City Council/Ways & Means Committee Meeting
Tuesday, November 10, 2026 – 5:00pm
City Hall
Council Chambers
1207 Palm Boulevard, Isle of Palms, SC

Public Comment:
All citizens who wish to speak during the meeting must email their first and last name, address, and topic to Nicole DeNeane at nicoled@isleofpalms.gov no later than **3:00 p.m. the business day before the meeting.** Public comments may also be provided at www.isleofpalms.gov/public-comment-form

Agenda

1. **Call to Order** and acknowledgement that the press and public were duly notified of the meeting in accordance with the Freedom of Information Act.
   a. Invocation b. Pledge of Allegiance c. Roll Call
2. **Presentations**
   a. Blue Ridge Creative Marketing regarding strategic alignment (p. 3)
   b. Steven Traynum, CSE beach renourishment project update
3. **Citizens' comments**
4. **Approval of previous meetings' minutes**
   a. Ways & Means Committee – October 13, 2026 (p. 4)
   b. City Council – October 27, 2026 (p. 13)
   c. Citizen's Comments (p. 20)
5. **Dashboard of City Operations and Short-Term Rental Report** (p. 23)
6. **Financial Review** – October Financial Statement (p. 27)
7. **Procurement**
   a. Consideration of proposal from Cantey for City IT Services, $165,618 annually, (FY27 Budget includes $255,000) (p. 66)
   b. Consideration of purchase of trailer for Public Works for $10,350 (pump replacement budget in FY27 $20,000) (p. 75)
   c. Consideration of purchase of Recreation Center AV for $35,000 (FY27 Budget includes $60,000) (p. 76)
   d. Consideration of change order from CSE for $110,000 additional services related to beach renourishment ($14,320,330 in FY27 budget) (p. 81)
   e. Consideration of proposals from Foth for feasibility and permitting of north end shoal management and south end groin projects for $537,450 & $393,890 (FY27 Budget includes $150,000) (p. 84)
   f. Consideration of proposal from Thomas & Hutton for Phase 3 survey and preliminary design of the Waterway Boulevard project for $43,100 (FY27 Budget includes $1,625,000) (p. 102)
   g. Report of emergency purchases and budgeted purchases $10,000-$25,000 (p. 112)

8. **Old Business**
   a. Update on sale of fire truck (p. 113)
   b. Consideration of business license revenue assurance process/procedures (p. 115)
   c. Discussion of RFQ for engaging an insurance consultant (p. 116)
9. **New Business**
   a. Consideration of renewing automatic aid agreements (p. 128)
   b. Discussion and consideration of flashing light systems at crosswalks on Palm Boulevard (p. 140)
   c. Discussion of off-site Strategic Planning Session – January 21, 2027
10. **Boards and Commissions Report**
   a. Council Committee reports (meetings on 11/4, minutes not available)
   b. Board of Zoning Appeals - no meeting in November
   c. Planning Commission - no meeting in November
   d. Accommodations Tax Advisory Committee - no meeting in November
   e. Environmental Advisory Committee – meeting on November 12
   f. Beach Preservation Committee – meeting on November 19
11. **Ordinances, Resolutions, and Petitions -** Second Reading - Ordinance 2026-12 - an ordinance to update the City's adopted building codes (p. 146)
12. **Miscellaneous -** Waterway Boulevard Multiuse Path Ribbon Cutting - November 19th, 10:00am
13. **Capital Projects Update** (p. 154)
14. **Lobbyist Update -** Discussion and consideration of 2027 Policy and Project Initiatives (p. 157)
15. **Executive Session -** If necessary, to receive legal advice pursuant to SC Code Section 30-4-70(a)(1) the City Administrator's contract. Upon returning to open session, the Council may vote on any matter related to Executive Session.
16. **Adjournment**

IOP Rebrand ADJUSTED SCHEDULE

Last Updated: Tuesday, October 27, 2026

	MILESTONE	DELIVERABLE	DELIVERABLE DUE ORIGINAL	DELIVERABLE DUE ADJUSTED	FEEDBACK / APPROVAL DUE	APPROVAL	INPUT CITY	INPUT CVB	DELIVERY	APPROVAL DECISION	INTERNAL NOTES
1	**EXECUTIVE SUMMARY**	Executive Summary of Findings	13-Oct		**27-Oct**	Douglas	☐	☐	Research & Discovery to inform *Directives*	Validation approval	
		Strategic Directives	13-Oct		**27-Oct**	Douglas	☐	☐	Directives to inform *Brand Strategy*	Approval on Strategic Directives	
		Alignment Workshop	21-Oct	27-Oct	**28-Oct**	Douglas	☐	☐	Final feedback & changes to Directives to inform *Brand Strategy*	Internal workshop with City team	
2	**BRAND STRATEGY & MESSAGING**	Brand Strategy & Messaging Directive	27-Oct	6-Nov	**10-Nov**	Douglas	☐	☐	*Brand Strategy* presented with initial *Messaging Development*	Approval on Brand Strategy	
		Messaging Framework (Round 1)	17-Nov		**20-Nov**	Douglas	☐	☑	*Messaging Development* continues through 2 additional rounds (while visual identity development is underway)	Feedback & final approval via email with Douglas	
		Messaging Framework Workshop - CVB	TBD	-	**-**	Douglas		☑			
		Messaging Framework (Round 2)	3-Dec		**8-Dec**	Douglas	☐	☐			
3	**CONCEPT SELECTION**	Logo + Moodboard Only	10-Nov	3-Dec	**8-Dec**	Douglas	☑	☑	3 logo concepts (with seal updates)	Approval on 1 concept (or combination)	
4	**FINAL BRAND APPROVAL**	*Logo Refinement + Brand Systems (Round 1)*	3-Dec	18-Dec	**22-Dec**	Douglas	☐	☐	3 iterations from *Selected Concept* & their systems	Approval on 1 concept (or combination)	
		Logo Refinement + Brand Systems (Round 2)	21-Dec	15-Jan	**20-Jan**	Douglas	☐	☐	2 iterations from *Round 1 Refinement*	Approval on 1 concept (or combination)	
		Final Brand System Approval	18-Jan	26-Jan	**29-Jan**	Douglas	☑	☑	Final system from *Round 2 Refinement* presented	Final approval for Milestone 4	
		Final Brand Guidelines & Messaging Framework	2-Feb	9-Feb	**12-Feb**	-	☐	☐	*Brand Guidelines & Messaging Framework* delivered	-	
5	**LAUNCH READINESS**	Toolkit Development	16-Feb	-	**19-Feb**	Douglas	☑	☐	Development & Review (meeting schedules TBD) – *Brand Development* delay does not impact *Toolkit Development & Launch Planning* delivery, provided *Messaging* is approved on schedule.	Approval on final toolkit	
		90-Day Brand Launch & Initial Rollout Plan	23-Feb	-	**26-Feb**	Douglas	☑	☐		Approval on plan & implementation hand-off	
		3-Year Roadmap + Success Framework	23-Feb	-	**26-Feb**	Douglas	☑	☐		Approval on plan & scheduled meetings	
		Ongoing Stewardship Framework	23-Feb	-	**26-Feb**	Douglas	☑	☐		Approval on plan & implementation hand-off	
		Trainings:				Douglas	☐	☐		-	
		Toolkit Training	*Est. between March 2-11*		**TBD**	Douglas	☐	☐	Upon approval of toolkit & rollout plans (meeting schedules TBD)	-	
		Brand Refresh Training				Douglas	☐	☐		-	
		Template Toolkit Training				Douglas	☐	☐		-	
		3-Year Rollout Review				Douglas	☐	☐		-	
6	**ADVISORY TRANSITION**	Check-Ins & Planning Scheduled	16-Mar		**TBD**	Douglas	☐	☐	Quarterly & Annual Meetings - Framework & Schedules	-	
		Brand Offboard + Advisory Transition Meeting	16-Mar		**TBD**	Douglas	☐	☐	60-Min Scope Transition Meeting	-	

WAYS & MEANS COMMITTEE MEETING
5:00pm, Tuesday, October 13, 2026
City Hall Council Chambers
1207 Palm Boulevard, Isle of Palms, SC

MINUTES

1. **Call to Order**

Present: Council members Bogosian, Streetman, Miller, Ward, Carroll, Pierce, Miars, Cohen, Mayor Pounds

Staff Present: Administrator Kerr, Deputy Administrator Kuester, various department heads

2. **Special Presentation – none**

3. **Citizens' Comments**

Laura Lovins asked Council to review her research on the costs of sand fencing and dune vegetation. She encouraged them to not cut corners on this project.

Wendi Pasterik asked City Council to begin the permitting process for a groin on the south end of the island. She said the Beach Preservation Committee recommends Foth be engaged for expediting the permitting process.

Renee Reddy said the current DES director, Myra Reese, said the City's groin permit could be expedited. She also said the sand placed by the USACE is fine as long as it is beach compatible sand.

Kerry Solomon supports moving forward with Foth for the implementation of their recommendations.

4. **Approval of Previous Meeting's Minutes – September 8, 2026**

MOTION: Mayor Pounds made a motion to approve, and Council Member Cohen seconded the motion. The minutes passed unanimously.

MOTION: Council Member Pierce made a motion to suspend the rules of order and reorder the agenda to allow for the discussion related to the next steps of the alternatives analysis to happen at this point in the meeting. Mayor Pounds seconded the motion. The motion passed unanimously.

5. Old Business

A. **Discussion of next steps related to the Foth Alternatives Analysis**

Mr. Chris Creed of Foth reported that the next steps for the south-end terminal groin and the north-end shoal management program should be treated as two independent actions within the larger beach management strategy. Having completed the feasibility and alternatives analyses, he recommended advancing both concepts to a schematic design level and evaluating the pros and cons of each. He stated that this phase would involve a more specific scope, anticipated performance, and design criteria, including the structure's crest elevation, materials, location, and how it should retain sand and allow sand to pass. It would also involve additional data collection, including sediment sampling on the north end to confirm that only beach-compatible sand is placed on the beach, and more deliberate conversations with the regulatory agencies, with the goal of seeking permits. Mr. Creed stated that the agencies have been receptive in preliminary discussions, that permitting will take time, and that the public will have an opportunity to comment through the state and Army Corps public notice process. He explained that the work would proceed through data collection and design, permit application, and permit processing, and that the resulting design would be sufficient for the regulatory process but not for construction. He recommended submitting the initial application without a numerical model, since the information available should allow the agencies to reach a condition of reasonable assurance, though the agencies could request modeling later, which creates schedule uncertainty. Regarding the north end, he noted that the agencies are likely to view the shoal management area as another borrow site, and that the groin is likely to require the longer permitting process. He recommended discussing with Marinex the option of using their dredging operation for the north end, since shorter pipelines and shared fixed costs may create savings, and collecting geotechnical data on the north end to confirm the sand's suitability. He agreed with the Mayor's suggestion to prioritize the groin, while noting that letting the shoal come ashore naturally has historically caused damage in areas such as Beachwood East.

Council Member Streetman expressed hope that the City would engage island residents throughout the process, noting that a groin would change the beach's appearance and would be new to the island. Mr. Creed responded that outreach could occur in parallel with design and permitting, and that adjacent stakeholders would also be notified through the regulatory process.

Council Member Pierce asked Mr. Creed to return with a framework showing the steps, timing, and rough costs to bring each project through permitting, stating that permits last about five years and that not having permits in hand has cost the City dearly in the past. Mr. Creed agreed, and the scope would be provided in the packet for the November 10 meeting.

Mayor Pounds stated that he would like to move quickly on the groin but is not yet ready to move on shoal management, given the arrangement with Marinex and the question of whether it is better to place new offshore sand than to pay for sand already moving onshore. He asked that if time became an issue, the groin be prioritized, and the shoal management plan be taken up at the following meeting. Council agreed that the plan for both would still be useful, and that

Council would aim to decide at their November meeting. Council Member Pierce also asked that the two projects be severable so that Council could pursue one or both.

Council Member Cohen urged a long-term plan rather than a rapid commitment. He noted that past projects lasted about seven to eight years, and that the current project is expected to last about five to seven years, so a groin would likely change how and when the City renourishes the beach. He asked for a timeline of severable tasks with indicators for whether to proceed, such as monitoring erosion rates against the study's assumptions. He stated that the City had been setting aside $3 million per year, which would yield about $30 million in ten years, but that this will not be sufficient based on current findings, and that the City should identify funding and its goals first. He added that Council has not yet decided whether to maintain the 2017 baseline or establish a different baseline, which he believes Foth needs to know before designing a groin. Mr. Creed agreed on the need to define the baseline, and clarified that the three-year estimate refers to a localized trigger.

Mayor Pounds later remarked that this work would be an appropriate place to forego the RFP process.

6. **Dashboard of City Operations and Short-Term Rental Report**

Administrator Kerr reviewed current employment vacancies in Administration, Public Works, and Public Safety. The new HR Manager starts next week.

Next month's short-term rental report will include a schedule showing trends.

Administrator Kerr pointed out a new report tracking Council's goal to save $1 million over the next year. Council Member Bogosian would like Council to brainstorm future financial savings measures at the next meeting.

7. **Financial Review – September Financial Statement**

Director Hamilton reported that, as of September 30, 2026, the City had completed the first quarter of FY27, with approximately $11 million in revenue and $14 million in expenditures. She attributed the large figures to continued investment in capital improvements, infrastructure, and beach preservation. The City showed a net loss of about $3 million for the quarter, against a budgeted figure of $8.1 million and a reforecast of $10.8 million. She stated that the increase in the reforecast is due to the City paying cash for the ladder truck rather than financing it.

For the General Fund, she reported approximately $1.4 million in revenue and $3.7 million in expenditures, driven mostly by payroll and daily operations. The fund has received about 8% of its annual revenue budget and spent about 20% of its expenditure budget. She noted that property tax revenue is expected to come in slightly higher than budgeted, while the anticipated debt service income will not be received because the truck is being paid for in cash, which also removes the corresponding debt expense. Local Option Sales Tax revenue, now split into two categories per state law, 71% property tax credit and 29% Municipal revenue fund should be in line with budget. Parking revenue is expected to be lower than budgeted based on last year's

results. Fuel costs are also higher than anticipated. Director Hamilton will clarify the budgeted price per gallon and the projected variance.

The Capital Projects Fund shows about $1.6 million in revenue and $1.6 million in expenditures, reflecting large drainage projects on Waterway Boulevard and capital purchases. The Municipal Accommodations Tax Fund shows about $500,000 in revenue and $200,000 in expenditures, due to debt service payments and capital purchases. The Hospitality Tax Fund shows about $300,000 in revenue and $500,000 in expenditures, mostly for the Public Works side loader. The State Accommodations Tax Fund shows about $55,000 in revenue, primarily interest, and about $256,000 in expenditures for Fourth of July expenses and capital purchases. The Beach Preservation Fund shows almost $7 million in revenue, from grants and Wild Dunes contributions, against $7.5 million in expenditures, primarily for the beach renourishment project.

Director Hamilton reported that total cash, including operations and investments, is about $60 million. Of that, about $52.8 million is held in the LGIP and about $7.3 million in the Truist account, which carries a larger balance in order to cover large invoices from Marinex, the contractor for the beach renourishment project. The Wild Dunes escrow account stands at $4.2 million as of September 30th as draws are made to offset the City's invoices, and that balance is included in the beach preservation portion of the City's cash. In response to a question, she confirmed that the percentages shown on the cash schedule represent a share of total cash.

She reported that tax revenue is generally ahead of last year. Municipal Accommodations Tax collections total $747,000, about 10% higher than last year, and the Beach Preservation Fund, which mirrors that tax, is also about 10% higher. Hospitality tax collections total $351,000, about 2 % higher, and local option tax collections total approximately $150,000, about 8% higher. State Accommodations Tax and county payments are received quarterly, and nothing has been received yet, but payments are expected in October or early November.

Director Hamilton also reviewed the Beach Preservation project worksheet, which shows Wild Dunes' contributions, interest earned, draws taken, and the budget versus amounts spent and remaining for both Wild Dunes and the City. She stated that two draws were made through September and that an invoice received that day will result in a third draw on the next financial statement. She stated that the Wild Dunes funds will not be fully drawn down, with all but about $1 million expected to be used, because retainage and unused contingency will remain.

8. **Procurement**

A. **Report of purchases between $10,000 and $25,000 and emergencies**

B. **Discussion and consideration of proposal from Sharp Business Systems for RFP 2026-08, City Hall AV Reconfiguration, $51,410.84 (FY27 budget, $60,000)**

MOTION: Council Member Pierce made a motion to approve, and Council Member Miars seconded the motion.

Mayor Pounds said he believes this a place where Council could save money since improvements were made to this system a few years ago.

VOTE: A vote was taken as follows:

Ayes: Cohen, Miars, Streetman, Bogosian, Carroll, Miller, Pierce
Nays: Ward, Pounds

The motion passed 7-2.

C. **Discussion and consideration of bids for RFB 2026-07, Marina Parking Lot Improvements (FY27 - $500,000)**

Administrator Kerr reported that the marina parking lot reconfiguration project is under a time constraint, with the work needing to be completed in January and February of 2027, and that the bidding process had not gone as smoothly as hoped. He stated that he had sent a memo to Council, which is posted on the City's website. Five bids were received, and Whitestone Construction submitted the low bid by a considerable margin. Staff learned in follow-up conversations that Whitestone had missed an addendum issued in response to bidder questions, so the City asked the company to price the addendum work so that its bid would be comparable to the others. He explained that the City also requested pricing for a first change order consisting of two items: relocating the existing dumpster enclosure, which was not shown for removal on the plans but must be moved for the plan to work, and an optional new bike path connecting the Waterway Boulevard path to the future green space.

Administrator Kerr stated that the total recommended award is $472,193, made up of Whit Stone's original bid of $296,000, two bid alternates totaling $69,000, the addendum work at $51,263, and the change order work at $55,930. One of the alternates is a Barracuda stormwater treatment device, which he said costs more up front but offers long-term maintenance savings over the alternative of stormwater bags, which comply with requirements but need more maintenance. Staff recommends awarding the work to Whitestone Construction. He also noted that Dominion Energy must relocate a utility pole in the parking lot, for which Dominion has quoted about $5,000, and that additional electrical work will be needed to run the wire once the pole is moved. That cost is not yet known because the new location has not been determined, but it is not expected to be large. He confirmed that the City has received positive references from three of the contractor's referrals and hopes to contact the rest before Council considers the item at its next meeting.

MOTION: Council Member Miars made a motion to approve, and Mayor Pounds seconded the motion. The motion passed unanimously.

9. **Old Business**

B. **Discussion and consideration of modified plan for sand fencing and dune vegetation**

Administrator Kerr reported that the plan Council originally considered, a robust planting and fencing plan, came in at just over $400,000, and that Council then set a budget of $150,000 at the end of a long meeting. Staff went back to the vendor, Earth Balance, and to CSE and asked how

the robust plan could be modified to fit a $150,000 budget. The resulting plan keeps the planting depth at 40', increases the plant spacing from 18"-24", and eliminates much of the sand fencing, which would be placed only in selected locations.

Administrator Kerr stated that staff then asked both firms to consider a middle-of-the-road option and to provide a numerical grade comparing the budget, middle, and robust plans, so that Council could weigh the benefit of spending more. The firms found that comparison too complex to provide. They advised that if additional money became available, they would spend it on returning the plant spacing to 18" and would leave the fencing out, as the best value for the cost. He reported that, when asked how much more effective the closer spacing would be, the firms said the difference would be largely aesthetic. The 24" spacing would look sparse and patchy for the first two years, but they expect it to fill in and be equivalent within about two years.

Administrator Kerr noted that a letter from CSE and a recommendation from the Beach Preservation Committee are included in the Council packet, and that the Committee advocates that Council consider increasing the budget above the amount already approved. He also reported that, after learning that Council had reduced the budget, the Wild Dunes Community Association independently decided to cover the difference between the budget plan and the robust plan. As a result, unless Council takes further action, the south end would receive the $150,000 budget plan and the north end the more robust plan. In response to a question, he stated that a permit is already in hand and that property owners could add plantings or fencing on their own, but that the City's contract is directed to plant at 24" spacing, so the option of an 18" plan would no longer be available without Council action.

MOTION: Council Member Ward made a motion to return to the robust fencing and planting plan for both the north and south ends of the island. Council Member Carroll seconded the motion.

Council Member Streetman and Mayor Pounds would like the Environmental Advisory Committee to discuss engaging the public on dune vegetation plantings. Both Council members Cohen and Miars stated they do not favor the robust plan. Council Member Miars would like to see more plantings than fencing placed on the beach.

VOTE: A vote was taken as follows:

Ayes: Ward
Nays: Cohen, Miars, Bogosian, Streetman, Miller, Carroll, Pierce, Pounds

The motion failed 1-8.

Administrator Kerr said the south end plantings will not happen until March. Council Member Bogosian said that is time to develop a plan to involve the community.

10. **New Business**

A. **Discussion of business license revenue and assurance process/procedures**

Administrator Kerr explained the efforts of the Administration Committee to develop a business license revenue and assurance process. Council Member Pierce asked for the Committee's direction, adding he would like to have the City develop a document similar to the one used by Kiawah Island's Business License office.

Council Member Bogosian would like the Committee to present a draft of a similar one-page document and bring it to the next meeting for further discussion and consideration.

B. **Discussion of risk management and insurance review**

Administrator Kerr explained that the review of the City's insurance grew out of the City's goal of saving $1 million, which he described as a significant target and the starting point for this year's project. He stated that staff has already achieved some savings through routine belt-tightening and cleanup of the City's records, including removing items from coverage that the City likely should not have been insuring. He stated that going further than this cleanup would require the City to engage an insurance broker to advise it. The next step involves deciding how much risk the City is able to tolerate. Although the City's finances could absorb some level of risk, he said that analysis is outside staff's expertise, and staff would be more comfortable having a third party advise Council on where the City could afford to take on additional risk. In his view, the City would be in a solid position if it set aside money to offset that added risk and prepare for losses in future years. He confirmed that the broker's review would apply to all of the City's insurance except health insurance.

If Council agrees to move forward on securing a broker, an RFP will be prepared.

Director Hamilton said a resolution approving a change in the deductible needs to be in place by January 1, 2027.

C. **Discussion of vision/definition of Primary Residential Community**

Council Member Miller stated that she asked for this item to be placed on the agenda because, during strategic planning in January, Council agreed that Isle of Palms should remain a family-friendly, primarily residential community, and that this vision remains relevant in the Strategic Plan and Comprehensive Plan. She noted that it aligns with the IOP Thrives initiative, whose adopted short-term rental (STR) goal is to continuously assess the mix of full-time residential, part-time, and short-term rental use to maintain a balance that enhances livability on the island. She observed that although the City uses the phrase "primarily residential," it has never defined what success looks like, and that watching the data is not enough. She asked whether "residential" refers to a zoning designation, the use of a property, or something else.

She prepared a written outline so that members could consider their vision in advance. She clarified that the focus was on single-family residential neighborhoods. She stated that she was seeking each member's vision and hoped Council could agree on a few basic tenets, and in particular determine whether it is looking at the right data and metrics to maintain its vision.

Council Member Miller's overall question for Council was whether the current trend of rising STRs in the City's neighborhoods aligns with the vision Council adopted. She suggested that the

first question is whether Council agrees that the City is a residential community and whether preserving its residential neighborhoods remains an important City objective. She expressed concern about the concentration of short-term rentals in the City's residential neighborhoods, and asked whether the current trend is a concern or the present balance is appropriate.

Council Member Miller stated that the central issue is balance, which she described as a balance between non-transient and transient use of property. She noted that Council has expressed a desire to keep the island balanced among primary residences, secondary residences, and short-term rentals, with each making up roughly one-third.

Council Member Miller asked what indicators Council should monitor to tell when the balance is changing, such as the number of single-family STRs, the percentage of single-family housing, full-time residency, or some combination. She asked whether Council should establish a threshold that triggers a policy review before the trend becomes difficult to reverse. She also asked whether the monthly STR dashboard includes the correct measures and sources to determine whether the City is meeting its objective.

She expressed a desire to have an STR heat map by year on the City's website similar to Mt. Pleasant.

Council Member Streetman expressed concern that this conversation will result in a spike in residential filings for STR licenses. He reminded Council that they have been closely monitoring the data and hired a short-term rental coordinator to track the licenses.

Mayor Pounds said, "I look at single family homes with a license 27%. The number has been pretty consistent over the years. The county data that gets updated once a year is 37% are 4% primary residents. That's up from 33% in 2010. That is an awesomely good trend. The last one I look at we do once a year right now I think is the number of licenses that are used. I think our zero to 20-something-thousand right now we're kind of considering not really a license used. So kind of to your point what are the licenses that are used? Those are the three numbers to me that absolutely keep your finger on the pulse of what's happening in my opinion. If we want more, great. If we need to dust off what the Planning Commission did a few years ago, that's fine. I am just trying to be really sensitive to staff and timing and such, too. And, I think this chart has been great. I think it's been really good for us to keep in front of us. And the numbers haven't moved. And I think that's why we haven't done anything at this point. They're trending in the right direction. When you talk again to property management companies, inventory is down because you're up to 37% 4% homeowners. So yeah, we could come up with a list of data that we would want, but I feel like we have in front of us what we need."

Council Member Cohen agreed a review of the Planning Commission's data would be a good exercise. Council Member Bogosian would like to see STR data from 2022 and compare it to now.

Council Member Miller reiterated her desire for City Council to decide what their vision is for the future of the island.

11. **Miscellaneous**

The next meeting of the Ways & Means Committee will be in 2027.

12. **Adjournment**

Council Member Ward made a motion to adjourn the meeting, and Mayor Pounds seconded the motion. The meeting was adjourned at 7:34pm.

Respectfully submitted,

Nicole DeNeane
City Clerk

City Council Meeting
6:00 p.m., Tuesday, October 27, 2026
City Hall Council Chambers
1207 Palm Boulevard, Isle of Palms, SC

MINUTES

1. Call to Order

Present: Council members Streetman, Bogosian, Cohen, Carroll, Miller, Ward, Miars, Pierce, Mayor Pounds

Staff Present: Administrator Kerr, Deputy Administrator Kuester, various department heads

2. Presentations – Blue Ridge Creative Marketing regarding rebranding alignment

Members of the Blue Ridge Creative Marketing team shared their findings with City Council and detailed the next steps in the rebranding process. They will attend the November 10 City Council meeting.

MOTION: Council Member Pierce made a motion to suspend the rules of order to allow for changes in the order of agenda items as time permitted prior to the Public Hearing. Council Member Ward seconded the motion. The motion passed unanimously.

3. **Approval of previous meetings' minutes**

Mayor Pounds and Council Member Pierce said they would send their edits to the September 22, 2026 minutes to the City Clerk.

MOTION: Council Member Bogosian made a motion to approve the minutes of the September 22, 2026 City Council Meeting as amended. Council Member Miller seconded the motion. The amended minutes passed unanimously.

4. Procurement

A. **Consideration of proposal from Sharp Business Systems for RFP 2026-08, City Hall AV Reconfiguration, $54,136, excludes $6,100 annually to AI Media for synchronizing live audio and video (FY27 Budget, $60,000)**

Administrator Kerr stated that this item now includes $6,100 annual subscription charges to help sync video with audio. It is possible that this subscription will not be needed in the future as technology improves.

Mayor Pounds again expressed his dislike of this purchase since so few people watch the meetings live.

MOTION: Council Member Pierce made a motion to approve, and Council Member Cohen seconded the motion. A vote was taken as follows:

DRAFT

Ayes: Cohen, Miars, Street, Pierce, Miller, Streetman
Nays: Carroll, Ward, Pounds

The motion passed 6-3.

B. **Consideration of Whitestone Construction bid for Marina Parking Lot Improvements, $472,193, excludes $5,313 to Dominion Energy and future electrical work (FY27 Budget, $500,000)**

Administrator Kerr reviewed the memo in the meeting packet that led to the amounts in the bid. The outstanding amounts, including moving an electrical pole and future electrical work, will be approved at the staff level.

Despite still waiting on permits, the project is on track to be completed in February as scheduled. The restaurant tenant has asked for work to start in December, and Administrator Kerr will speak to the contractor about the request.

MOTION: Council Member Streetman made a motion to approve, and Council Member Bogosian seconded the motion. The motion passed unanimously.

5. **Proclamations**

A. **Proclamation 2026-03**

Mayor Pounds read the proclamation.

MOTION: Council Member Ward made a motion to approve, and Council Member Bogosian seconded the motion. The motion passed unanimously.

B. **Proclamation 2026-04**

MOTION: Council Member Ward made a motion to approve and waive the reading, and Council Member Bogosian seconded the motion. The motion passed unanimously.

6. Old Business – Update on Community Enrichment Plan

Administrator Kerr, using pie charts in the meeting packet, explained to Council that of the 189 recommendations, 104 are completed or ongoing and 24 are in progress. The remaining recommendations will be an upcoming focus on the respective committees. Some of these recommendations are expensive or "not an easy lift." He anticipates a follow-up report about these recommendations by the end of the first quarter of 2027.

Council Member Streetman would like the people who served on the Community Enrichment Plan committee to be recognized in an upcoming City newsletter.

7. Public Hearing – Ordinance 2026-10 – an ordinance to amend front setback and parking requirements in the GC-3 district

Administrator Kerr recapped the situation that led to the public hearing for Ordinance 2026-10. He explained that Council passed Ordinance 2026-10 at First Reading but asked the Planning Commission to revisit their original recommendations.

The Planning Commission offered new recommendations that changed the setbacks suggested in Ordinance 2026-10 but kept the reduction in the parking requirement to 25%. He shared the Planning Commission's deliberations and process in coming to these conclusions.

Brenda Smith, owner of The Seabiscuit, said the changes suggested in the ordinance and by the Planning Commission have a direct impact on her property rights. She believes Acme should apply for a variance through the Board of Zoning Appeals.

Bobby Simons, owner of Acme Restaurant, said, "So at the last meeting the main thing I came away with was there was a worry about unintended consequences, and I really thought a little longer on that. So, I went out to the back of the side of my property where the beach house spa was and the front of the beach house spa is on the zero, you know, foot setback line. And that itself is 27 feet away from the road. I was actually surprised it was so far away from the road. And then I thought, well, if we build a new building, it's probably going to be, I imagine, 5 feet back from the setback because we are not going to build on the setback because we don't want to hang over. So that would put us about 32 feet from the road. That seems like a long way to be away from the road. And then so on to the unintended consequences. It was brought up that possibly someone could start buying houses and put a business in. And to get to have the size property that that I'm talking about with mine, you would probably need to buy four or five of those houses up in a row, which would cost probably 13, 14, $15 million to do, and then you'd have to pay to tear them down. Then you have to pay to build a restaurant. So, you could be looking like an $18 million project. And no restaurant is going to do that. I don't even think Elon would come and do that with all his money. And then it was brought up that, you know, the Sea Biscuit is some interesting property and what if someone wanted to come look at that to see what they could do if we change the rules to what I would prefer, and I looked up on the GIS the Sea Biscuit property and I'll say that the property that Acme's on according to GIS is a quarter acre just the front side where the building sits. Now the Sea Biscuit is on 0.01 acres and then they have three adjoining properties that are empty that they would be parking that is 0.15 acres. So the whole of their property is less than half of the size of the Acme property. So I just don't know what could go in there. Nothing that I could see could really go in there and be of the size of what I'm asking or you know trying to get to get done here. So nervous I am shaking. Then I thought about there's an issue with traffic and I thought a lot about this because we have parking in front of us and behind us and putting it all in front of us with none of it behind us. We see cars, they come, they pull, they look, and they go all the way around and they come in the back. We could cut that out. They would just be coming in the front on Pavilion. Let's get less cars doing circles around the island and let's have them all parking right up front in a nice well-lit parking lot. What else do I have to talk about here? Those were the unintended consequences that I came up with. And something that struck me at the end of the last meeting was what the City Attorney had to say that if anything comes up that the council doesn't like, the property could just be rezoned. It seems pretty easy. Just zone it back. So we are 100% behind a zero foot setback. We would probably build five to seven feet off. Anything further is going to push the build and block our garbage access. And if we can't get to the garbage, we can't dump garbage. We can't operate a business."

John Wade handed out three documents attached to these minutes. He believes Council should "strive to help people to do what they want to do for the betterment of the island."

Tracey Marks, island resident, spoke in support of Acme's request and would like City Council to approve 0' setbacks and a 40% reduction in the parking requirement.

8. Citizen's Comments

Gary Nestler presented a plaque to Chief Oliverius honoring Battalion Chief Jason Smith upon his retirement and suggested City Council name Fire Station 2 after Chief Smith.

MOTION: Council Member Ward made a motion to suspend the rules of order and hold the discussion about Ordinance 2026-10 at this point in the meeting. Council Member Bogosian seconded the motion. The motion passed unanimously.

9. **Ordinance, Resolutions, and Petitions**

A. **Second Reading – Ordinance 2026-10 – an ordinance to amend front setback and parking requirements in GC-3 district**

Administrator Kerr said that Council could vote on the original version of the ordinance passed at First Reading, or they could vote on the new recommendations suggested by the Planning Commission. But if they decided to entertain anything different, the matter would need to return to the Planning Commission for a recommendation since this is a change to zoning.

Council Members engaged in a lengthy conversation about the ordinance with Ron Denton, Chair of the Planning Commission, and Mr. Simons, the owner of Acme Restaurant. Mr. Denton pointed out that the Planning Commission still needs to have further discussion and to make recommendations about residential property in the GC-3 district.

Council Member Cohen supports the parking reduction and the suggested setbacks on Pavilion and Carolina Boulevard. He does not like a 0' setback on JC Long and would like to see that further studied.

Council Member Streetman spoke in support of the requests being made by the Acme Restaurant and would like City Council to "find a way to make it work."

Council Member Bogosian said that while he agrees the Acme Restaurant is an important part of the community and does not want government in the way, he is concerned about changes to the setbacks.

MOTION: Council Member Bogosian made a motion to amend the setbacks to 0' setback on JC Long Boulevard, 15' setback on Carolina Boulevard, and 10' setback on Pavilion Drive. Council Member Cohen seconded the motion.

Mayor Pounds asked Mr. Simons how these setbacks would affect the design of the new restaurant. Mr. Simons said his main concern is "if construction moves into our garbage area, we are done."

MOTION: Council Member Cohen made a motion to amend Council Member Bogosian's amendment by changing the setback on JC Long to 25'. Council Member Miars seconded the motion. A vote was taken as follows:

Ayes: Cohen, Miars, Pierce
Nays: Miller, Carroll, Ward, Bogosian, Streetman, Pounds

The motion failed 3-6.

Council Member Miars suggested making as few changes as possible to the GC-3 district at this time and have the Planning Commission revisit their discussions on the entire area.

VOTE: A vote was taken on Council Member Bogosian's motion as follows:

Ayes: Cohen, Miars, Streetman, Bogosian, Pierce, Carroll, Miller, Pounds
Nays: Ward

The motion passed 8-1.

VOTE: A vote was taken on Ordinance 2026-10 as amended as follows:

Ayes: Cohen, Miars, Bogosian, Pierce, Carroll, Miller, Pounds
Nays: Ward, Streetman

The motion passed 7-2.

10. **New Business – Decision about naming the new Waterway Boulevard multiuse path**

Council Member Streetman said he would like to see community involvement in naming Waterway Boulevard. He would prefer it not be named after a person. Council agreed it was a good idea, and staff will begin socializing the effort.

11. **Committees, Boards, and Commissions Reports**

A. Council Committees – minutes attached
B. Board of Zoning Appeals – No meeting in September
C. Planning Commission – minutes attached
D. Accommodations Tax Advisory Committee – No meeting in September
E. Environmental Advisory Committee – minutes attached
F. Beach Preservation Committee – minutes attached

12. **Ordinance, Resolutions, and Petitions**

B. **Second Reading - Ordinance 2026-11** – an ordinance to amend the garbage collection regulations

MOTION: Council Member Pierce made a motion to approve, and Council Member Mars seconded the motion.

Administrator Kerr noted a cleaned up version of the ordinance was sent to Council members earlier, making consistent references to Public Works and the proper size of the garbage cans. City Council would need to approve the ordinance pursuant to those changes.

Director Asero shared the many reasons why this ordinance is needed, mainly because the City is the only municipality in the state that does not have such an ordinance, leading to local contractors leaving enormous amounts of debris on the island. Code Enforcement will be the primary enforcers of the ordinance.

Council Member Cohen suggested adding "liquid" in front of paint.

VOTE: A vote was taken with all in favor of the ordinance pursuant to the changes presented by staff.

C. **First Reading – Ordinance 2026-12 – an ordinance to update the City's adopted building codes**

MOTION: Council Member Ward made a motion to approve, and Council Member Cohen seconded the motion. The motion passed unanimously.

D. Resolution 2026-06 – raising the insurance deductible

MOTION: Council Member Bogosian made a motion to approve and waive the reading. Council Member Miller seconded the motion. The motion passed unanimously.

Administrator Kerr said this is part of the City's effort to save $1 million. The next step will involve securing an insurance broker.

13. Miscellaneous

A. **Town Hall Meeting, November 5, 2026, 5pm**

B. **Waterway Boulevard Multiuse Path Ribbon Cutting – November 19, 10:00am**

14**. Capital Projects Update**

Administrator Kerr stated that the Waterway Boulevard project is complete, but the contractors are working on an extensive punch list. Staff has requested the $1 million reimbursement from FEMA for the project, but are now having to field a lot of questions from the government about the project.

Staff has met with the property owners in the project area for Phase 3 of the Waterway Boulevard improvements. Collecting easements and surveys are the next steps.

The City continues to wait for USACE permission to use the spoil site under the IOP Connector. Geosyntec is developing the specifications for the bulkhead recoating.

Administrator Kerr said that high surf has caused delays of sand placement in Reach 2. These delays are postponing the planting of beach vegetation.

Dominion Energy is preparing an RFP for the development of an undergrounding master plan for both Isle of Palms and Sullivan's Island.

The City needs to execute the Signal Maintenance Agreement with SCDOT and find a contractor to manage maintenance issues as they arise.

15. Lobbyist Update

Mayor Pounds said the lobbyists will attend the December meeting. City Council will discuss a possible project list/directions at the November meeting.

Council Member Pierce would like a status of grants the City is currently pursuing.

16. Executive Session

MOTION: Council Member Ward made a motion to go into Executive Session in accordance with SC Section 30-4-70(a)(2) to receive legal advice. Council Member Miller seconded the motion. The motion passed unanimously.

City Council entered into Executive Session at 8:03pm.

City Council returned from Executive Session at 8:06pm. Mayor Pounds said no action was taken.

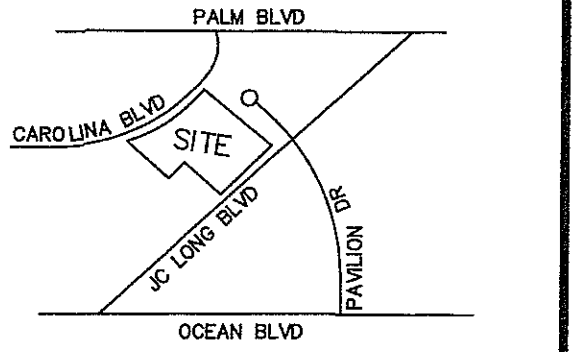
17. Adjournment

Council Member Ward made a motion to adjourn, and Council Member Streetman seconded the motion. The meeting was adjourned at 8:07pm.

Respectfully submitted,

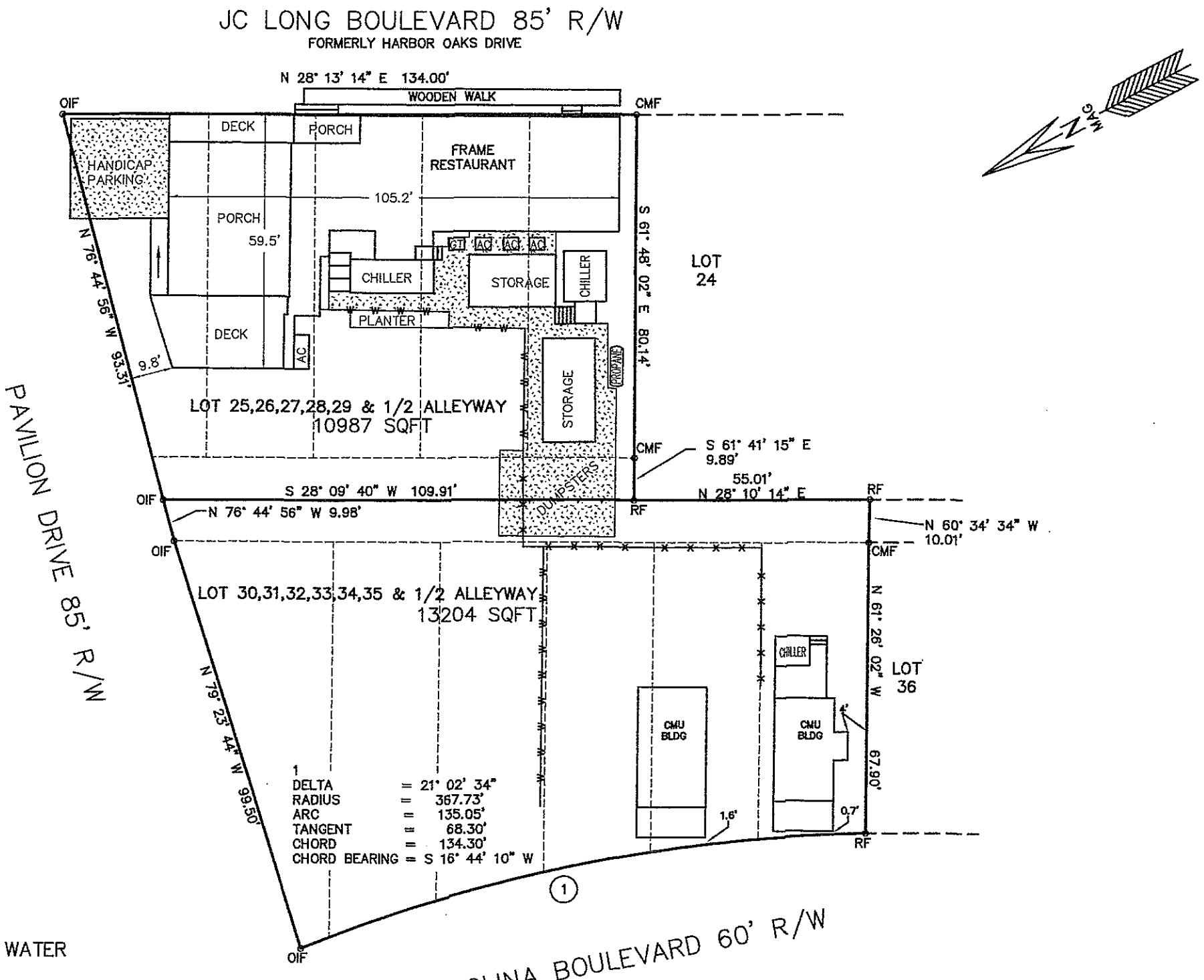
Nicole DeNeane
City Clerk

THIS SURVEY IS BASED ON THE REFERENCES SHOWN AND DOES NOT CONSTITUTE A TITLE SEARCH. THE BEARINGS SHOWN ARE MAGNETIC (UNLESS STATED OTHERWISE) AND ARE SUBJECT TO LOCAL ANTIACTION. ANYTHING SHOWN OUTSIDE THE PRESCRIBED BOUNDARIES OR THIS SURVEY IS FOR DESCRIPTIVE PURPOSES ONLY



VICINITY MAP NO SCALE

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LEGEND:

OIF 1" OPEN IRON FOUND
OIS 1" OPEN IRON SET
RF #5 REBAR FOUND
CMF COMCRETE MONUMENT FOUND
X CHAIN LINK FENCE
W WOODEN FENCE
CT GREASE TRAP

NOTES:

1) TMS# 568-11-00-130 & 131
2) REFERENCE PLAT BOOK E-96, K-96 & S08-0097
3) PROPERTY LOCATED IN FLOOD ZONE AE ELEV 15 & 16 PER FIRM 45019C-0541-J (11-17-04)
4) PROPERTY ZONED GC-3
5) PROPERTY SERVED WITH PUBLIC WATER & SEWER BY IOP WATER AND SEWER COMMISSION
6) ALL TREES MUST BE PRESERVED IN ACCORDANCE WITH THE ARTICLE 3 TREE REMOVAL REGULATIONS.

JOHN E. WADE JR., RLS
PO BOX 686
ISLE OF PALMS
SOUTH CAROLINA
29451
(843) 886-6262

FILE #144-97B

ASBUILT SURVEY
@ 20' ALLEYWAY
AND LOTS 25,26,27,28,29,30,31,32,33,34, & 35 BLOCK 30
REQUESTED BY THZ LLC
CITY OF ISLE OF PALMS
CHARLESTON COUNTY
SOUTH CAROLINA

DATE: SEPTEMBER 1, 2016

SCALE: 1" = 30'

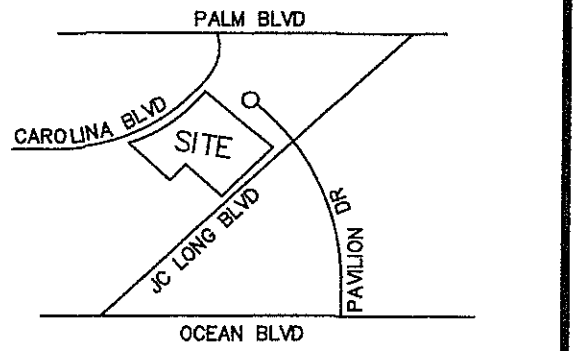
30 0 30 60

SOUTH CAROLINA PROFESSIONAL REG. NO. 13171 LAND SURVEYOR JOHN E. WADE JR.

"I HEREBY STATE THAT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF, THE SURVEY SHOWN HEREON WAS MADE IN ACCORDANCE WITH THE REQUIREMENTS OF THE MINIMUM STANDARDS MANUAL FOR THE PRACTICE OF LAND SURVEYING IN SOUTH CAROLINA, AND MEETS OR EXCEEDS THE REQUIREMENTS FOR A CLASS "A" SURVEY AS SPECIFIED THEREIN."

JOHN E. WADE JR., R.L.S.
S.C. REG. NO. 13171

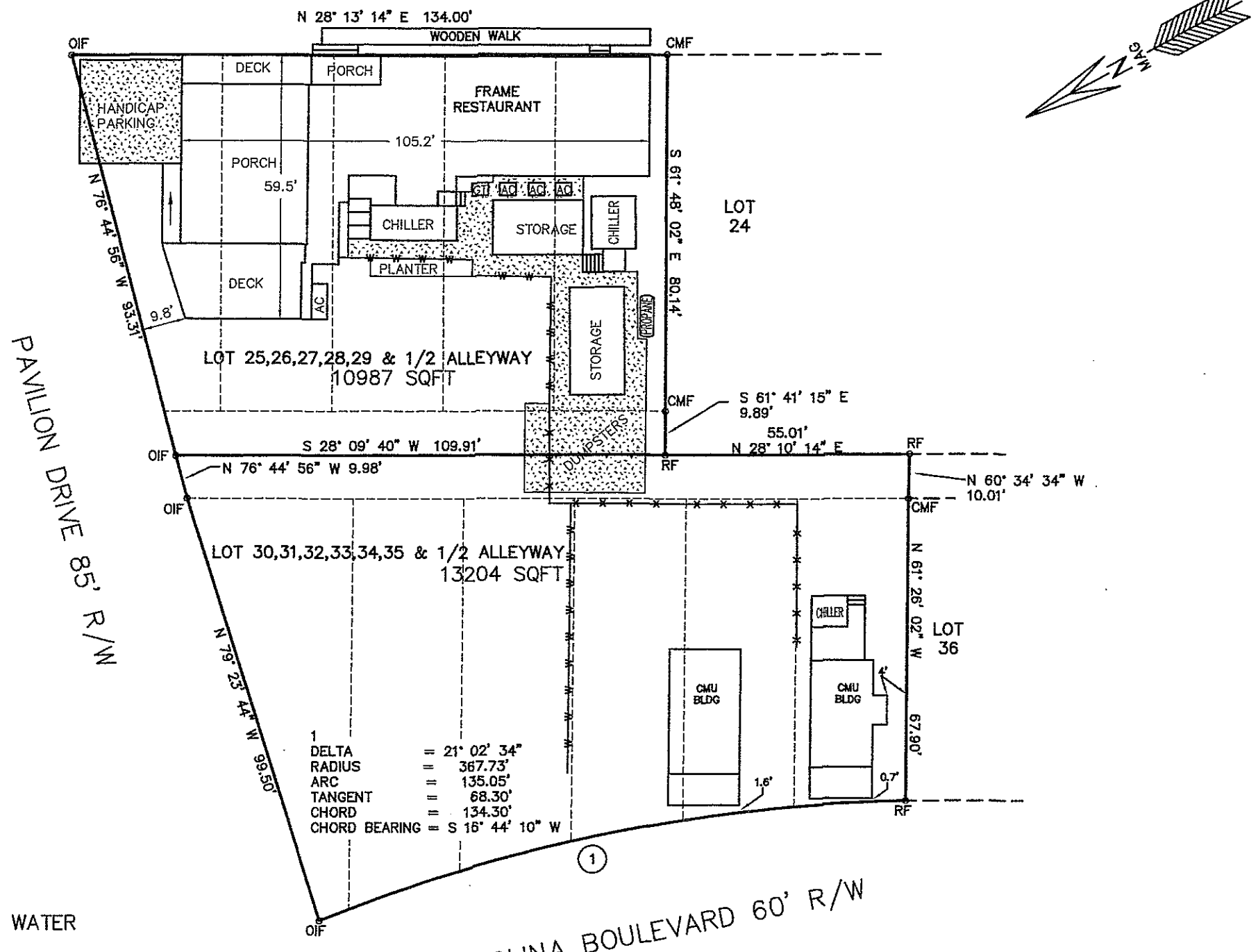
THIS SURVEY IS BASED ON THE REFERENCES SHOWN AND DOES NOT CONSTITUTE A TITLE SEARCH. THE BEARINGS SHOWN ARE MAGNETIC (UNLESS STATED OTHERWISE) AND ARE SUBJECT TO LOCAL ATTKACTION. ANYTHING SHOWN OUTSIDE THE PRESCRIBED BOUNDARIES OR THIS SURVEY IS FOR DESCRIPTIVE PURPOSES ONLY



VICINITY MAP NO SCALE

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JC LONG BOULEVARD 85' R/W
FORMERLY HARBOR OAKS DRIVE



LEGEND:

OIF 1" OPEN IRON FOUND
OIS 1" OPEN IRON SET
RF #5 REBAR FOUND
CMF COMCRETE MONUMENT FOUND
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@ 20' ALLEYWAY
AND LOTS 25,26,27,28,29,30,31,32,33,34, & 35 BLOCK 30
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JOHN E. WADE JR., R.L.S.
S.C. REG. NO. 13171



NOTES:
Building No 1 Hucks Cafeteria
Buildings Nos. 2 thru 16 One Story Frame Cabins
Building No 17 Two Car Garage
Buildings 2, 4, & 17 encroach on property Lines as shown

PLAT of
Lots 25, 26, 27, 28, 30, 31, 32, 33, 34, and 35 Block 30, Section A, City of Isle of Palms, Charleston County, South Carolina
April 2, 1956 Scale 1" = 20'
By
E. M. Seabrook Jr.
Reg. Civil Engineer and Land Surveyor
Reg. No. 1375

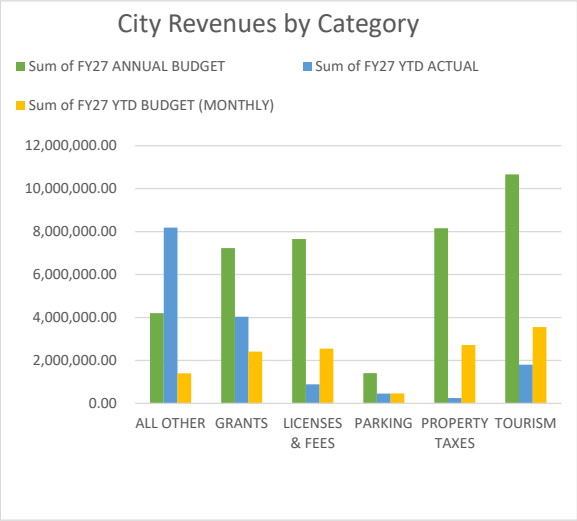
Charleston, South Carolina
Office of Register Mesne Conveyance

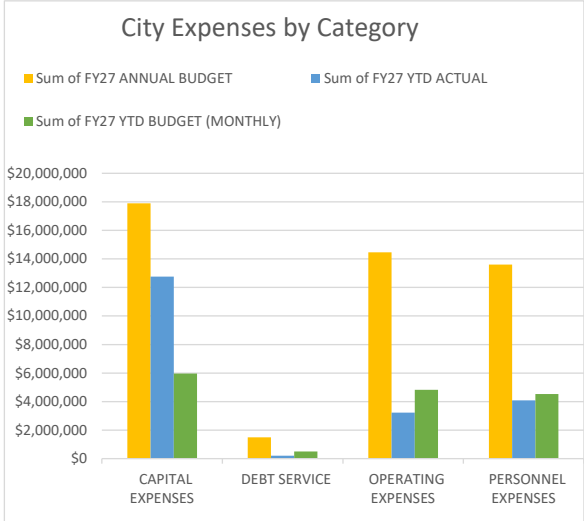
Plat recorded this 30 day of April 1956 at 12:05 o'clock in Book K Page 96, and tracing cloth copy filed in File 2 Drawer 1 Folder 13, Drawing No. 5, Original plat (a blue print) delivered to Capt Bremer.

Wilbur H. Gaston
Register Mesne Conveyance

City of Isle of Palms Operations Dashboard

October 2026





Personnel Vacancies

Type	City Hall/Building	Police	Fire	Pub Wks	Rec
Full-time	Director of Planning, Building & Zoning	4 Police Officers	1 Paramedic/ Firefighter	Assist Public Works Director	
Part-time					

Upcoming Community Events

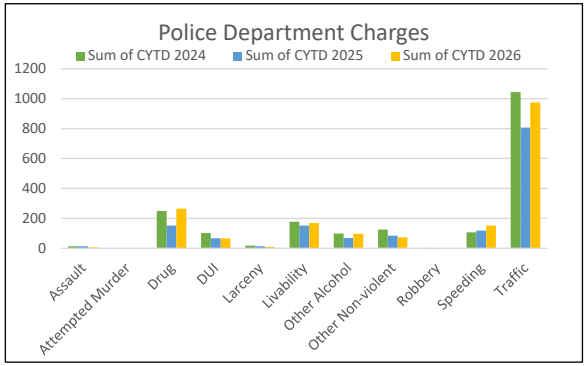
Veterans Day
Wednesday, November 11| City Offices Closed

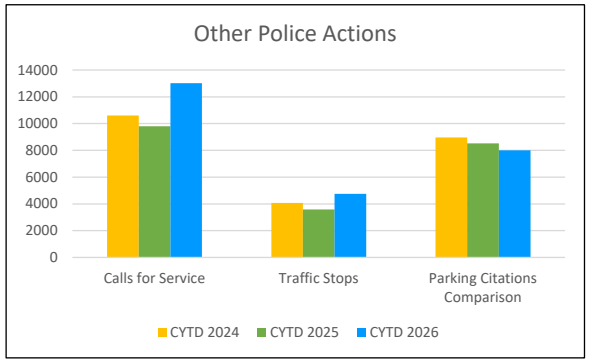
Coffee & Canines
Saturday, November 14|9:00 AM - 11:00 AM at Recreation Center

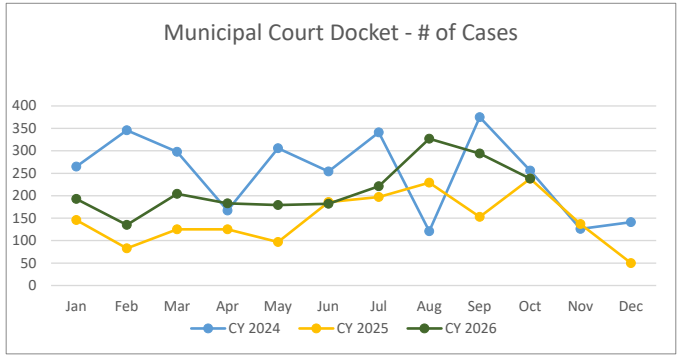
Ribbon Cutting - Waterway Blvd Multi-Use Path Project
Thursday, November 19|10:00 AM - Waterway Blvd and Forest Trail

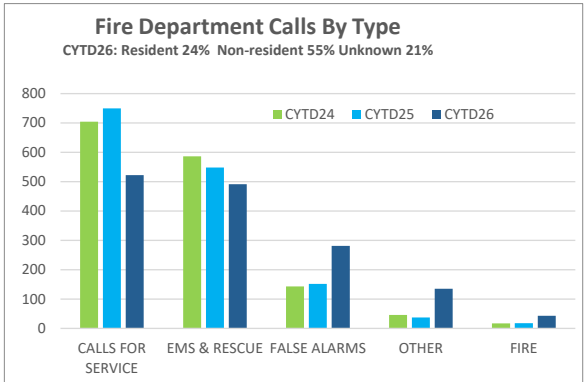
Coffee with the Mayor
Friday, November 20|9:00 AM - 10:00 AM at Marina Outpost

Thanksgiving Holiday
Thursday & Friday, November 26 & 27| City Offices Closed

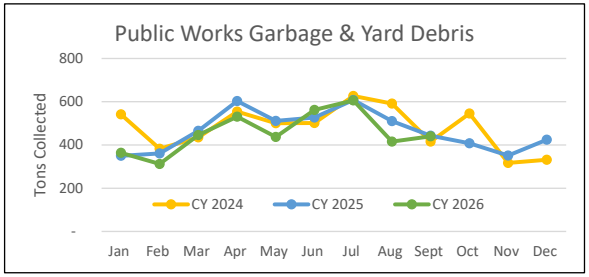






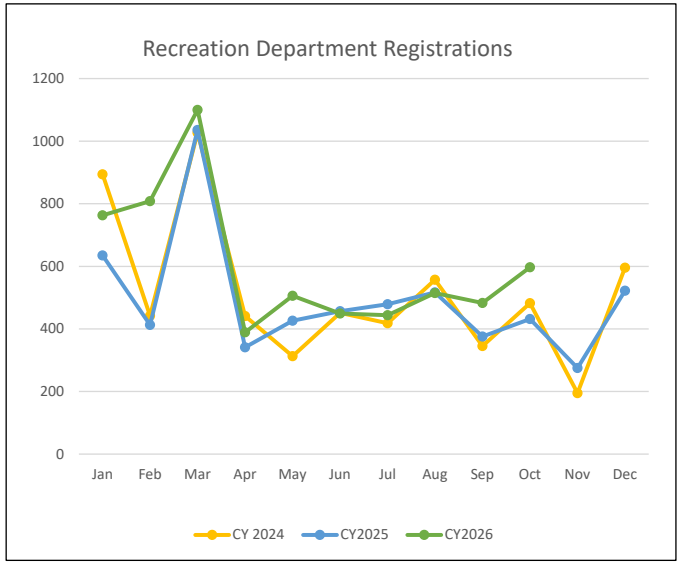


Of 1,472 CYTD26 calls, 478 (32%) were Auto Aid calls. 368 were cancelled en route and 110 were attended. Auto Aid was received on 46 IOP calls.



Building Department

	CY23 (12 mos)	CY24 (12 mos)	CY25 (12 mos)	CY26 (10 mos)
Construction Value	$82.7M	$125.9M	$136.6M	$100.9.1M
New Homes Permitted	20	35	25	30
	2023 LY (12 mos)	2024 LY (12 mos)	2025 LY (12 mos)	2026 LY (6 mos)
STR License by ***LY***	1,868	1,784	1,733	1,700
STR Units by ***LY*** including 119 condos	1,868	1,784	1,852	1,819



City of Isle of Palms

Analysis of Dwelling Units and Short Term Rentals License Year 2025-2026

Data from Charleston County Property Tax Records (updated November 2025) & IOP Short Term Rental License (STRL) Records as of 10/31/2026

Net increase of 39 Dwelling Units from 2024 to 2025 (see notes for details)

	COUNTY DATA for 2025			ADDS TO COUNTY DATA		
	4%	6%	Total Dwelling Units	4%	6%	Total
Single Family	1,557	1,575	3132[2]	4	26	30[1]
Townhouse	31	204	235			
Duplex/Triplex	22	28	50	24	29	53[3]
Condominium	66	931	997		52	52[4]
Commercial Condo	-	119	119[5]			
Total Dwellings	1,676	2,857	4,533	28	107	135

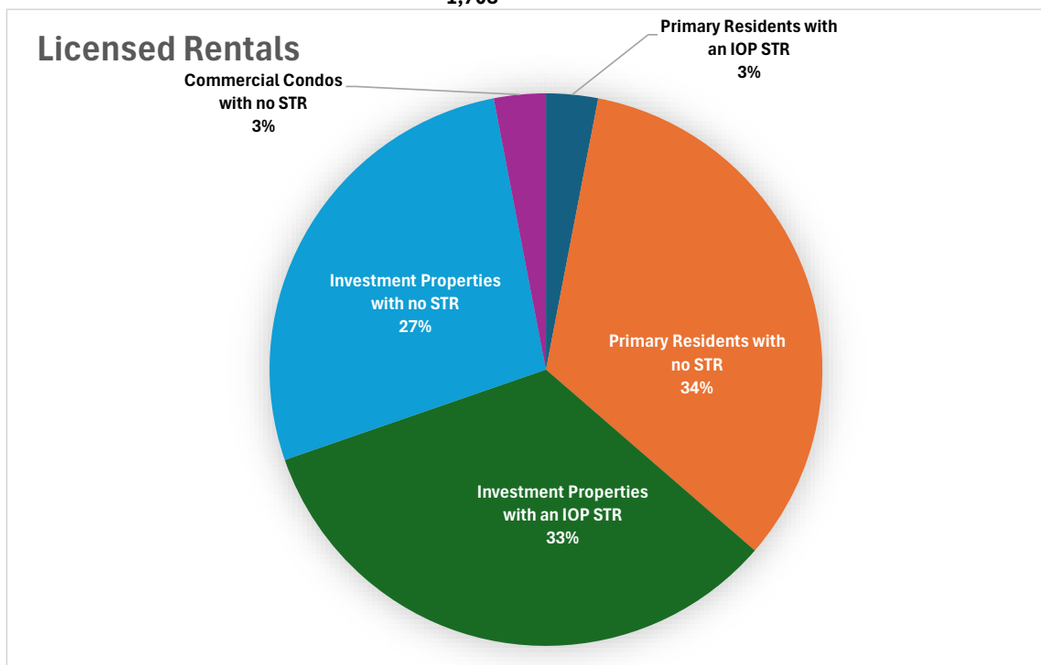
BREAKDOWN COUNTY TOTALS ACCORDING TO IOP SHORT TERM RENTAL LICENSE STATUS

	4% Primary Residence			6% Investment Property			All Residential Parcels			All STR Parcels		
	4% with IOP STRL	4% Other	Total 4%	6% with IOP STRL	6% Other	Total 6%	Total Dwelling Units	Total STRLs	% with a STRL	Total Parcels	Total STRLs & Commercial Condos	% of Parcels Used as STRs
Single Family	111	1,450	1,561	736	865	1,601	3,162	847	27%	3,162	847	27%
Townhouse	2	29	31	89	115	204	235	91	39%	235	91	39%
Duplex/Triplex	11	35	46	21	36	57	103	32	31%	103	32	31%
Condominium	14	52	66	716	267	983	1,049	730	70%	1,049	730	70%
Commercial Condo										119	119	100%
Total Dwellings	138	1,566	1,704	1,562	1,283	2,845	4,549	1,700	37%	4,668	1,819	39%

Potential unlicensed rentals identified by Rentalscape	-
4% Pending licenses (applied within last 60 days but not paid)	-
6% Pending licenses (applied within last 60 days but not paid)	3
	1,703

Distribution of 4% and 6% Dwellings Over Time

	2010	2015	2020	2022	2023	2024	2025
4% Primary Resident	33%	34%	37%	36%	36%	36%	37%
6% Investment Prop	67%	66%	63%	64%	64%	64%	63%



[1] 16 single-family residences listed as vacant lots on the county report, 14 new constructions that have received IOP Certificates of Occupancy.

[2] 14 SFR's are tax exempted and were included as 4% in 2025 data because they are legal residents.

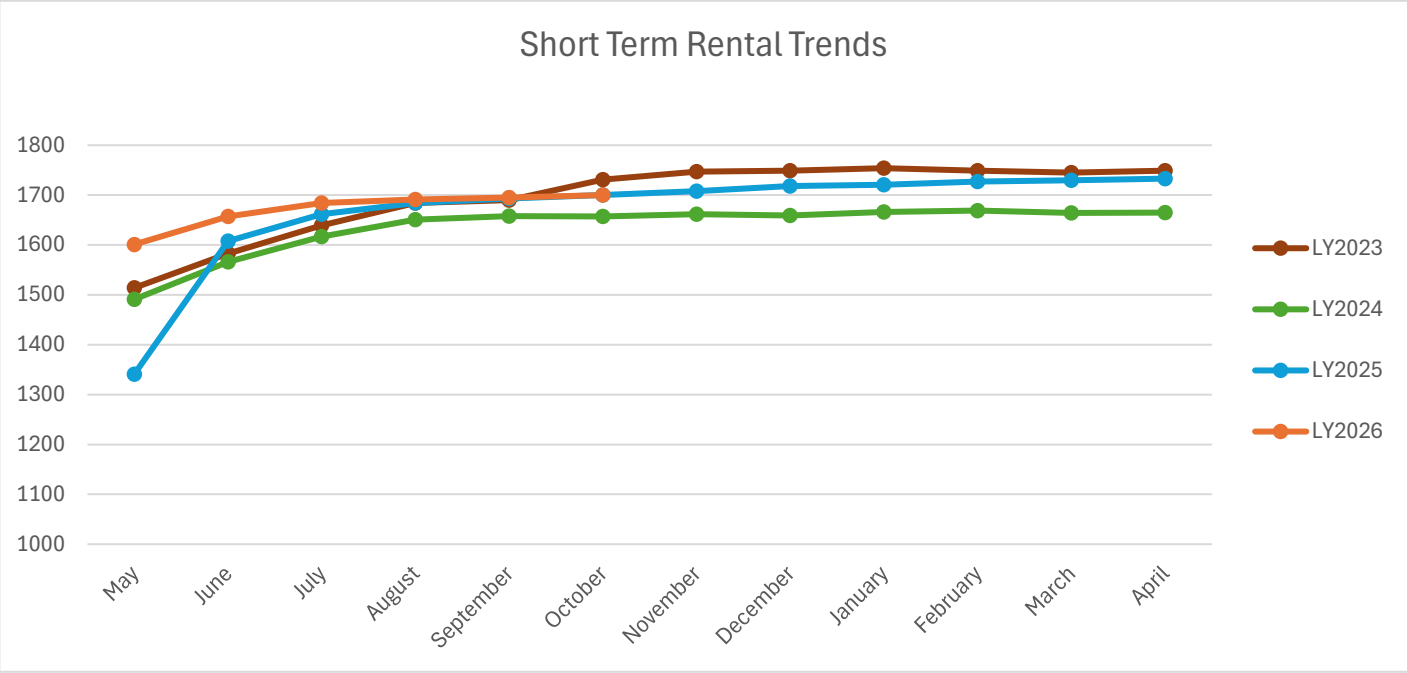
[3] Duplexes & triplexes have one Parcel ID in county data but represent 2 or more dwelling units. Additionally, 1 duplex has been converted to a single-family residence.

[4] Certain condos contain two separate lockout units that operate independently and hold separate STR licenses, but appear under a single Parcel ID in county records. In 2025, 38 more lockout units were identified.

[5] In 2023, 119 commercial condominium units were each issued individual business licenses. Beginning from Year 2024, these units have been collectively licensed under a single “hotel” business license.

City of Isle of Palms Individually Licensed Short-Term Rentals

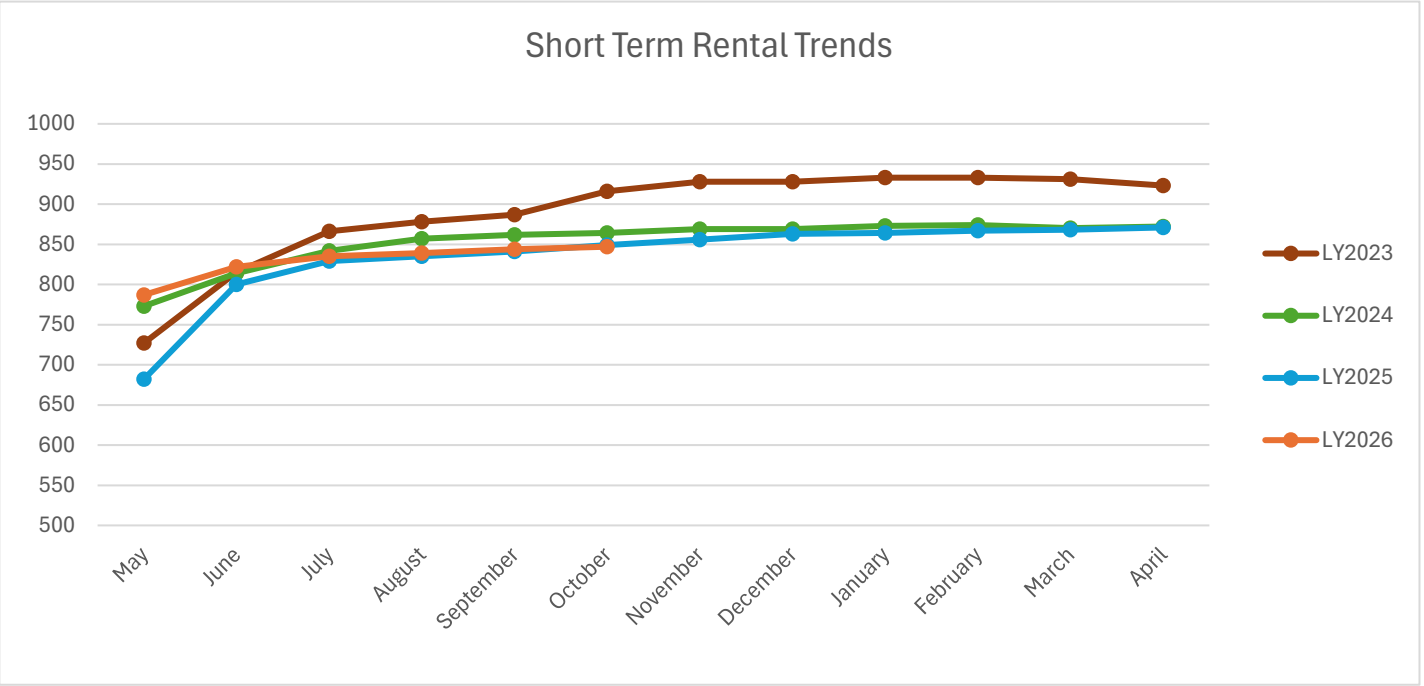
Month	LY2023	LY2024	LY2025	LY2026
May	1514	1491	1341	1601
June	1583	1566	1608	1657
July	1639	1617	1662	1684
August	1684	1651	1684	1691
September	1690	1658	1693	1695
October	1731	1657	1700	1700
November	1747	1662	1708	
December	1749	1659	1718	
January	1754	1666	1721	
February	1749	1669	1727	
March	1745	1664	1730	
April	1749	1665	1733	
		Chg from LY23 -5%	Chg from LY24 4%	Chg from LY25 0%



Note: LY2023 and LY2024 totals have been adjusted to exclude 119 individually licensed hotel rooms. Beginning in May 2024, these rooms were no longer individually licensed and the two hotels were licensed as businesses.

City of Isle of Palms Individually Licensed Short-Term Rentals (Single Family Homes)

Month	LY2023	LY2024	LY2025	LY2026
May	727	773	682	787
June	815	814	800	822
July	866	842	829	835
August	878	857	835	839
September	887	862	841	844
October	916	864	849	847
November	928	869	856	
December	928	869	863	
January	933	873	864	
February	933	874	867	
March	931	870	868	
April	923	872	871	
		Chg from LY23 -6%	Chg from LY24 0%	Chg from LY25 0%



Note: Individually Licensed Short-Term Rentals (Single Family Homes only) excluding Townhouses, Duplex/Triplex and Condos

CITY OF ISLE OF PALMS

GENERAL FUND FINANCIAL INITIATIVES SCORECARD

Recurring Revenue, Operating Savings & Potential Grant Funding (other funds)

Goal: Generate a combined $1 million in new revenue and/or cost savings over the next fiscal year.

RECURRING REVENUE	OPERATING SAVINGS	TOTAL IMPACT
$13,367	$86,558	$158,558

The City has identified $99,925 in operating and recurring savings plus $5.43 million in potential project-specific grant funding.

DETAILED INITIATIVES

Initiative	Category	Financial Impact	Status	Status Indicator	Council Note
Information Technology	Potential Savings	$72,000	Potential Savings	●	Potential savings identified through RFP IT review
Information Technology	Operating Savings	$9,950	Savings Identified	●	IT saving from Verizon and SEGRA
Insurance Premium	Operating Savings	$19,120	Savings Identified	●	Premium savings from insurance review of insured list-SCMIRF
Insurance Deductible	Operating Savings	$30,692	Savings Identified	●	Premium savings from increased deductible-Maritime Dock
Software -Contract	Operating Savings	$26,796	Savings Identified	●	Rental Scape - STR Rental Software 3 yr contract review
Insurance Deductible	Recurring Revenue	$8,973	Savings Identified	●	Premium savings from increased deductible-$5K to $25K Worker's Comp
Insurance Deductible	Recurring Revenue	$4,394	Savings Identified	●	Premium savings from increased deductible-$5K to $25K Liability
TOTAL POTENTIAL FINANCIAL IMPACT		**$158,558**	**Includes recurring revenue and savings**		

Status key: ● *Implemented* ● *Savings Identified* ● *Potential Savings*

Note: Potential grants are shown separately and should not be considered recurring funding.

Potential Initiatives:

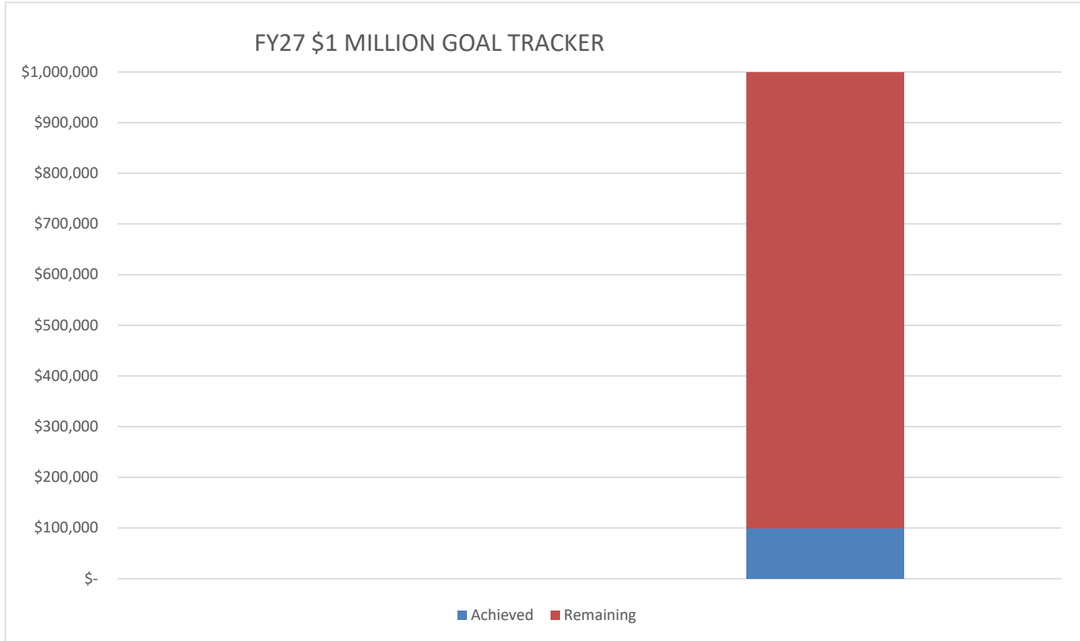
1. Discontinue contractor construction debris disposal services
2. Engage an insurance broker to evaluate general liability and other insurance coverage options

	POTENTIAL GRANTS	
	$5,425,989	

Beach Preservation	Grant Funding	$4,025,989	Potential	●	Potential funding for beach preservation
Beach Walkovers	Grant Funding	$250,000	Awarded	●	Awarded funding for beach access improvements
Marina Greenspace	Grant Funding	$150,000	Awarded	●	Awarded funding for public greenspace at IOP Marina
Palm Blvd. Stormwater	Grant Funding	$1,000,000	Potential	●	Stormwater improvements between 38th and 41st Palm Blvd.
TOTAL POTENTIAL FINANCIAL IMPACT		**$5,425,989**	**Includes potential grant funding**		

FY27 $1 MILLION GOAL TRACKER

Goal Area	Goal	Achieved	Remaining	% Complete
New Revenue + Cost Savings	$1,000,000	$99,925	$900,075	10.0%



City of Isle of Palms, SC

Financial Statement Summary as of 06/30/2026

REVENUE SUMMARY

	YTD Balance	Annual Budget	+/- Budget	% of Budget	Forecast	Fcst_vs_Bgt
General Fund	17,194,466	16,489,811	704,654	104%	17,194,466	704,654
Capital Projects Fund	3,699,346	3,780,290	80,944	98%	3,699,346	(80,944)
Municipal Accommodations Fee Fund	3,472,363	2,563,556	(908,807)	135%	3,472,363	908,807
Hospitality Tax Fund	1,580,767	1,465,623	(115,144)	108%	1,580,767	115,144
State Accommodations Tax Fund	3,949,805	3,570,774	(379,031)	111%	3,949,805	379,031
Beach Preservation Fee Fund	2,785,726	1,968,232	(817,494)	142%	2,785,726	817,494
Marina Enterprise Fund	1,100,119	2,434,724	1,334,605	45%	1,100,119	(1,334,605)
Disaster Recovery Fund	134,002	105,053	(28,949)	128%	134,002	28,949
All Other Funds	369,420	318,570	(50,850)	116%	369,420	50,850
Total	**34,286,014**	**32,696,633**	**(180,072)**	**105%**	**34,286,014**	**1,589,381**

Transfers IN / (OUT)

	YTD Balance	Annual Budget	+/- Budget	% of Budget	Forecast	Fcst_vs_Bgt
General Fund	576,638	596,172	19,534	97%	576,638	(19,534)
Capital Projects Fund	2,069,887	2,069,887	-	100%	2,069,887	-
Municipal Accommodations Fee Fund	(904,822)	(1,104,821)	(200,000)	82%	(904,822)	200,000
Hospitality Tax Fund	(600,321)	(600,321)	-	41%	(600,321)	-
State Accommodations Tax Fund	(1,391,247)	(1,460,781)	(69,534)	95%	(1,391,247)	69,534
Beach Preservation Fee Fund	-	-	-	-	-	-
Marina Enterprise Fund	249,864	499,864	250,000	50%	249,864	(250,000)
Disaster Recovery Fund	-	-	-	-	-	-
All Other Funds	-	-	-	-	-	-
Total	**-**	**-**	**-**	**-**	**-**	**-**

EXPENDITURE SUMMARY

	YTD Balance	Annual Budget	+/- Budget	% of Budget	Forecast	Fcst_vs_Bgt
General Fund	16,589,442	17,085,984	496,541	97%	16,589,442	(496,541)
Capital Projects Fund	4,121,986	4,508,586	386,600	91%	4,121,986	(386,600)
Municipal Accommodations Fee Fund	715,767	1,203,938	488,171	59%	715,767	(488,171)
Hospitality Tax Fund	891,121	1,166,415	275,295	76%	891,121	(275,295)
State Accommodations Tax Fund	1,797,545	2,516,833	719,289	71%	1,797,545	(719,289)
Beach Preservation Fee Fund	1,843,449	930,000	(913,449)	198%	1,843,449	913,449
Marina Enterprise Fund	683,102	2,350,572	1,667,470	29%	683,102	(1,667,470)
Disaster Recovery Fund	1,447	13,000	11,553	11%	1,447	(11,553)
All Other Funds	459,426	366,393	(93,033)	125%	459,426	93,033
Total	**27,103,285**	**30,141,722**	**3,038,436**	**90%**	**27,103,285**	**(3,038,436)**

NET POSITION SUMMARY

	YTD Actual (Net Position)	Annual Budget (Net Position)	Forecast (Net Position)	Variance(Forecast-Budget)
General Fund	1,181,662	(0)	1,181,662	1,181,662
Capital Projects Fund	1,647,247	1,341,591	1,647,247	305,657
Municipal Accommodations Fee Fund	1,851,774	254,796	1,851,774	1,596,978
Hospitality Tax Fund	89,325	(301,113)	89,325	390,438
State Accommodations Tax Fund	761,013	(406,840)	761,013	1,167,853
Beach Preservation Fee Fund	942,277	1,038,232	942,277	(95,955)
Marina Enterprise Fund	666,881	584,016	666,881	82,865
Disaster Recovery Fund	132,555	92,053	132,555	40,502
All Other Funds	(90,005)	(47,823)	(90,005)	(42,182)
Total	**7,182,728**	**2,554,911**	**7,182,728**	**4,627,818**

City of Isle of Palms, SC

City of Isle of Palms Supplemental Financial Information as of - 06/30/2026

	CASH BALANCES		FUND BALANCES				
	06/30/2026	6/30/2025	6/30/2025 AUDITED Fund Balance	FY26 YTD Actual Net Revenues & Transfers Less Expenses	Current Fund Balance	6/30/26 Budgeted Fund Balance	6/30/26 Forecast Fund Balance
General Fund	5,194,280	6,285,884	5,162,168	1,181,662	6,343,830	6,011,087	6,343,830
As a % of GF Exp (target is > 30%)	30%	39%					
Capital Projects	16,912,962	15,689,372	14,943,051	1,647,247	16,590,298	14,677,305	16,590,298
Municipal Accommodations Fee Fund	6,766,691	4,838,685	5,807,135	1,851,774	7,658,909	5,258,606	7,658,909
Hospitality Tax Fund	1,921,753	1,822,134	2,016,188	89,325	2,105,513	1,634,141	2,105,513
State Accommodations Tax Fund	5,766,207	4,957,635	5,754,886	761,013	6,515,899	4,977,438	6,515,899
Tourism Funds	14,454,651	11,618,454	13,578,209	2,702,112	16,280,321	11,870,185	16,280,321
Beach Preservation Fee Fund	21,651,293	11,331,804	10,543,187	942,277	11,485,464	11,452,988	11,485,464
Marina Enterprise Fund	4,407,890	3,738,239	2,732,109	711,275	3,443,384	4,300,129	3,398,990
Disaster Recovery Fund	4,355,217	3,522,010	4,222,662	132,555	4,355,217	3,583,719	4,355,217
Fire Department 1%	22,564	36,135	34,678	(13,460)	21,218	43,375	21,218
Victim Assistance Fund	31,277	32,513	33,120	(624)	32,496	40,518	32,496
Recreation Building Fund	98,906	134,895	134,895	(75,922)	58,973	47,666	58,973
Other Restricted	152,747	203,543	202,693	(90,005)	112,687	131,559	112,687
Total All Cash	*67,129,039*	*52,389,306*	*51,384,079*	*7,227,123*	*58,611,202*	*52,026,972*	*58,566,808*
Deposits at LGIP 3.9001% Average	**56,752,889**	**85%**	Note 1: The comparable amount for the Marina Enterprise Fund is not Fund Balance, but Unrestricted Net Position. To be consistent with the presentation of the other funds, the Marina Fund Balance does not include net fixed assets. Unrestricted net position is approx equal to net current assets for the Marina.				
Deposits at TRUIST includes WDCA Escrow	**10,376,150**	**15%**					
Restricted Cash Tourism Funds	**14,454,651**	**22%**					
Restricted Escrow Funds -WDCA	**-**	**0%**					

JUNE 2026 NOTES:

- Fiscal year-to-date (YTD) June revenues are here, with about 96% of the annual budget achieved. There is a positive variances in property taxes as the county wraps up the collection of 2025 property taxes.
- Business License revenue stands at $2.352 million year-to-date with a decrease of $43.8k year over year. Building Permit revenue totals $1.06 million, representing a decline of approximately $114k from last year's $1.182 million; however it exceeds the FY26 budget by 34%.
- General Fund expenditures are currently at 96% of the annual budget, inclusive of the annual payroll accrual. Additional expenditures are expected as we complete FY26. Within General Government, the Beach Resilience Officer position will remain unfilled for FY26, resulting in payroll savings. The Police Department received a donated Tesla; however, the vehicle required upfitting for departmental use, resulting in an unbudgeted capital expense of approximately $10,000 in the Capital Fund. The Fire Department's and Public Work's salary and overtime accounts are currently over budget for FY26, reflecting the year-end payroll accrual that is recorded as part of finalizing the fiscal year.Public Works exceeded its budget for temporary labor and vehicle maintenance due to ongoing staffing transitions and increased repair costs associated with an aging fleet. Building Department payroll costs showed a favorable variance due to several vacant positions earlier in FY26. However, contracted services will exceed budget because third-party inspectors were used during the vacancy period, and vehicle maintenance costs are also higher due to an aging truck.
- The City holds approximately $56.75 million in Local Government Investment Pool and $10.35 million in Truist cash deposits which includes $8.07M of WDCA escrow deposit (including interest) for beach renourishment project. Total cash balances are $67 million, compared to $52 million at the same time last year — an approximate $15 million increase, equal to 29%.
- The LGIP investment accounts are currently earning an average interest rate of 3.9001%, reflecting a increase from last month's rate of 3.8956%, driven by favorable market conditions and recent reinvestments. The LGIP continues to deliver stronger performance than similar investment alternatives with $178.6k of interest earned for June and $2.07M year to date.
- There is $1.5 million in unspent SCPRT funding for Marina dredging, deferred to FY27. This will be allocated as $700k to Marina and $800k for Beach Preservation project dredging. Additionally, $36.1 million is restricted for tourism-related expenditures or beach preservation, $1 million to be used in FY2027 reallocated for phase 3 of Waterway Blvd drainage improvements. The $1 million awarded in April 2025 from the State SCPRT budget for beach renourishment will be utilized in FY27, as the project is scheduled to begin early July with the first expenditures occurring in July. In February 2026 the city was also awarded SCPRT grant of $1,524M earmarked for Beach Renourishment.

City of Isle of Palms, SC

Financial Statement Summary as of 10/31/2026

REVENUE SUMMARY

Funds	YTD Balance	Annual Budget	+/- Budget	% of Budget	Forecast	Fcst_vs_Bgt
General Fund	1,974,482	18,985,361	17,010,879	10%	18,484,952	(500,409)
Capital Projects Fund	928,506	3,681,887	2,753,381	25%	3,731,944	50,057
Municipal Accommodations Fee Fund	742,035	3,348,982	2,606,947	22%	3,348,982	-
Hospitality Tax Fund	518,293	1,528,769	1,010,476	34%	1,528,769	-
State Accommodations Tax Fund	75,125	3,863,963	3,788,838	2%	3,863,963	-
Beach Preservation Fee Fund	10,423,103	5,751,517	(4,671,586)	181%	13,875,048	8,123,531
Marina Enterprise Fund	526,562	1,627,400	1,100,838	32%	1,627,400	-
Disaster Recovery Fund	56,465	130,280	73,815	43%	130,280	-
All Other Funds	367,442	383,793	16,351	96%	383,793	-
Total	**15,612,013**	**39,301,952**	**23,689,939**	**40%**	**46,975,131**	**7,673,179**

Transfers IN / (OUT)

	YTD Balance	Annual Budget	+/- Budget	% of Budget	Forecast	Fcst_vs_Bgt
General Fund	1,260,234	764,576	(495,658)	165%	764,576	-
Capital Projects Fund	-	1,078,523	1,078,523	0%	1,078,523	-
Municipal Accommodations Fee Fund	(745,744)	(745,744)	0	100%	(745,744)	-
Hospitality Tax Fund	-	(434,844)	(434,844)	0%	(434,844)	-
State Accommodations Tax Fund	(514,489)	(1,464,584)	(950,095)	35%	(1,464,584)	-
Beach Preservation Fee Fund	-	802,073	802,073	0%	802,073	-
Marina Enterprise Fund	-	-	-	-	-	-
Disaster Recovery Fund	-	-	-	-	-	-
All Other Funds	-	-	-	-	-	-
Total	**(0)**	**-**	**-**	**-**	**-**	**-**

EXPENDITURE SUMMARY

Funds	YTD Balance	Annual Budget	+/- Budget	% of Budget	Forecast	Fcst_vs_Bgt
General Fund	5,333,363	18,949,939	13,616,576	28%	18,745,370	(204,569)
Capital Projects Fund	1,213,486	5,137,334	3,923,848	24%	7,645,333	2,507,999
Municipal Accommodations Fee Fund	236,191	1,242,375	1,006,184	19%	1,242,375	-
Hospitality Tax Fund	667,309	1,137,657	470,348	59%	1,102,217	(35,440)
State Accommodations Tax Fund	339,435	2,392,490	2,053,055	14%	2,392,490	-
Beach Preservation Fee Fund	12,199,669	15,777,434	3,577,765	77%	23,845,892	8,068,458
Marina Enterprise Fund	274,303	2,445,579	2,171,276	11%	2,445,579	-
Disaster Recovery Fund	-	13,500	13,500	0%	13,500	-
All Other Funds	24,902	371,476	346,574	7%	371,476	-
Total	**20,288,656**	**47,467,784**	**27,179,128**	**43%**	**57,804,232**	**10,336,448**

NET POSITION SUMMARY

	YTD Actual (Net Position)	Annual Budget (Net Position)	Forecast (Net Position)	Variance(Forecast-Budget)
General Fund	(2,098,647)	799,998	504,158	(295,839)
Capital Projects Fund	(284,980)	(376,924)	(2,834,866)	(2,457,942)
Municipal Accommodations Fee Fund	(239,900)	1,360,863	1,360,863	-
Hospitality Tax Fund	(149,016)	(43,732)	(8,292)	35,440
State Accommodations Tax Fund	(778,799)	6,889	6,889	-
Beach Preservation Fee Fund	(1,776,566)	(9,223,844)	(9,168,772)	55,072
Marina Enterprise Fund	252,259	(818,179)	(818,179)	-
Disaster Recovery Fund	56,465	116,780	116,780	-
All Other Funds	342,541	12,317	12,317	-
Total	**(4,676,644)**	**(8,165,832)**	**(10,829,102)**	**(2,663,270)**

City of Isle of Palms, SC

Financial Statement Summary as of **10/31/2026**

General Fund

	FY2027 YTD Actual	FY2027 Annual Budget	% of Budget	FY2026 YTD Actual	% of Prior YTD	Current Annual Forecast	Forecast Above/ (Below) Budget
REVENUES:							
Property Taxes							
Property Taxes	82,925	5,336,352	2%	54,894	151%	5,369,979	33,627
Property Tax Debt Service Portion	15,174	1,167,691	1%	10,926	139%	854,691	(313,000)
Local Option Sales Taxes	48,268	1,648,670	3%	258,897	19%	1,170,556	(478,114)
Local Option Sales Taxes County Muni Rev	101,661	-	-	-	-	478,114	478,114
Total -Property Taxes	248,028	8,152,713	3%	324,716	76%	7,873,341	(279,372)
Business Licences							
Business Licenses	484,176	2,574,572	19%	306,841	158%	2,666,888	92,316
Total -Business Licences	484,176	2,574,572	19%	306,841	158%	2,666,888	92,316
Building Permits							
Building Permits	359,939	1,103,754	33%	349,164	103%	1,103,754	0
Total -Building Permits	359,939	1,103,754	33%	349,164	103%	1,103,754	0
Residential Rental Licenses							
Residential Rental Licenses	39,971	1,644,508	2%	73,224	55%	1,644,508	0
Total -Residential Rental Licenses	39,971	1,644,508	2%	73,224	55%	1,644,508	0
Other Licenses (Insurances & Utilities)							
Other Licenses (Insurances & Utilities)	1,756	2,327,151	0%	45,186	4%	2,327,151	(0)
Total -Other Licenses (Insurances & Utilities)	1,756	2,327,151	0%	45,186	4%	2,327,151	(0)
Fines and Forfeitures							
Court Generated Revenues	172,884	527,625	33%	190,629	91%	527,625	0
Total -Fines and Forfeitures	172,884	527,625	33%	190,629	91%	527,625	0
State Shared Funds & Admin fee							
State Shared Funds	30,957	169,679	18%	29,483	105%	169,679	(0)
State Acc Tax Admin Fee	-	209,461	0%	83,581	0%	209,461	(0)
Total -State Shared Funds & Admin fee	30,957	379,140	8%	113,063	27%	379,139	(1)
Parking Revenue							
Parking Lot Revenues	248,468	718,004	35%	211,731	117%	597,707	(120,297)
Parking Meter Revenues	207,630	689,847	30%	197,419	105%	496,791	(193,056)
Residential Parking Guests	-	-	-	-	-	-	-
Total -Parking Revenue	456,097	1,407,851	32%	409,150	111%	1,094,498	(313,353)
All Others							
All Others	180,673	868,047	21%	225,506	80%	868,047	0
Total -All Others	180,673	868,047	21%	225,506	80%	868,047	0
Total Revenues	**1,974,482**	**18,985,361**	**10%**	**2,037,480**	**97%**	**18,484,952**	**(500,409)**
EXPENDITURES, (YTD target = 25%) :							
Mayor and Council							
Salaries and Wages	23,757	115,432	21%	27,378	87%	115,432	0
Operations	6,480	49,676	13%	13,715	47%	49,676	(0)
Total - Mayor and Council	30,237	165,108	18%	41,093	74%	165,108	0
General Government							
Salaries and Wages	345,658	1,070,899	32%	230,899	150%	1,070,899	(0)
Operations	273,737	1,819,205	15%	326,061	84%	1,505,955	(313,250)
Total - General Government	619,395	2,890,104	21%	556,960	111%	2,576,854	(313,250)
Police							
Salaries and Wages	1,096,036	3,860,335	28%	1,002,494	109%	3,860,335	0
Operations	238,171	663,236	36%	227,233	105%	701,858	38,622
Total - Police	1,334,206	4,523,571	29%	1,229,727	108%	4,562,193	38,622
Fire							
Salaries and Wages	1,694,963	5,355,332	32%	1,561,719	109%	5,355,332	0
Operations	243,398	1,111,005	22%	267,974	91%	1,134,580	23,575
Total - Fire	1,938,360	6,466,337	30%	1,829,693	106%	6,489,912	23,575
Public Works							
Salaries and Wages	375,521	1,223,025	31%	409,324	92%	1,223,025	(0)
Operations	312,224	961,706	32%	284,128	110%	1,006,251	44,545
Total - Public Works	687,745	2,184,731	31%	693,452	99%	2,229,276	44,545
Building, Planning & Engineering							
Salaries and Wages	151,935	660,320	23%	88,145	172%	660,320	0
Operations	22,472	129,770	17%	43,485	52%	129,997	227
Total - Building, Planning & Engineering	174,408	790,090	22%	131,630	132%	790,317	227

City of Isle of Palms, SC

Financial Statement Summary as of **10/31/2026**

General Fund

	FY2027 YTD Actual	FY2027 Annual Budget	% of Budget	FY2026 YTD Actual	% of Prior YTD	Current Annual Forecast	Forecast Above/ (Below) Budget
Recreation							
Salaries and Wages	323,014	1,014,518	32%	316,357	102%	1,014,518	0
Operations	97,673	273,255	36%	95,416	102%	274,968	1,713
Special Activities	29,615	116,021	26%	26,993	110%	116,021	(0)
Total - Recreation	450,302	1,403,794	32%	438,766	103%	1,405,507	1,713
Judicial and Legal							
Salaries and Wages	58,885	210,120	28%	58,902	100%	210,120	(0)
Operations	22,173	223,670	10%	33,133	67%	223,670	0
Total - Judicial and Legal	81,058	433,790	19%	92,035	88%	433,790	(0)
Parking Meter							
Salaries and Wages	17,652	92,414	19%	18,723	94%	92,414	(0)
Operations	-	-	-	-		-	-
Total - Parking Meter	17,652	92,414	19%	18,723	94%	92,414	(0)
Total Expenditures	**5,333,363**	**18,949,939**	**28%**	**5,032,079**	**106%**	**18,745,370**	**(204,569)**
Revenue over (under) expenditures	(3,358,881)	35,422	-	(2,994,599)	-	(260,418)	(295,840)
Other Financing Sources (Uses):							
Total - Transfer In	1,260,234	1,843,099	**68%**	16,617	7584%	1,843,099	-
Total - Transfer Out	-	(1,078,523)	**0%**	-	-	(1,078,523)	-
Total Other Financing Sources (Uses):	**1,260,234**	**764,576**	**165%**	**16,617**	**7584%**	**764,576**	**-**
Net Change	**(2,098,647)**	**799,998**	**-**	**(2,977,983)**	**-**	**504,158**	**(295,840)**

City of Isle of Palms, SC

City of Isle of Palms Supplemental Financial Information as of - 10/31/2026

	CASH BALANCES		FUND BALANCES				
	10/31/2026	10/31/2025	6/30/2026 UNAUDITED Fund Balance	FY27 YTD Actual Net Revenues & Transfers Less Expenses	Current Fund Balance	6/30/27 Budgeted Fund Balance	6/30/27 Forecast Fund Balance
General Fund	4,472,541	4,376,578	6,343,830	(2,098,647)	4,245,183	7,103,379	6,807,539
As a % of GF Exp (target is > 30%)	24%	27%					
Capital Projects	15,613,800	14,883,440	16,590,298	(284,980)	16,305,318	16,097,487	13,639,544
Municipal Accommodations Fee Fund	7,316,617	6,244,151	7,658,909	(239,900)	7,419,009	8,534,132	8,534,132
Hospitality Tax Fund	1,950,641	2,266,670	2,105,513	(149,016)	1,956,497	1,880,367	1,880,367
State Accommodations Tax Fund	5,734,770	7,156,802	6,515,899	(778,799)	5,737,100	5,779,883	5,779,883
Tourism Funds	15,002,028	15,667,623	16,280,321	(1,167,715)	15,112,606	16,194,382	16,194,382
Beach Preservation Fee Fund	11,892,229	11,675,821	11,485,464	(1,776,566)	9,708,898	2,112,592	2,167,665
Marina Enterprise Fund	4,042,593	4,152,554	3,443,384	298,623	3,742,007	3,534,700	3,534,700
Disaster Recovery Fund	4,411,682	3,568,790	4,355,217	56,465	4,411,682	4,466,202	4,466,202
Fire Department 1%	361,657	42,252	21,218	338,489	359,707	25,125	25,125
Victim Assistance Fund	28,218	27,548	32,496	(4,278)	28,218	32,140	32,140
Recreation Building Fund	67,302	106,196	58,973	8,329	67,302	89,638	89,638
Other Restricted	457,178	175,996	112,687	342,541	455,228	146,903	146,903
Total All Cash	*55,892,050*	*54,500,802*	*58,611,202*	*(4,630,280)*	*53,980,922*	*49,655,644*	*46,956,935*
Deposits at LGIP 4.0792% Average	**51,483,457**	**92%**	Note 1: The comparable amount for the Marina Enterprise Fund is not Fund Balance, but Unrestricted Net Position. To be consistent with the presentation of the other funds, the Marina Fund Balance does not include net fixed assets. Unrestricted net position is approx equal to net current assets for the Marina.				
Deposits at TRUIST	**4,408,593**	**8%**					
Restricted Cash Tourism Funds of All Cash	**15,002,028**	**27%**					
Restricted Escrow Funds -WDCA	**1,833,527**	**4%**					
Restricted Beach Preservation Fund Cash	**11,892,229**	**23%**					

OCTOBER 2026 NOTES:

- General Fund revenues year-to-date total $1,974,482, approximately 10% of the annual budget where Property Tax collections and Business License revenues increased compared with the prior year. Municipal parking revenues total $456,097, approximately 11% above the same period last year. General Fund expenditures total $5,333,363, or 28% of the annual budget, below the 33% target for this point in the fiscal year.
- Business License revenue totals $484,176 year-to-date compared with $306,841 during the same period last year, an increase of $177,335 (58%). Building Permit revenue totals $359,939 compared with $349,164 during the same period last year, an increase of $10,775 (3%).
- The City holds approximately $51.5 million in the Local Government Investment Pool and $4.4 million in Truist cash deposits, representing 92% and 8% of total cash, respectively. Total cash balances are $55.9 million compared with $54.5 million at the same time last year, an increase of approximately $1.4 million.
- The LGIP investment accounts are currently earning an average interest rate of 4.0792%, reflecting a increase from last month's rate of 3.9692%. The LGIP remains focused on providing public entities with stable investments and consistent returns amid changing market conditions and continues to deliver stronger performance than similar investment alternatives. The interest earned from LGIP in October was $179,903.52.
- The City was awarded two SCPRT grants in October: $250,000 for Beach Access Improvements and $150,000 for the Marina Public Greenspace Project, totaling $400,000 in grant funding.
- The $1.5 million SCPRT funding for Marina dredging has been allocated as $700k to Marina and $800k for Beach Preservation project dredging. The city recognized the $800k in September based on eligible project expenditures incurred. The City utilized the remaining grant allocation for the FY2027 Beach Renourishment Project to fund Marinex Pay Application No. 3. Of the total fund balance, $26.9 million is restricted for tourism-related expenditures or beach preservation, with an additional $1 million designated for Phase 3 of the Waterway Boulevard Drainage Improvements Project in FY2027.

City of Isle of Palms, SC
Financial Statement Summary as of - 10/31/2026
Future Cash Needs for Capital Projects

				Actual	Budget	Actual YTD	Projected	Proj_vs_Bgt		Projected	Projected	Projected	Projected
				FY2026	FY2027	2027	2027	2027	Variance	2028	2029	2030	2031
	Estimated Fund Balance including High-Impact CAPEX			58,611,202	-		47,782,100			39,616,265	37,883,053	43,153,954	47,391,997
	Net Income				(8,165,832)	-	(10,829,102)			(8,165,835)	(1,733,212)	5,270,901	4,238,043
	FY26 Budgeted Spending - All Capital Projects												
10-4620.5089	96 Gallon Carts (transition 4,500 carts over 3 years for new side loader)	Cash	General Fund		99,000	6,362	99,000	-	0%				
20-4140.5085	Replace framing and metal doors at City Hall, Elevator Equipment Mordernization, Upgrage AV System in council chambers.	Cash	Capital Projects Fund		170,000	41,225	170,000	-	0%				
20-4440.5085	Patrol SUVs on average are replaced in the 6th year, Patrol F150 pickup trucks	Cash	Capital Projects Fund		141,000	-	141,000	-	0%				
20-4540.5085	High-water Vehicle and Drone First Responder	Cash	Capital Projects Fund		70,500	-	70,500	-	0%				
20-4640.5084	Drainage improvement on Palm Blvd between 38th and 41st & other drainage consulting	Cash	Capital Projects Fund		-	37,055	37,055	37,055	-	2,000,000	2,000,000		
20-4640.5086	Phase 3 - Waterway Blvd Multi-use path elevation. City is seeking grant funds to offset this cost & General drainage contingency for small projects	Cash	Capital Projects Fund		4,075,000	936,948	4,075,000	-	0%				
20-4740.5085	2018 Chevy Pickup Truck	Cash	Capital Projects Fund		45,000	37,686							
20-4840.5085	Upgrade IT, Video Conference System, and lighting in Magnolia/Palmetto rooms for better livestreaming	Cash	Capital Projects Fund		60,000	-	60,000	-	0%				
-	2003 E-One Cyclone II Tower TW1002 95' Ladder Truck (LT 24 mths) ($1M to $2.5M)	Cash	Capital Projects Fund		2,500,000	-	2,500,000	-	0%				
30-4120.5085	Axon Air Project FY2027	Cash	Municipal Accommodations Fee Fund		-	40,427	40,427	40,427	-				
30-4420.5085	Drone First Responder Docking System (5 years), In-Car Cradlepoint (16 patrol vehicles), 1 Patrol SUVs on average are replaced in the 6th year. (New Officers)	Cash	Municipal Accommodations Fee Fund		137,500	-	137,500	-	0%				
30-4620.5085	Provision to move electric lines underground. Dominion Energy matches the City's 50% contribution (Moved from FY24 to FY25) 14th Ave in FY25 and 41st Ave in FY26 and Four 4-in flood water pumps (as needed)	Cash	Municipal Accommodations Fee Fund		151,000	-	151,000	-	0%				
30-4620.5086	Repeat drainage work based on 3-year maintenance rotation	Cash	Municipal Accommodations Fee Fund		203,635	24,984	203,635	-	0%				
30-4820.5085	Reconstruct 2 Tennis Courts and Soccer Goals	Cash	Municipal Accommodations Fee Fund		87,500	-	87,500	-	0%				
30-5620.5085	Assigned fund balance for future projects	Cash	Municipal Accommodations Fee Fund		25,000	-	25,000	-	0%				
30-4520.5085	2022 John Deere Mules ML1001, ML1002 & ML1003, 2021 Sea-Doo Jet Ski JS1001 Station 1 (Deferred from FY26), Radios & Flash Upgrade TDMA (in-car & walkies)	Cash	Municipal Accommodations Fee Fund		72,500	1,916	72,500	-	0%				
35-4420.5085	PD radios (in-car & walkies) (58 radios at $6K in FY28), AI report writing software (25 officers @ $60 mthly)	Cash	Hospitality Tax Fund		39,500	-	39,500	-	0%				
35-4520.5085	2020 F-150 FM1005 Fire Marshall Station 1 (failing transmission/changing specs), RAD-57 medical monitor for carbon monoxide & oxygen (only w/failure)	Cash	Hospitality Tax Fund		82,000	66,694	82,000	-	0%				
35-4620.5085	2006 Mack Packer (PW2) Rear Loader (18m LT) (Letter of Intent FY24) (Moved from FY25 to FY26 & $250K to $320K) and Truck with hopper with a flatbed dump	Cash	Hospitality Tax Fund		435,000	426,356	426,356	(8,644)	-2%				
35-5620.5085	Assigned fund balance for future projects	Cash	Hospitality Tax Fund		25,000	-	25,000	-	0%				
50-4420.5085	Drone First Responder Docking System (5 years), In-Car Cradlepoint (16 patrol vehicles), 1 Patrol SUVs on average are replaced in the 6th year. (New Officers), Computer servers per VC3 recommendation (need more information), Solar radar sign , Police & Court Records Management System (cloudbase Civic RMS)	Cash	State Accommodations Tax Fund		310,500	-	310,500	-	0%				
50-4520.5085	2019 Ford F-150 BC1004 Battallion Chief Station 1 and 2017 Alweld Boat B1017 Flat Bottom	Cash	State Accommodations Tax Fund		100,000	66,694	100,000	-	0%				
50-4820.5085	Playground Equipment 5-12 Big Toy & 2-5 year old Toddler Toy and pour & play surfacing. (Scoreboard -only with failure FY26+) and Reconstruct 2 Tennis Courts, 4 outdoor basketball goals and posts	Cash	State Accommodations Tax Fund		104,500	23,093	104,500	-	0%				
50-5620.5085	New benches in the Front Beach area and Repair sidewalks on Ocean Blvd between 10th and 14th and Assigned fund balance for future projects	Cash	State Accommodations Tax Fund		195,000	-	195,000	-	0%				
58-4120.5065	USACE Breach Inlet Project (Construction start March 2024), Ongoing monitoring of shoreline, Groin permitting and Nourishment permitting including up to $100K for additional borings for borrow area	Cash	Beach Preservation Fee Fund		1,002,104	223,162	1,002,104	-	0%				
58-4120.5085	Mobi Mat/Access Rec material for beach accesses as needed and Repl/repair/add dune walkovers (approx. 57 accesses)(Funded by FY24 State budget allocation (SCPRT) of $500K)	Cash	Beach Preservation Fee Fund		14,700,330	11,976,507	14,700,330	-	0%				
90-6120.5026	Marina maintenance contingency for common areas not covered by leases. Calculated as .6% of insured boat ramp, bulkhead and dock value and Marina dredging - Funded by State Budget Allocation FY25 includes permit coordination, bidding and construction admin. (Moved from FY25 to FY26)	Cash	Marina Enterprise Fund		950,000	-	950,000	-	0%				
					25,781,569	**13,909,108**	**25,805,408**	**68,839**	**(0)**	**2,000,000**	**2,000,000**	**-**	**-**

City of Isle of Palms, SC
Financial Statement Summary as of - 10/31/2026
Future Cash Needs for Capital Projects

				Actual	Budget	Actual YTD	Projected	Proj_vs_Bgt		Projected	Projected	Projected	Projected
				FY2026	FY2027	2027	2027	2027	Variance	2028	2029	2030	2031
Note: The above Red highligns in FY2027 budget are Cart Procurement, Drainage Expenses, Professional Fees and Maintanance and services - They are here as they are also some of the High Impact Spendings.													
High-Impact Projects and Deferred Initiatives													
General Government													
Audio Visual (AV) improvements for Council Chamber	General Government	Cash	Capital Projects Fund								50,000		
Placer AI -Cell Phone Tracker	General Government	Cash	Capital Projects Fund							14,000			
City Hall generator	General Government	Cash	Capital Projects Fund									75,000	
Admin & Mayor's radios as needed	General Government	Cash	Capital Projects Fund									20,000	
Resurface City Hall parking lot	General Government	Cash	Capital Projects Fund									30,000	
Total				-	-	-	-	-	-	14,000	50,000	125,000	-
Police Department													
Patrol SUVs on average are replaced in the 6th year.	Police	Cash	Capital Projects Fund							-	66,000	68,000	70,000
Patrol F150 pickup trucks	Police	Cash	Capital Projects Fund							69,000	71,000		
ACO 4WD Pickup Truck	Police	Cash	Capital Projects Fund										51,000
7 traffic counters located at Connector & Breach Inlet	Police	Cash	Capital Projects Fund										30,000
Patrol SUVs on average are replaced in the 6th year.	Police	Cash	Hospitality Tax Fund								-	68,000	-
Patrol F150 pickup trucks	Police	Cash	Hospitality Tax Fund							69,000			
(2) 2024 4x4 UTV W/ plow attachment	Police	Cash	Hospitality Tax Fund								24,000		
Pickup truck for Code Enforcement	Police	Cash	Hospitality Tax Fund								55,000		
PD radios (in-car & walkies) (58 radios at $6K in FY28)	Police	Cash	Hospitality Tax Fund							348,000			
IT Room battery back-up replaced FY25	Police	Cash	Hospitality Tax Fund									12,000	
AI report writing software (25 officers @ $60 mthly)	Police	Cash	Hospitality Tax Fund							19,000	20,000	21,000	22,000
Patrol SUVs on average are replaced in the 6th year.	Police	Cash	Municipal Accommodations Fee Fund							-	-	68,000	70,000
Recording equipment (tie in with outside surveillance sys)	Police	Cash	Municipal Accommodations Fee Fund								20,000		
Drone First Responder Docking System (5 years)	Police	Cash	Municipal Accommodations Fee Fund							40,500	40,500	40,500	40,500
In-Car Cradlepoint (16 patrol vehicles)	Police	Cash	Municipal Accommodations Fee Fund							8,700	8,700	8,700	8,700
Beach services 4WD pickup	Police	Cash	State Accommodations Tax Fund							50,000			
(2) 2025 Yamaha ATV Beach services utility	Police	Cash	State Accommodations Tax Fund							23,000			26,000
Front Beach surveillance system (approx. 7 cameras)	Police	Cash	State Accommodations Tax Fund							35,000			
Computer servers per VC3 recommendation (need more information)	Police	Cash	State Accommodations Tax Fund									21,000	22,000
Police & Court Records Management System (cloudbase Civic RMS)	Police	Cash	State Accommodations Tax Fund							21,500	22,000	22,500	23,000
Add automatic license plate reader for IOP Connector for investigative purposes. Recurring $5k fee for subscription	Police	Cash	State Accommodations Tax Fund							13,000			
AI traffic signal	Police	Cash	State Accommodations Tax Fund							6,000	6,000	6,000	6,000
Total				-	-	-	-	-	-	702,700	333,200	335,700	369,200
Fire Department													
2009 E-One Typhoon Fire Engine E1001 (Pumper) (LT 24 mths) Station 1 (Moved from FY25 to FY28 & $1M to $1.5M).	Fire	Cash	Capital Projects Fund							1,500,000			
2023 Ford F-150 SQ1001 Squad Station 1	Fire	Cash	Capital Projects Fund									125,000	
High-Water Vehicle (Future Year)	Fire	Cash	Capital Projects Fund							365,000			
One Thermal imaging camera (we have 4) in future repl all at once	Fire	Cash	Capital Projects Fund										70,000
Porta-Count machine for SCBA mask fit testing (only w/ failure)	Fire	Cash	Capital Projects Fund								30,000		
Battery operated combination extrication tool for Sta2	Fire	Cash	Capital Projects Fund								20,000		
New airbags and hoses for vehicle accident extrications	Fire	Cash	Capital Projects Fund										12,000
Body Armor	Fire	Cash	Capital Projects Fund								25,000		
Drone First Responder Docking System (5 years)	Fire	Cash	Capital Projects Fund							40,500	40,500	40,500	40,500
New Rescue Boat (25% City 75% FEMA Grant) Lead time 12 mths. Deferred until FY28. (If grant is not awarded need $1M in FY29)	Fire	Cash	Hospitality Tax Fund							100,000			
RAD-57 medical monitor for carbon monoxide & oxygen (only w/failure)	Fire	Cash	Hospitality Tax Fund									8,000	
Physical agility testing equipment, 75% covered with a grant	Fire	Cash	Hospitality Tax Fund									55,000	
2020 E-One Typhoon Ladder L1001 - 75' Ladder Truck (~2034)	Fire	Cash	Capital Projects Fund										
2023 Ford F-150 BC1006 Battalion Chief Station 1	Fire	Cash	Municipal Accommodations Fee Fund									125,000	
2022 John Deere Mules ML1001, ML1002 & ML1003	Fire	Cash	Municipal Accommodations Fee Fund							27,000	27,000		28,000
2021 Sea-Doo Jet Ski JS1001 Station 1 (Deferred from FY26)	Fire	Cash	Municipal Accommodations Fee Fund									20,000	
2022 Sea-Doo Jet Ski JS1002 Station 2	Fire	Cash	Municipal Accommodations Fee Fund										20,000
New Rescue Boat (25% City 75% FEMA Grant) Lead time 12 mths. Deferred until FY28. (If grant is not awarded need $1M in FY29)	Fire	Cash	Municipal Accommodations Fee Fund							100,000			
Radios & Flash Upgrade TDMA (in-car & walkies)	Fire	Cash	Municipal Accommodations Fee Fund							275,000		-	
Two Ram extrication devices	Fire	Cash	Municipal Accommodations Fee Fund							15,000			
Two cardiac monitors for Paramedic program	Fire	Cash	Municipal Accommodations Fee Fund										130,000
2023 Ford Expedition C1001 Fire Chief Station 1	Fire	Cash	State Accommodations Tax Fund									85,000	
2017 Sea-Doo Jet Ski JS1003 Station 1	Fire	Cash	State Accommodations Tax Fund								19,000		
New Rescue Boat (25% City 75% FEMA Grant) Lead time 12 mths. Deferred until FY28. (If grant is not awarded need $1M in FY29)	Fire	Cash	State Accommodations Tax Fund							100,000			
Cutters, spreader, hose and pump for "jaws of life" equip (City Portion 5% if grant is awarded)	Fire	Cash	State Accommodations Tax Fund							15,000			

City of Isle of Palms, SC
Financial Statement Summary as of - 10/31/2026
Future Cash Needs for Capital Projects

				Actual	Budget	Actual YTD	Projected	Proj_vs_Bgt		Projected	Projected	Projected	Projected
				FY2026	FY2027	2027	2027	2027	Variance	2028	2029	2030	2031
Training mannequins (three fire rescue and two medical training mannequins) and Training SCBA Self Contained Breathing Apparatus	Fire	Cash	State Accommodations Tax Fund										25,000
Total				-	-	-	-	-	-	2,537,500	161,500	458,500	325,500
Public Works Department													
2019 Dodge Ram 1500 4x4 (PW-30) (deferred from FY27 to FY31 to purchase 11yd rear loader FY27)	Public Works	Cash	Capital Projects Fund										60,000
Radios	Public Works	Cash	Capital Projects Fund									20,000	
General drainage contingency for small projects	Public Works	Cash	Capital Projects Fund							100,000	100,000	100,000	100,000
Annual drainage for comprehensive plan	Public Works	Cash	Capital Projects Fund							250,000	250,000	250,000	250,000
Drainage improvements on Palm Blvd between 38th and 41st, deferred from FY26 to FY27, split in 3 phases at $2m per year and contingent on State/Federal earmarks.	Public Works	Cash	Capital Projects Fund										
2008 Mack Packer (PW22) Side Loader (18m LT) (Letter of Intent FY24)($255K to $390K)	Public Works	Cash	Municipal Accommodations Fee Fund							430,000			
2014 Mack w/ 30yd Packer (PW26)	Public Works	Cash	Municipal Accommodations Fee Fund									440,000	
Ford F150 (Public Works Director) (Decreased by $10K)	Public Works	Cash	Municipal Accommodations Fee Fund										50,000
Z-track mower for rights of way	Public Works	Cash	Municipal Accommodations Fee Fund										20,000
Jet Vac trailer for stormwater maintenance	Public Works	Cash	Municipal Accommodations Fee Fund									60,000	
2018 Mack Flatbed (PW 28)	Public Works	Cash	State Accommodations Tax Fund									490,000	
2019 Dodge Ram 1500 4x4 w/ 6 ft bed (PW-29) (Deferred from FY28 to FY31 to purchase 11yd rear loader FY27)	Public Works	Cash	State Accommodations Tax Fund										60,000
Front beach trash compactor purchased in FY15	Public Works	Cash	State Accommodations Tax Fund							60,000			
Total				-	-	-	-	-	-	840,000	350,000	1,360,000	540,000
Building Department													
Total				-	-	-	-	-	-	-	-	-	-
Recreation Department													
Upgrade lighting production in Magnolia/Palmetto rooms	Recreation	Cash	Capital Projects Fund							8,000			
Toro Groomer	Recreation	Cash	Capital Projects Fund								20,000		
Computer server for security cameras	Recreation	Cash	Capital Projects Fund							8,000			
Construct sand volley ball court	Recreation	Cash	Capital Projects Fund							-	28,000		
Floor Scrubber (new model better for sanitizing)	Recreation	Cash	Capital Projects Fund							9,000			
Christmas Tree for Front Beach area	Recreation	Cash	Capital Projects Fund										22,000
Resurface Tennis Courts	Recreation	Cash	Capital Projects Fund										25,000
Resurface Parking Lot	Recreation	Cash	Capital Projects Fund									150,000	
Rehabilitate softball, baseball and multipurpose fields (FY30+)	Recreation	Cash	Capital Projects Fund										100,000
Roof repairs/replacement	Recreation	Cash	Capital Projects Fund								150,000		
Gymnasium Restroom Renovation	Recreation	Cash	Capital Projects Fund								25,000		

City of Isle of Palms, SC

City of Isle of Palms Supplemental Financial Information as of - 10/31/2026

Cash balances compared to Fund Balances

	Fund	Cash & Investments	Receivables	Capital Assets	Due From Other Funds	Due To Other Funds	Deferred Grant Revenue	Accounts Payable / Accrued	Other Liabilities	Ending Fund Balance/Net Cash Position	6/30/27 Forecast Fund Balance	Variance over/(under) Forecast Fund Balance	Net Income Change (June including accruals)
Fund 10	General Fund	4,472,541	236,810	-	-	-	-	(433)	464,601	4,245,183	6,807,539	2,562,356	Addl revenue and expenses
Fund 20	Capital Projects	15,613,800	867,988	-	-	100,000	76,470	-	-	16,305,318	13,639,544	(2,665,774)	Grants and remaining budgeted expenses plus cash purchase of Fire Ladder Truck
Fund 30	Municipal Accommodations Fee Fund	7,316,617	2,392	-	100,000	-	-	-	-	7,419,009	8,534,132	1,115,123	Addl revenue from fees and remaining budgeted expenses
Fund 35	Hospitality Tax Fund	1,950,641	5,856	-	-	-	-	-	-	1,956,497	1,880,367	(76,130)	Addl revenue and remaining budgeted expenses
Fund 50	State Accommodations Tax Fund	5,734,770		-	-	-	-	(2,330)	-	5,737,100	5,779,883	42,783	Addl revenue and remaining budgeted expenses
Fund 58	Beach Preservation Fee Fund	11,892,229	99,794	-	-	-	449,597	-	1,833,527	9,708,898	2,167,665	(7,541,234)	Addl revenue and remaining budgeted expenses
Fund 60	Disaster Recovery Fund	4,411,682	-	-	-	-	-	-	-	4,411,682	4,466,202	54,520	
Fund 64	Victim Assistance Fund	28,218	-	-	-	-	-	-	-	28,218	32,140	3,922	
Fund 68	Recreation Building Fund	67,302	-	-	-	-	-	-	-	67,302	89,638	22,336	Remaining budgeted expenses (CAPEX)
Fund 40	Fire Department 1%	361,657	-	-	-	-	-	1,950	-	359,707	25,125	(334,582)	Remaining budgeted expenses
Fund 90	Marina Enterprise Fund	3,363,620								3,742,007	**3,534,700**	(207,307)	Unrestricted net position is approx equal to net current assets for the Marina.
	Total	55,213,077	1,212,840	-	100,000	100,000	526,067	(813)	2,298,128	53,980,922	46,956,935	(7,023,987)	-

OKAY

*Fund 90 - ISLE OF PALMS MARINA	Fund Balance 6/30/2025	3,443,384
	Marina Net Position 10/31/2026	252,259
	Fixed Assets less Depreciation less Bonds Payable 6/30/2025	5,787,962
	Fixed Assets less Depreciation less Bonds Payable 10/31/2026	(5,741,598)
	Unrestricted Net Position	3,742,007

***Marina Fund (Fund 90)** The Marina Fund is somewhat different because it is an enterprise fund rather than a governmental fund with a traditional fund balance. For presentation purposes and to maintain consistency across the funds, it is displayed in a similar format. The primary accounts that change throughout the year are fixed assets, accumulated depreciation, and bonds payable, so we typically present the change from the prior fiscal year compared to the current year-to-date balances, as shown above.

The comparable amount for the Marina Enterprise Fund is not Fund Balance, but Unrestricted Net Position. To be consistent with the presentation of the other funds, the Marina Fund Balance does not include net fixed assets. Unrestricted net position is approx equal to net current assets for the Marina.

Notes:
Cash = actual liquid money in the bank /pooled cash accounts.
Fund Balance = Cash + Receivables + Other Assets - Liabilities
Net Position=Cash+Receivables+Capital Assets+Investments−Liabilities

City of Isle of Palms, SC
Projected results for the next 12 months
General Fund

	July	August	September	October	November	December	January	February	March	April	May	June	Forecast - FY2027	Budget - FY2027	Variance
REVENUES:															
Property Taxes															
Property Taxes	-	40,967	19,667	22,292	456,998	389,802	2,043,452	1,889,562	227,834	133,213	64,078	82,116	5,369,979	5,336,352	33,627
Property Tax Debt Service Portion	-	7,472	3,536	4,166	90,431	77,353	294,282	275,538	18,001	31,663	34,267	17,983	854,691	1,167,691	(313,000)
Local Option Sales Taxes Property Tax Credit	-	-	48,268	-	140,761	65,222	109,139	136,417	123,628	142,838	200,924	203,360	1,170,556	1,648,670	(478,114)
Local Option Sales Taxes County Muni Rev	-	-	101,661	-	53,912	44,483	37,965	39,732	67,503	26,845	54,555	51,458	478,114	-	478,114
Total -Property Taxes	-	48,438	173,132	26,458	742,102	576,860	2,484,837	2,341,249	436,965	334,559	353,824	354,916	7,873,341	8,152,713	(279,372)
Business Licences															-
Business Licenses	122,384	178,103	63,282	120,407	74,220	50,310	73,529	239,327	416,439	1,076,824	154,483	97,579	2,666,888	2,574,572	92,316
Total -Business Licences	122,384	178,103	63,282	120,407	74,220	50,310	73,529	239,327	416,439	1,076,824	154,483	97,579	2,666,888	2,574,572	92,316
Building Permits															-
Building Permits	119,140	41,976	62,757	117,730	84,093	95,435	107,353	83,338	130,968	142,326	61,307	57,332	1,103,754	1,103,754	0
Total -Building Permits	119,140	41,976	62,757	117,730	84,093	95,435	107,353	83,338	130,968	142,326	61,307	57,332	1,103,754	1,103,754	0
Residential Rental Licenses															-
Residential Rental Licenses	19,941	8,257	7,376	4,397	14,379	7,663	6,668	152,202	295,166	581,065	513,124	34,271	1,644,508	1,644,508	0
Total -Residential Rental Licenses	19,941	8,257	7,376	4,397	14,379	7,663	6,668	152,202	295,166	581,065	513,124	34,271	1,644,508	1,644,508	0
Other Licenses (Insurances & Utilities)															-
Other Licenses (Insurances & Utilities)	-	-	-	1,756	-	8,274	47,575	43,772	36,261	49,272	75,160	2,065,081	2,327,151	2,327,151	(0)
Total -Other Licenses (Insurances & Utilities)	-	-	-	1,756	-	8,274	47,575	43,772	36,261	49,272	75,160	2,065,081	2,327,151	2,327,151	(0)
Fines and Forfeitures															-
Court Generated Revenues	232	79,131	53,605	39,917	58,795	46,848	34,670	26,626	27,971	28,003	58,241	73,587	527,625	527,625	0
Total -Fines and Forfeitures	232	79,131	53,605	39,917	58,795	46,848	34,670	26,626	27,971	28,003	58,241	73,587	527,625	527,625	0
State Shared Funds & Admin fee															-
State Shared Funds	-	-	-	30,957	-	-	41,983	-	-	53,631	-	43,107	169,679	169,679	(0)
State Acc Tax Admin Fee	-	-	-	-	-	-	61,757	-	-	-	53,995	77,271	209,461	209,461	(0)
Total -State Shared Funds & Admin fee	-	-	-	30,957	-	-	103,740	-	-	53,631	53,995	120,378	379,139	379,140	(1)
Parking Revenue															-
Parking Lot Revenues	-	109,594	76,302	62,572	37,541	(96)	3,782	859	3,383	44,490	90,897	168,382	597,707	718,004	(120,297)
Parking Meter Revenues	-	95,079	62,988	49,563	21,393	(81)	(36)	(34)	(36)	40,451	70,378	157,126	496,791	689,847	(193,056)
Residential Parking Guests	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total -Parking Revenue	-	204,672	139,289	112,135	58,934	(177)	3,747	825	3,348	84,942	161,276	325,508	1,094,498	1,407,851	(313,353)
All Others															-
All Others	35,778	52,184	48,640	44,071	75,428	98,068	81,915	71,796	117,210	104,673	82,398	55,886	868,047	868,047	0
Total -All Others	35,778	52,184	48,640	44,071	75,428	98,068	81,915	71,796	117,210	104,673	82,398	55,886	868,047	868,047	0
Total Revenues	**297,475**	**612,762**	**548,081**	**497,828**	**1,107,950**	**883,281**	**2,944,034**	**2,959,135**	**1,464,328**	**2,455,295**	**1,513,808**	**3,184,538**	**18,484,952**	**18,985,361**	**(500,409)**
EXPENDITURES, (YTD target = 100%) :															
Mayor and Council															-
Salaries and Wages	6,015	5,870	6,003	5,870	28,902	7,782	12,649	9,116	8,998	6,015	5,889	12,324	115,432	115,432	0
Operations	3,570	239	624	1,871	3,461	5,149	13,692	6,438	3,038	3,798	6,178	1,617	49,676	49,676	(0)
Total - Mayor and Council	9,585	6,109	6,627	7,741	32,363	12,932	26,341	15,554	12,036	9,813	12,067	13,941	165,108	165,108	0
General Government													-		-
Salaries and Wages	61,563	81,995	79,138	122,961	99,547	85,374	90,919	87,762	88,011	88,499	97,796	87,334	1,070,899	1,070,899	(0)
Operations	59,950	40,003	75,739	79,128	78,365	60,762	226,618	81,253	555,569	60,953	61,045	126,570	1,505,955	1,819,205	(313,250)
Total - General Government	121,514	121,998	154,877	202,089	177,912	146,136	317,537	169,015	643,579	149,452	158,841	213,903	2,576,854	2,890,104	(313,250)
Police													-		-
Salaries and Wages	219,939	231,765	281,657	362,527	339,076	339,807	348,872	353,445	353,692	367,821	334,344	327,393	3,860,335	3,860,335	0
Operations	122,381	25,336	38,430	46,507	46,138	64,307	96,283	47,951	23,158	64,195	65,394	61,778	701,858	663,236	38,622
Total - Police	342,320	257,101	320,086	409,034	385,214	404,113	445,155	401,396	376,850	432,015	399,738	389,170	4,562,193	4,523,571	38,622
Fire															
Salaries and Wages	352,291	363,889	420,268	554,854	422,287	451,849	506,920	410,359	400,272	595,489	418,610	458,244	5,355,332	5,355,332	0
Operations	126,989	24,437	46,262	35,527	64,006	137,647	189,878	106,800	92,613	109,083	101,649	99,689	1,134,580	1,111,005	23,575
Total - Fire	479,280	388,326	466,530	590,380	486,293	589,496	696,798	517,159	492,884	704,573	520,259	557,933	6,489,912	6,466,337	23,575
Public Works													-		-
Salaries and Wages	78,745	78,133	88,376	130,267	91,122	105,131	106,852	92,481	92,836	148,265	103,975	106,842	1,223,025	1,223,025	(0)
Operations	78,690	63,670	60,449	76,924	70,866	69,222	89,561	147,706	97,309	83,031	87,661	81,163	1,006,251	961,706	44,545
Total - Public Works	157,435	141,803	148,826	207,191	161,988	174,353	196,413	240,187	190,145	231,296	191,636	188,005	2,229,276	2,184,731	44,545
Building, Planning & Engineering													-		-
Salaries and Wages	28,832	37,283	35,712	50,108	51,834	62,950	65,935	62,584	80,586	76,019	61,152	47,325	660,320	660,320	0
Operations	10,961	3,675	4,273	2,093	4,321	11,966	22,879	30,541	14,782	10,418	10,301	3,786	129,997	129,770	227
Total - Building, Planning & Engineering	39,793	40,958	39,985	52,201	56,156	74,916	88,814	93,125	95,368	86,437	71,452	51,110	790,317	790,090	227
Recreation													-		-
Salaries and Wages	64,987	78,696	68,700	110,631	76,858	65,076	83,995	76,663	85,753	113,644	86,524	102,989	1,014,518	1,014,518	0
Operations	59,094	3,968	19,708	9,189	15,197	18,410	61,419	15,240	12,483	15,153	16,107	28,999	274,968	273,255	1,713
Special Activities	6,964	5,262	9,678	4,556	9,344	7,785	6,211	8,451	11,497	9,018	13,653	23,603	116,021	116,021	(0)
Total - Recreation	131,045	87,925	98,085	124,376	101,400	91,272	151,626	100,355	109,733	137,815	116,284	155,591	1,405,507	1,403,794	1,713
Judicial and Legal															-

City of Isle of Palms, SC
Projected results for the next 12 months
General Fund

	July	August	September	October	November	December	January	February	March	April	May	June	Forecast - FY2027	Budget - FY2027	Variance
Salaries and Wages	11,843	14,140	13,384	19,518	16,344	16,092	16,320	17,112	22,989	24,288	18,382	19,709	210,120	210,120	(0)
Operations	5,544	5,921	3,805	526	18,395	25,222	26,308	23,498	53,804	18,367	16,794	25,485	223,670	223,670	0
Total - Judicial and Legal	17,387	20,061	17,190	20,043	34,739	41,314	42,628	40,610	76,792	42,655	35,176	45,195	433,790	433,790	(0)
Parking Meter													-		-
Salaries and Wages	8,610	5,401	1,549	2,091	5,906	6,704	6,902	12,201	7,582	6,705	10,398	18,365	92,414	92,414	(0)
Operations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total - Parking Meter	8,610	5,401	1,549	2,091	5,906	6,704	6,902	12,201	7,582	6,705	10,398	18,365	92,414	92,414	(0)
Total Expenditures	**1,306,970**	**1,069,682**	**1,253,756**	**1,615,147**	**1,441,969**	**1,541,236**	**1,972,213**	**1,589,603**	**2,004,970**	**1,800,761**	**1,515,850**	**1,633,214**	**18,745,370**	**18,949,939**	**(204,569)**
Revenue over (under) expenditures	(1,009,494)	(456,920)	(705,675)	(1,117,320)	(334,019)	(657,955)	971,821	1,369,532	(540,642)	654,534	(2,042)	1,551,324	(260,418)	35,422	(295,840)
Other Financing Sources (Uses):															
Total - Transfer In	2,381	1,369	1,254,079	2,404	1,277,070	10,399	2,015	663	8,519	2,747	1,319,641	8,855	1,843,099	1,843,099	-
Total - Transfer Out	-	-	-	-	-	-	-	(500,000)	-	-	(1,569,887)	-	(1,078,523)	(1,078,523)	-
Total Other Financing Sources (Uses):	**2,381**	**1,369**	**1,254,079**	**2,404**	**1,277,070**	**10,399**	**2,015**	**(499,337)**	**8,519**	**2,747**	**(250,246)**	**8,855**	**764,576**	**764,576**	**-**
Net Change	**(1,007,113)**	**(455,551)**	**548,404**	**(1,114,915)**	**943,051**	**(647,556)**	**973,836**	**870,195**	**(532,122)**	**657,282**	**(252,289)**	**1,560,179**	**504,158**	**799,998**	**(295,840)**

City of Isle of Palms, SC
Projected results for the next 12 months
Capital Projects Funds

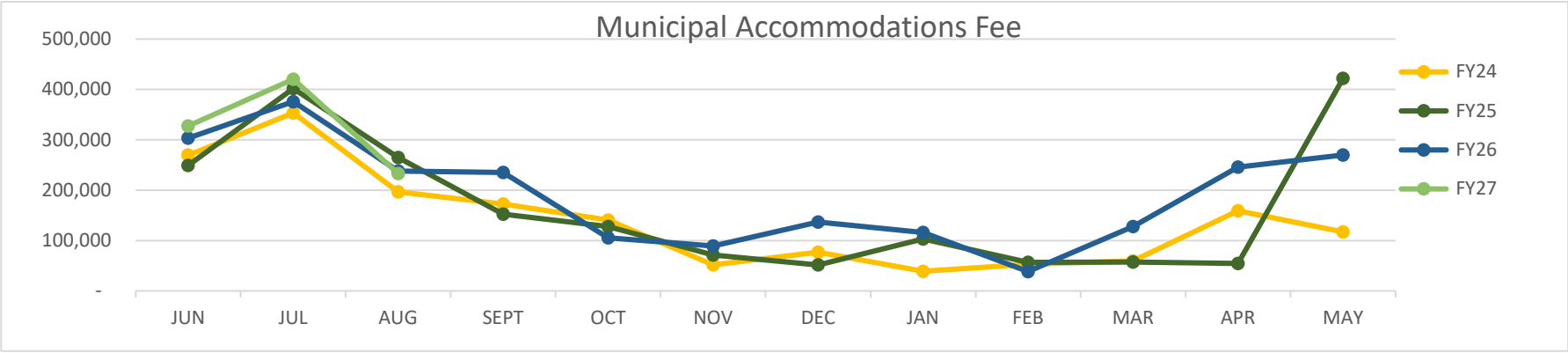
	July	August	September	October	November	December	January	February	March	April	May	June	Forecast - FY2027	Budget - FY2027	Variance
REVENUES:															
Rebates															
Grant Income	(0)	(0)	706,704	-	1,260,726	-	-	-	-	-	-	1,233,099	3,200,529	3,200,529	(0)
Total -Rebates	(0)	(0)	706,704	-	1,260,726	-	-	-	-	-	-	1,233,099	3,200,529	3,200,529	(0)
Interest Income															
Misc & Interest Income	55,636	55,833	55,039	55,293	49,185	38,856	37,393	31,577	33,298	35,220	40,743	43,342	531,415	481,358	50,057
Total -Interest Income	55,636	55,833	55,039	55,293	49,185	38,856	37,393	31,577	33,298	35,220	40,743	43,342	531,415	481,358	50,057
Total Revenues	**55,636**	**55,833**	**761,743**	**55,293**	**1,309,911**	**38,856**	**37,393**	**31,577**	**33,298**	**35,220**	**40,743**	**1,276,441**	**3,731,944**	**3,681,887**	**50,057**
EXPENDITURES:															
General Government															
Operations	1,536	17,801	40,427	-	117,263	-	3,499	10,733	5,788	-	1,110	4,842	203,000	203,000	(0)
Total - General Government	1,536	17,801	40,427	-	117,263	-	3,499	10,733	5,788	-	1,110	4,842	203,000	203,000	(0)
Police															
Operations	(1,293)	3,737	-	-	17,129	14,996	22,400	33,839	47,768	52,175	21,963	22,087	234,800	234,800	(0)
Total - Police	(1,293)	3,737	-	-	17,129	14,996	22,400	33,839	47,768	52,175	21,963	22,087	234,800	234,800	(0)
Fire															
Operations	(200)	6,067	2,417	7,836	25,798	2,508,587	36,027	25,999	26,130	80,553	27,060	21,926	2,768,200	268,200	2,500,000
Total - Fire	(200)	6,067	2,417	7,836	25,798	2,508,587	36,027	25,999	26,130	80,553	27,060	21,926	2,768,200	268,200	2,500,000
Public Works															
Operations	80,186	134,942	387,870	22,318	1,315,425	177,308	118,839	132,807	229,169	76,943	31,896	1,398,926	4,106,630	4,098,630	8,000
Total - Public Works	80,186	134,942	387,870	22,318	1,315,425	177,308	118,839	132,807	229,169	76,943	31,896	1,398,926	4,106,630	4,098,630	8,000
Building, Planning & Engineering															
Operations	739	17,801	-	37,686	-	38	6,960	1,132	4,692	-	1,110	4,842	75,000	75,000	(0)
Total - Building, Planning & Engineering	739	17,801	-	37,686	-	38	6,960	1,132	4,692	-	1,110	4,842	75,000	75,000	(0)
Recreation															
Operations	713	2,473	2,886	5,499	5,630	40,149	31,683	27,206	15,688	24,774	15,483	15,343	187,528	187,528	(0)
Total - Recreation	713	2,473	2,886	5,499	5,630	40,149	31,683	27,206	15,688	24,774	15,483	15,343	187,528	187,528	(0)
Marina Public Dock															
Operations	-	-	54,060	-	16,116	-	-	-	-	-	-	-	70,176	70,176	(0)
Total - Marina Public Dock	-	-	54,060	-	16,116	-	-	-	-	-	-	-	70,176	70,176	(0)
Total Expenditures	**81,681**	**182,822**	**487,661**	**73,339**	**1,497,361**	**2,741,078**	**219,408**	**231,717**	**329,236**	**234,446**	**98,621**	**1,467,965**	**7,645,333**	**5,137,334**	**2,507,999**
Revenue over (under) expenditures	(26,045)	(126,989)	274,083	(18,046)	(187,450)	(2,702,222)	(182,014)	(200,140)	(295,938)	(199,226)	(57,878)	(191,524)	(3,913,389)	(1,455,447)	(2,457,942)
Other Financing Sources (Uses):															
Total - Transfer In	-	-	-	-	-	-	-	500,000	-	-	1,569,887	-	1,078,523	1,078,523	-
Total - Transfer Out	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Other Financing Sources (Uses):	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**500,000**	**-**	**-**	**1,569,887**	**-**	**1,078,523**	**1,078,523**	**-**
Net Change	**(26,045)**	**(126,989)**	**274,083**	**(18,046)**	**(187,450)**	**(2,702,222)**	**(182,014)**	**299,860**	**(295,938)**	**(199,226)**	**1,512,009**	**(191,524)**	**(2,834,866)**	**(376,924)**	**(2,457,942)**

City of Isle of Palms, SC
Projected results for the next 12 months
Beach Preservation Fee Fund

	July	August	September	October	November	December	January	February	March	April	May	June	Forecast - FY2027	Budget - FY2027	Variance
REVENUES:															
Rebates															
Beach Preservation Fee	-	-	420,267	233,202	235,355	105,482	113,426	137,012	135,173	57,617	127,647	605,485	2,170,665	2,170,665	(0)
Grant Income	-	1,736,467	800,000	787,733	-	-	-	-	-	-	-	-	3,324,200	3,324,000	200
Private Contribution - Beach Renourishment		866,468	2,989,164	2,438,057	774,796	999,973	-	-	-	-	-	-	8,068,458	-	8,068,458
Total -Rebates	-	2,602,935	4,209,431	3,458,992	1,010,151	1,105,455	113,426	137,012	135,173	57,617	127,647	605,485	13,563,323	5,494,665	8,068,658
Interest Income															-
Sale of Asset & Interest Income	43,501	41,725	33,007	33,512	30,896	19,282	19,193	14,862	18,444	17,574	20,306	19,424	311,725	256,852	54,873
Total -Interest Income	43,501	41,725	33,007	33,512	30,896	19,282	19,193	14,862	18,444	17,574	20,306	19,424	311,725	256,852	54,873
Total Revenues	**43,501**	**2,644,661**	**4,242,438**	**3,492,503**	**1,041,046**	**1,124,736**	**132,619**	**151,873**	**153,617**	**75,191**	**147,953**	**624,909**	**13,875,048**	**5,751,517**	**8,123,531**
EXPENDITURES:															
General Government															-
Operations	70,505	1,760,553	5,639,933	4,600,107	6,875,400	4,479,038	107,943	85,418	-	80,098	27,000	119,896	23,845,892	15,777,434	8,068,458
Total - General Government	70,505	1,760,553	5,639,933	4,600,107	6,875,400	4,479,038	107,943	85,418	-	80,098	27,000	119,896	23,845,892	15,777,434	8,068,458
Total Expenditures	**70,505**	**1,760,553**	**5,639,933**	**4,600,107**	**6,875,400**	**4,479,038**	**107,943**	**85,418**	**-**	**80,098**	**27,000**	**119,896**	**23,845,892**	**15,777,434**	**8,068,458**
															-
Revenue over (under) expenditures	(27,004)	884,108	(1,397,495)	(1,107,604)	(5,834,354)	(3,354,302)	24,676	66,455	153,617	(4,908)	120,953	505,013	(9,970,845)	(10,025,917)	55,072
Other Financing Sources (Uses):															
Total - Transfer In	-	-	-	-	-	-	-	-	-	-	-	-	802,073	802,073	-
Total - Transfer Out	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Other Financing Sources (Uses):	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**802,073**	**802,073**	**-**
Net Change	**(27,004)**	**884,108**	**(1,397,495)**	**(1,107,604)**	**(5,834,354)**	**(3,354,302)**	**24,676**	**66,455**	**153,617**	**(4,908)**	**120,953**	**505,013**	**(9,168,772)**	**(9,223,844)**	**55,072**

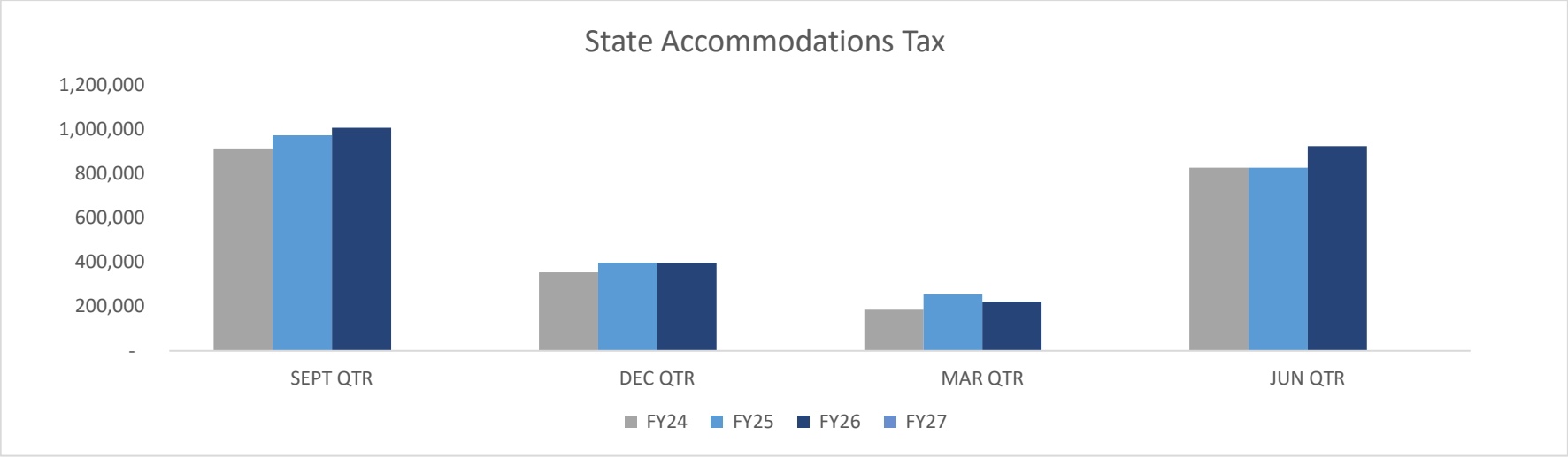
City of Isle of Palms Tourism and Local Options Sales Tax Revenues

Municipal Accommodations Fee				*(1% of Accommodation Sales)*			Heads in Beds in
MONTH	FY22	FY23	FY24	FY25	FY26	FY27	
JUL	256,308	301,674	269,304	248,910	303,364	327,600	JUN
AUG	378,001	314,397	353,373	402,136	375,840	420,267	JUL
SEPT	248,118	187,966	196,701	265,083	238,225	233,202	AUG
OCT	124,372	72,522	172,495	152,171	235,355		SEPT
NOV	102,229	154,713	140,390	127,772	105,482		OCT
DEC	70,478	185,019	51,584	71,399	89,303		NOV
JAN	75,503	115,313	76,915	51,474	137,012		DEC
FEB	25,613	42,912	39,014	102,964	116,073		JAN
MAR	39,938	86,414	52,979	56,527	38,527		FEB
APR	82,759	24,152	59,390	57,563	127,647		MAR
MAY	186,478	233,832	158,991	54,620	245,978		APR
JUNE	183,011	183,028	117,085	422,018	269,909		MAY
Deduct last July	(256,308)	(301,674)	(269,304)	(248,910)	(303,364)	(327,600)	
Add next July	301,674	269,304	248,910	303,364	327,600		JUN
Total Fiscal Year	**1,818,174**	**1,869,571**	**1,667,828**	**2,067,091**	**2,306,950**	**653,469**	
	Chg from FY21 38%	Chg from FY22 3%	Chg from FY23 -11%	Chg from FY24 24%	Chg from FY25 12%	Chg from FY26 7%	



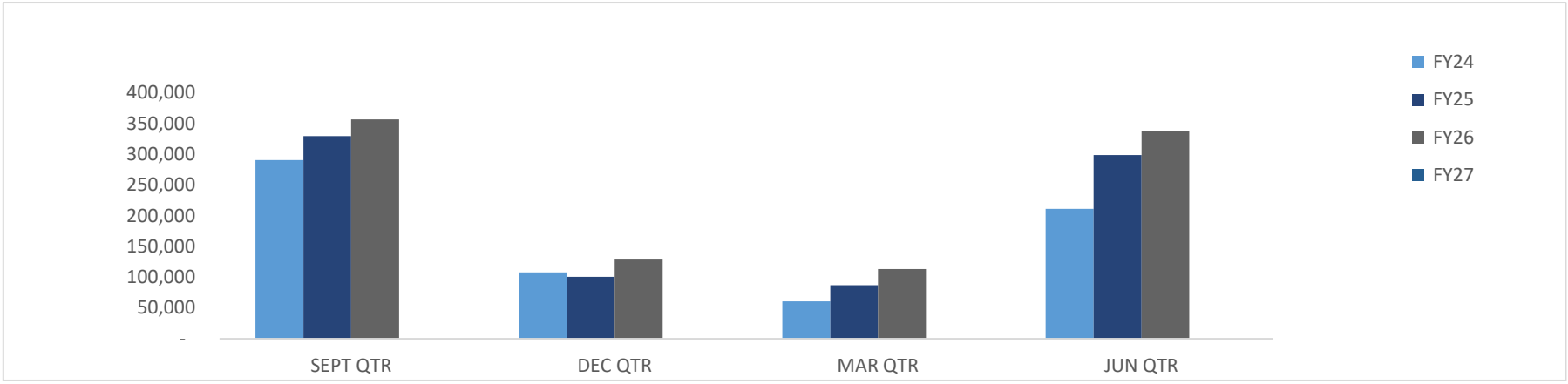
City of Isle of Palms Tourism and Local Options Sales Tax Revenues

State Accommodations Tax (Tourism-Related Only) *(Approx 2% of Accommodation Sales)*							Heads in Beds in
MONTH	FY22	FY23	FY24	FY25	FY26	FY27	
SEPT QTR	861,205	952,270	913,073	969,092	1,005,297		JUN-AUG
DEC QTR	347,299	360,479	353,735	396,649	396,589		SEPT-NOV
MAR QTR	168,824	181,961	185,736	255,788	222,605		DEC-FEB
JUN QTR	886,253	919,402	825,405	825,461	923,272		MAR-MAY
Total Fiscal Yr	**2,263,580**	**2,414,112**	**2,277,948**	**2,446,991**	**2,547,763**	**-**	
	42% Chg from FY21	**7% Chg from FY22**	**-6% Chg from FY23**	**7% Chg from FY24**	**4% Chg from FY25**	**Chg from FY26**	



City of Isle of Palms Tourism and Local Options Sales Tax Revenues

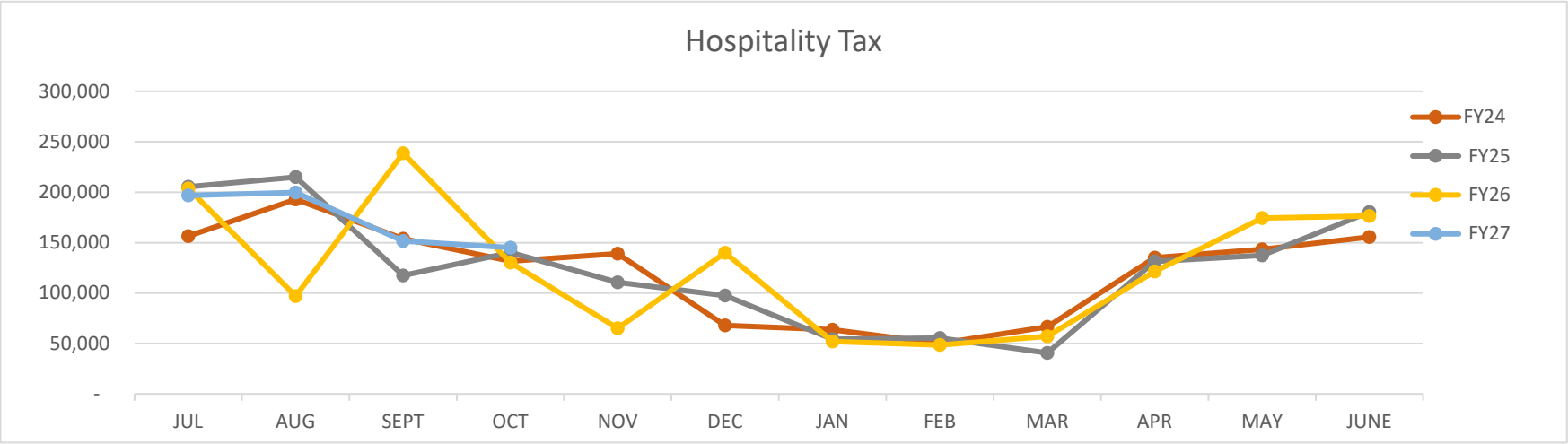
Chas County ATax Pass-Through	*(20% of County's 2% on IOP Accommodation Sales)*						City Receipts
MONTH	FY22	FY23	FY24	FY25	FY26	FY27	
SEPT QTR	301,714	231,164	290,437	329,414	356,754		DEC
DEC QTR	99,602	182,929	108,064	100,769	128,847		FEB
MAR QTR	59,369	61,688	60,716	87,294	113,324		MAY
JUN QTR	269,609	275,853	211,021	298,522	337,956		SEPT
Total Fiscal Yr	**730,293**	**751,634**	**670,238**	**816,000**	**936,880**	**-**	
	44% Chg from FY21	**3%** Chg from FY22	**-11%** Chg from FY23	**22%** Chg from FY24	**15%** Chg from FY25	Chg from FY26	



City of Isle of Palms Tourism and Local Options Sales Tax Revenues

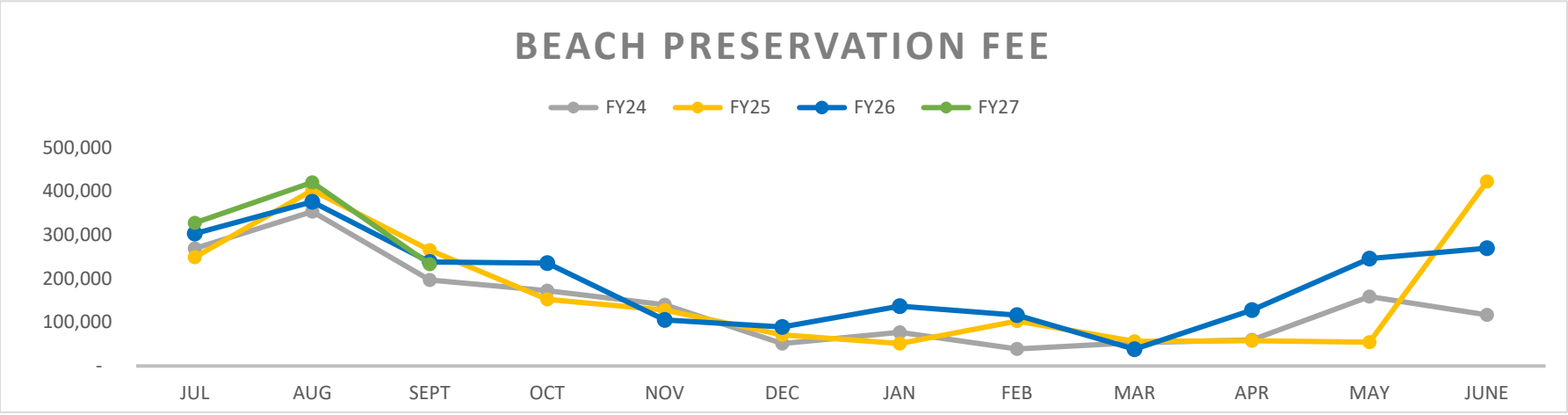
Hospitality Tax *(2% of Prepared Food & Beverage Sales)*

MONTH	FY22	FY23	FY24	FY25	FY26	FY27	F& B Sold in
JUL	137,933	142,534	156,544	205,329	203,578	196,678	JUN
AUG	135,765	165,544	192,906	214,952	96,913	199,716	JUL
SEPT	108,077	131,756	153,918	117,363	238,739	151,705	AUG
OCT	88,581	121,169	131,767	140,325	130,092	145,029	SEPT
NOV	96,511	104,213	138,970	110,540	64,995		OCT
DEC	56,990	87,532	67,821	97,545	140,039		NOV
JAN	48,652	57,107	63,500	54,181	52,074		DEC
FEB	33,118	51,417	50,025	55,450	48,441		JAN
MAR	62,430	62,919	66,488	40,599	57,146		FEB
APR	79,088	117,561	134,944	131,409	121,425		MAR
MAY	142,227	142,964	143,278	137,395	174,310		APR
JUNE	152,842	155,895	155,603	180,330	176,202		MAY
Deduct last July	(137,933)	(142,534)	(156,544)	(205,329)	(193,202)	(196,678)	
Add next July	142,534	156,544	205,329	193,202	196,678		JUN
Total Fiscal Year	**1,146,816**	**1,354,621**	**1,504,549**	**1,473,292**	**1,507,429**	**496,450**	
	Chg fr FY21 57%	Chg fr FY22 18%	Chg fr FY23 11%	Chg from FY24 -2%	Chg from FY25 2%	Chg from FY26 4%	



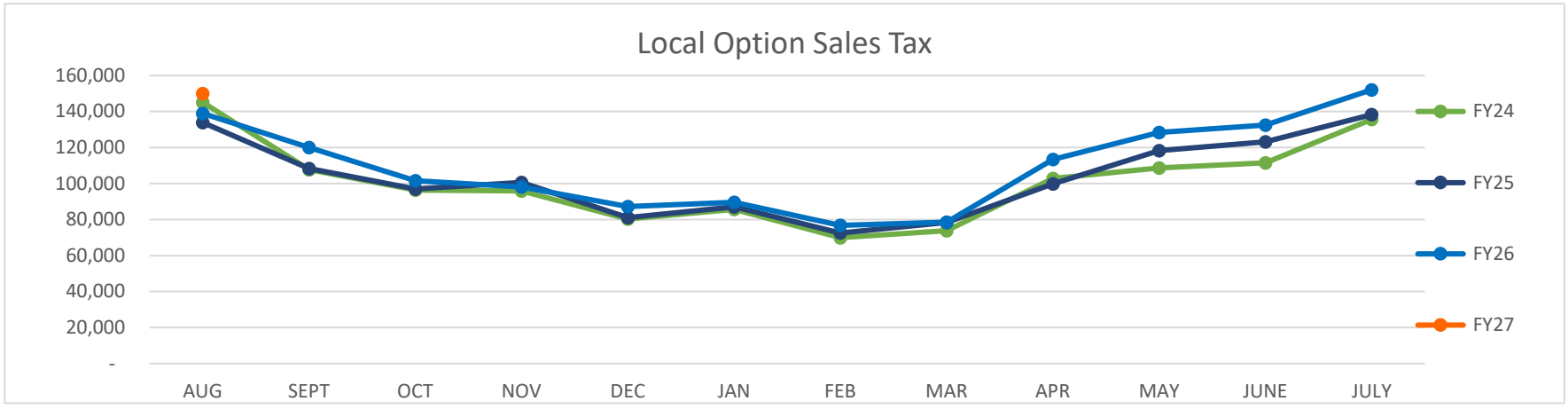
City of Isle of Palms Tourism and Local Options Sales Tax Revenues

Beach Preservation Fee				*(1% of Accommodation Sales)*			Heads in Beds in
MONTH	FY22	FY23	FY24	FY25	FY26	FY27	
JUL	256,308	301,674	269,304	248,910	303,364	327,600	JUN
AUG	378,001	314,397	353,373	402,136	375,840	420,267	JUL
SEPT	248,118	187,966	196,701	265,083	238,225	233,202	AUG
OCT	124,372	72,522	172,495	152,171	235,355	-	SEPT
NOV	102,229	154,713	140,390	127,772	105,482	-	OCT
DEC	70,478	185,019	51,584	71,399	89,303	-	NOV
JAN	75,503	115,313	76,915	51,474	137,012	-	DEC
FEB	25,613	42,912	39,014	102,964	116,073	-	JAN
MAR	39,938	86,414	52,979	56,527	38,527	-	FEB
APR	82,759	24,152	59,390	57,563	127,647	-	MAR
MAY	186,478	233,832	158,991	54,620	245,978		APR
JUNE	183,011	183,028	117,085	422,018	269,909	-	MAY
Deduct last July	(256,308)	(301,674)	(269,304)	(248,910)	(303,364)	(327,600)	
Add next July	301,674	269,304	248,910	303,364	327,600	-	JUN
Total Fiscal Year	**1,818,174**	**1,869,571**	**1,667,828**	**2,067,091**	**2,306,950**	**653,469**	
	Chg from FY21 38%	Chg from FY22 3%	Chg from FY23 -11%	Chg from FY24 24%	Chg from FY25 12%	Chg from FY26 7%	



City of Isle of Palms Tourism and Local Options Sales Tax Revenues

Local Option Sales Tax	*(a portion of the 1% Charleston County local option sales tax)*						When Sales Occurred
MONTH	FY22	FY23	FY24	FY25	FY26	FY27	
AUG	130,373	135,943	145,078	133,876	138,933	149,929	JUL
SEPT	99,719	111,272	107,689	108,408	119,964		AUG
OCT	83,230	92,568	96,340	97,068	101,626		SEPT
NOV	85,199	93,138	95,825	100,650	98,091		OCT
DEC	73,716	79,844	80,288	81,040	87,263		NOV
JAN	71,846	84,290	85,635	87,113	89,541		DEC
FEB	64,365	71,140	69,936	72,508	76,752		JAN
MAR	66,029	75,337	73,750	78,399	78,595		FEB
APR	90,351	97,399	102,911	99,889	113,329		MAR
MAY	108,756	108,050	108,648	118,301	128,359		APR
JUNE	109,271	108,590	111,500	123,200	132,459		MAY
JULY	128,957	127,335	135,705	138,301	152,107		JUN
Total Fiscal Year	**1,111,813**	**1,184,906**	**1,213,304**	**1,238,754**	**1,317,018**	**149,929**	
	Chg from FY21 15%	Chg from FY22 7%	Chg from FY23 2%	Chg from FY24 2%	Chg from FY25 6%	Chg from FY26 8%	



City of Isle of Palms
FY27 Beach Restoration Project
10/31/2026

Invoice Number	Invoice Date	Payee	Description of Work	Renourishment Sand (CYDS)	Engineering/ Permitting/ Project Mgt (CSE Project 2623)	Mobilization	Tilling	Construction Cost - Reach 1	Construction Cost - Reach 2	Construction Cost - Reach 3	Construction Retainage - 10%	Post Project Monitoring & Professional Fees	General Contingency	Sand Fencing and Vegetation	Total Project	WDCA Escrow Interest and Draws
Estimate of Project Cost included in FY27 Budget				**2,500,000**	**$ 669,508**	**$ 1,900,000**	**$ 2,000**	**$ 7,056,000**	**$ 6,304,000**	**$ 6,208,000**		**$ 100,000**	**$ 150,000**	**$ 75,000**	**$ 22,464,508**	**$ (8,068,458)**
Contracts Approved or Bids Received by City Council:																
Approved CSE Phase 2 Renourishment Budget (P2623)			10/28/2025		**669,508**										**669,508**	
Approved Low Bid Received for Construction - Marinex			5/14/2026			**1,900,000**	**2,000**	**7,056,000**	**6,304,000**	**6,208,000**	**-**				**21,470,000**	
Approved CSE Change Order-Collection of Settlement Samples			6/24/2026										**15,000**		**15,000**	
Approved CSE Change Order- Surveys& Benthic Infauna 7/28/26													**53,608**		**53,608**	
Approved EarthBalance Corp - dune vegetation and fencing 7/28/26														**150,000**	**150,000**	
Total Contracts:				**-**	**669,508**	**1,900,000**	**2,000**	**7,056,000**	**6,304,000**	**6,208,000**	**-**	**-**	**68,608**	**150,000**	**22,358,116**	
(FY27 Budget) - (Contracts Approved or Bids Received) =			**Sand Fencing, Vegetation, Misc**												**106,392**	
Actual Project Spending:																
2623.10.25	10/31/2025	Coastal Science & Engineering	Project Planning		1,000										1,000	
2623.11.25	11/30/2025	Coastal Science & Engineering	Project Planning		2,150										2,150	
2623.12.25	12/31/2025	Coastal Science & Engineering	Project Planning		4,600										4,600	
2623.01.26	1/31/2026	Coastal Science & Engineering	Project Planning		9,204										9,204	
2623.02.26	2/28/2026	Coastal Science & Engineering	Project Planning		7,670										7,670	
2623.03.26	3/31/2026	Coastal Science & Engineering	Project Planning		6,056										6,056	
2623.11.25	11/30/2025	Coastal Science & Engineering	Field Data		3,050										3,050	
2623.12.25	12/31/2025	Coastal Science & Engineering	Field Data		1,500										1,500	
2623.06.26	6/30/2026	Coastal Science & Engineering	Field Data		1,090										1,090	
2623.10.25	10/31/2025	Coastal Science & Engineering	Final Design		8,300										8,300	
2623.11.25	11/30/2025	Coastal Science & Engineering	Final Design		20,900										20,900	
2623.12.25	12/31/2025	Coastal Science & Engineering	Final Design		21,103										21,103	
2623.01.26	1/31/2026	Coastal Science & Engineering	Final Design		14,720										14,720	
2623.02.26	2/28/2026	Coastal Science & Engineering	Final Design		8,578										8,578	
2623.12.25	12/31/2025	Coastal Science & Engineering	Bid Coordination		5,840										5,840	
2623.01.26	1/31/2026	Coastal Science & Engineering	Bid Coordination		17,520										17,520	
2623.02.26	2/28/2026	Coastal Science & Engineering	Bid Coordination		5,840										5,840	
2623.03.26	3/31/2026	Coastal Science & Engineering	Bid Coordination		8,355										8,355	
2623.03.26	3/31/2026	Coastal Science & Engineering	Construction Observation & Admin		1,080										1,080	
2623.04.26	4/30/2026	Coastal Science & Engineering	Construction Observation & Admin		11,320										11,320	
2623.05.26	5/31/2026	Coastal Science & Engineering	Construction Observation & Admin		15,000										15,000	
2623.06.26	6/30/2026	Coastal Science & Engineering	Construction Observation & Admin		25,000										25,000	
2623.072026	7/31/2026	Coastal Science & Engineering	Construction Observation & Admin		56,150										56,150	
2624v	8/31/2026	Coastal Science & Engineering	Construction Observation & Admin		39,548										39,548	
2623.092026	9/30/2026	Coastal Science & Engineering	Construction Observation & Admin		43,308										43,308	
2623.11.25	11/30/2025	Coastal Science & Engineering	Reporting		4,900										4,900	
2623.02.26	2/28/2026	Coastal Science & Engineering	Reporting		438										438	
2623.03.26	3/31/2026	Coastal Science & Engineering	Reporting		10,013										10,013	
2623.06.26	6/30/2026	Coastal Science & Engineering	Reporting		1,125										1,125	
2623.072026	7/31/2026	Coastal Science & Engineering	Reporting		538										538	

City of Isle of Palms
FY27 Beach Restoration Project
10/31/2026

Invoice Number	Invoice Date	Payee	Description of Work	Renourishment Sand (CYDS)	Engineering/ Permitting/ Project Mgt (CSE Project 2623)	Mobilization	Tilling	Construction Cost - Reach 1	Construction Cost - Reach 2	Construction Cost - Reach 3	Construction Retainage - 10%	Post Project Monitoring & Professional Fees	General Contingency	Sand Fencing and Vegetation	Total Project	WDCA Escrow Interest and Draws
2623.10.25	10/31/2025	Coastal Science & Engineering	Mileage for site visit & meeting w/ city		465										465	
2623.11.25	11/30/2025	Coastal Science & Engineering	GPS equipment rental, multibeam fathometer rental, side scan sonar rental & drone rental		5,300										5,300	
2623.12.25	12/31/2025	Coastal Science & Engineering	Mileage for site visit & meeting w/ city & drone rental		1,652										1,652	
2623.01.26	1/31/2026	Coastal Science & Engineering	Mileage for site visit & meeting w/ city & drone rental		2,702										2,702	
2623.02.26	2/28/2026	Coastal Science & Engineering	Mileage for site visit & meeting w/ city & drone rental		1,766										1,766	
2623.03.26	3/31/2026	Coastal Science & Engineering	Mileage for site visit & meeting w/ city & drone rental		4,444										4,444	
2623.04.26	4/30/2026	Coastal Science & Engineering	Rental house for project management, Pre-project condition surveys, Per Diem, mileage for site visit/meetings with City		18,147										18,147	
2623.05.26	5/31/2026	Coastal Science & Engineering	Pre-project beach and offshore sampling in the borrow area for benthic organisms, Boat Rental, Per Diem, Mileage, Dive equipment rental, mileage for site visit/meetings with the City		12,000										12,000	
2623.06.26	6/30/2026	Coastal Science & Engineering	Per Diem, mileage for site visit/meetings with the City, Pre-construction site meeting with Marinex		2,232										2,232	
2623.072026	7/31/2026	Coastal Science & Engineering	Direct expenses including equipment rental		16,443										16,443	
2624v	8/31/2026	Coastal Science & Engineering	*Overage for engineering work transferred from Direct Expenses to support work related final design and contracting		5,316										5,316	
2623-092026	9/30/2026	Coastal Science & Engineering	Direct expenses including equipment rental		9,096										9,096	
2623.01.26	1/31/2026	Coastal Science & Engineering	Overage for engineering work transferred from Direct Expenses to support work related to easement mapping, dune redesign at south end, and coordination with IOP Beach committee meetings, Per Diem, mileage for site visit/meetings with City. Allowance		6,830										6,830	
2623.02.26	2/28/2026	Coastal Science & Engineering	Subcontract work for permit-required cultural resource survey of the borrow area. Allowance		22,661										22,661	
2623.02.26	2/28/2026	Coastal Science & Engineering	*Overage for engineering work transferred from Direct Expenses to support work related to easement mapping, dune redesign at south end, and coordination with IOP Beach committee meetings. Allowance		6,700										6,700	
2623.03.26	3/31/2026	Coastal Science & Engineering	*Overage for engineering work transferred from Direct Expenses to support work related to easement mapping, dune redesign at south end, and coordination with IOP Beach committee meetings. Allowance		26,143										26,143	
2623.04.26	4/30/2026	Coastal Science & Engineering	*Overage for engineering work transferred from Direct Expenses to support work related final design and contracting. Allowance		5,987										5,987	
															-	
															-	

City of Isle of Palms
FY27 Beach Restoration Project
10/31/2026

Invoice Number	Invoice Date	Payee	Description of Work	Renourishment Sand (CYDS)	Engineering/ Permitting/ Project Mgt (CSE Project 2623)	Mobilization	Tilling	Construction Cost - Reach 1	Construction Cost - Reach 2	Construction Cost - Reach 3	Construction Retainage - 10%	Post Project Monitoring & Professional Fees	General Contingency	Sand Fencing and Vegetation	Total Project	WDCA Escrow Interest and Draws
1	8/11/2026	Marinex Construction	Mob/DeMob			1,026,000		710,467			192,941				1,929,408	
2	9/2/2026	Marinex Construction	Reach 1 & Reach 1 Alt					5,639,933			626,659				6,266,592	
3	10/7/2026	Marinex Construction	Reach 2 & Reach 2 Alt						4,600,107		511,123					
Initial Deposit	5/12/2026	Wild Dunes Community Associatio	Deposit of $8,068,458													
Interest	6/1/2026	Jun 2026 Interest														(10,080.05)
Interest	7/1/2026	Jul 2026 Interest														(15,935.08)
Interest	8/3/2026	Aug 2026 Interest														(16,498.37)
Draw	8/19/2026	Request for Draw 1											-			866,468.00
Draw	9/11/2026	Request for Draw 2														2,989,164.38
Interest	9/1/2026	Sept 2026 Interest														(16,244.93)
Draw	10/19/2026	Request for Draw 3													-	2,438,056.83
Total Project Spending:				-	503,776	1,026,000	-	6,350,400	4,600,107	-	1,330,723	-	-	-	8,699,776	6,234,931
Remaining on CONTRACTS (Total Contracts less Actual Project Spending to Date)				**-**	**165,732**	**874,000**	**2,000**	**705,600**	**1,703,893**	**6,208,000**	**(1,330,723)**	**-**	**68,608**	**150,000**	**13,658,340**	
Remaining on BUDGET (FY27 Budget less Actual Project Spending to Date)					**165,732**	**874,000**	**2,000**	**705,600**	**1,703,893**	**6,208,000**	**-**	**100,000**	**81,392**	**75,000**	**13,764,732**	**(1,833,527)**
IOP Funding- North and South- Other Cost	64%				322,215	656,230	-	-	-	-	-	-	-	-	978,445	
Wild Dunes Community Association Funding -Other Cost	**36%**				181,561	369,770	-	-	-	-	-	-	-	-	551,331	
IOP Funding- North and South - Sand Cost	47%							2,984,688	2,162,050	-	-	-	-	-	5,146,738	
Wild Dunes Community Association Funding - Sand Cost	**53%**							3,365,712	2,438,057	-	-	-	-	-	5,803,769	
Total Project Spending					503,776	1,026,000	-	6,350,400	4,600,107	-	-	-	-	-	12,480,283	
IOP Funding- North and South- Other Cost					322,215	656,230	-	2,984,688	2,162,050	-	-	-	-	-	6,125,183	-
Wild Dunes Community Association Funding - Total					181,561	369,770	-	3,365,712	2,438,056.83	-	-	-	-	-	6,355,100	

Proposed Funding Sources:

	FY27 Budget
IOP Beach Preservation Fee Fund	10,269,256
Transfer from State Accommodations Tax Fee Fund	802,073
Wild Dunes Community Association Funding	8,069,179
SCPRT Marina Dredging Grant	800,000
SCPRT Beach Renourishment Grant	1,000,000
SCPRT Beach Renourishment Grant	1,524,000
	22,464,508

WDCA Budget		WDCA Spend		WDCA Remaining	
Professional Services	241,291	Professional Services	181,561	Professional Services	59,730
Contingency 1	36,040	Contingency 1		Contingency 1	36,040
Contingency 2	53,339	Contingency 2		Contingency 2	53,339
Sand	7,052,307	Sand	5,803,769	Sand	1,248,538
Mobilization	684,760	Mobilization	369,770	Mobilization	314,990
Tilling	721	Tilling		Tilling	721
Total	8,068,458	Total	6,355,100	Total	1,713,358

City of Isle of Palms

Beach Alternatives Analysis

10/31/2026

FY26 Project 00251025.01

			Contract Projections	Actuals	Approved by Council	Remaining on Contract	Remaining on Budget
					92,500		92,500
Consulting			92,500			92,500	
Foth Infrastructure & Enviroment, LLC	6/27/2025	97798		8,795		(8,795)	(8,795)
Foth Infrastructure & Enviroment, LLC	9/5/2025	99238		16,031		(16,031)	(16,031)
Foth Infrastructure & Enviroment, LLC	10/13/2025	99936		13,674		(13,674)	(13,674)
Foth Infrastructure & Enviroment, LLC	4/26/2026	103669		13,413		(13,413)	(13,413)
Foth Infrastructure & Enviroment, LLC	6/5/2026	104500		23,588		(23,588)	(23,588)
						-	-
						-	-
						-	-
						-	-
						-	-
			-		-	-	-
			92,500	75,500	92,500	17,000	17,000
			92,500	75,500	92,500	17,000	17,000

City of Isle of Palms

FY27 Ongoing Island Wide Beach Monitoring-

10/31/2026

FY27 Ongoing Project 2618

			Contract Projections	Actuals	Approved by Council	Remaining on Contract	Remaining on Budget
					178,608		178,608
Planning/ Liaison/Communication			13,560			13,560	
Coastal Science & Engineering	7/2/2026	2618.062026		350		(350)	(350)
Coastal Science & Engineering	7/31/2026	2618.072026		2,712		(2,712)	(2,712)
Coastal Science & Engineering	9/30/2026	2618.092026		2,700		(2,700)	(2,700)
			-		-	-	-
			13,560	5,762	-	7,798	(5,762)
Semi Annual Beach Condition Survey			37,160			37,160	
Coastal Science & Engineering	7/2/2026	2618.062026		17,425		(17,425)	(17,425)
Coastal Science & Engineering	7/31/2026	2618.072026		3,300		(3,300)	(3,300)
Coastal Science & Engineering	8/31/2026	2618.082026		800		(800)	(800)
			37,160	21,525	-	15,635	(21,525)
Semi Annual Aerial Photography			7,200			7,200	-
Coastal Science & Engineering	7/31/2026	2618.072026		3,600		(3,600)	(3,600)
						-	-
			7,200	3,600	-	3,600	(3,600)
Semi Annual Report			29,960			29,960	
Coastal Science & Engineering	7/31/2026	2618.072026		10,600		(10,600)	(10,600)
Coastal Science & Engineering	8/31/2026	2618.082026		5,675		(5,675)	(5,675)
Coastal Science & Engineering	9/30/2026	2618.092026		3,000		(3,000)	(3,000)
			29,960	19,275	-	10,685	(19,275)
Direct Expenses including equipment			18,120			18,120	
Coastal Science & Engineering	7/2/2026	2618.062026		10,949		(10,949)	(10,949)
Coastal Science & Engineering	7/31/2026	2618.072026		1,249		(1,249)	(1,249)

City of Isle of Palms

FY27 Ongoing Island Wide Beach Monitoring-

10/31/2026

FY27 Ongoing Project 2618

			Contract Projections	Actuals	Approved by Council	Remaining on Contract	Remaining on Budget
Coastal Science & Engineering	8/31/2026	2618.082026		324		(324)	(324)
Coastal Science & Engineering	9/30/2026	2618.092026		75		(75)	(75)
			18,120	12,596	-	5,524	(12,596)
Change Order 1- Hamlin Creek			16,450			16,450	
Coastal Science & Engineering	8/31/2026	2618.082026		9,325		(9,325)	(9,325)
			16,450	9,325	-	7,125	(9,325)
Amendment 2 - Additional Surverying			34,304			34,304	
Coastal Science & Engineering	8/31/2026	2618.082026		9,405		(9,405)	(9,405)
			34,304	9,405	-	24,899	(9,405)
			156,754	81,488	178,608	75,266	97,120

Change order 1	CSE - Monitoring during construction	6/23/2026	15,000
Amendent #2	CSE - Monitoring during construction	7/28/2026	53,608
			68,608

City of Isle of Palms

Waterway Boulevard Multi-Use Path Elevation Project

Project 27670.0010 **PO-19-1436**

10/31/2026

	Date	Invoice Number	Phase 1 Golf Course	Phase 2 Pathway	Contract Projections	Actuals	Approved by Council	Remaining on Contract	Remaining on Budget
									-
Thomas & Hutton - Design & Engineering					436,700		436,700	**436,700**	436,700
Thomas & Hutton	1/21/2024	Invoice 0251310		20,462		20,462		(20,462)	(20,462)
Thomas & Hutton	2/9/2024	Invoice 0252881		22,372		22,372		(22,372)	(22,372)
Thomas & Hutton	3/12/2024	Invoice 255056		3,575		3,575		(3,575)	(3,575)
Thomas & Hutton	4/15/2024	Invoice 256638		27,138		27,138		(27,138)	(27,138)
Thomas & Hutton	5/8/2024	Invoice 257498	1,000	9,092		10,092		(10,092)	(10,092)
Thomas & Hutton	6/10/2024	Invoice 259489		1,135		1,135		(1,135)	(1,135)
Thomas & Hutton	6/10/2024	Invoice 260502		7,108		7,108		(7,108)	(7,108)
Thomas & Hutton	8/20/2024	Invoice 262246		2,613		2,613		(2,613)	(2,613)
Thomas & Hutton	9/17/2024	Invoice 264384	22,300			22,300		(22,300)	(22,300)
Thomas & Hutton	11/7/2024	Invoice 267191	24,809	8,736		33,545		(33,545)	(33,545)
Thomas & Hutton	12/17/2024	Invoice 269292	655	8,764		9,419		(9,419)	(9,419)
Thomas & Hutton	12/31/2024	Invoice 270524	3,935	3,000		6,935		(6,935)	(6,935)
Thomas & Hutton	2/10/2025	Invoice 272067	2,600	10,115		12,715		(12,715)	(12,715)
Thomas & Hutton	3/6/2025	Invoice 273252	3,155	9,685		12,840		(12,840)	(12,840)
Thomas & Hutton	4/7/2025	Invoice 274362	690	13,537		14,227		(14,227)	(14,227)
Thomas & Hutton	5/12/2025	Invoice 276932	453			453		(453)	(453)
Thomas & Hutton	6/17/2025	Invoice 278441	905	1,195		2,100		(2,100)	(2,100)
Thomas & Hutton	8/11/2025	Invoice 282036	21,788	9,956		31,744		(31,744)	(31,744)
Thomas & Hutton	9/11/2025	Invoice 283211	31,758	5,642		37,400		(37,400)	(37,400)
Thomas & Hutton	10/31/2025	Invoice 285231	3,625	7,512		11,137		(11,137)	(11,137)
Thomas & Hutton	11/13/2025	Invoice 287129	659			659		(659)	(659)
Thomas & Hutton	12/11/2025	Invoice 288542	1,965	2,600		4,565		(4,565)	(4,565)
Thomas & Hutton	12/31/2025	Invoice 290527		21,898		21,898		(21,898)	(21,898)
Thomas & Hutton	2/11/2026	Invoice 291433		13,503		13,503		(13,503)	(13,503)
Thomas & Hutton	3/16/2026	Invoice 293708		16,056		16,056		(16,056)	(16,056)
Thomas & Hutton	4/13/2026	Invoice 295322		11,873		11,873		(11,873)	(11,873)
Thomas & Hutton	5/11/2026	Invoice 297183		17,896		17,896		(17,896)	(17,896)
Thomas & Hutton	6/17/2026	Invoice 299163		15,073		15,073		(15,073)	(15,073)
Thomas & Hutton	7/7/2026	Invoice 300011		15,883		15,883		(15,883)	(15,883)
Thomas & Hutton	9/10/2026	Invoice 303516		27,392		27,392		(27,392)	(27,392)
			120,297	313,811	436,700	434,108	436,700	2,592	2,592

City of Isle of Palms

Waterway Boulevard Multi-Use Path Elevation Project

Project 27670.0010 **PO-19-1436**

10/31/2026

	Date	Invoice Number	Phase 1 Golf Course	Phase 2 Pathway	Contract Projections	Actuals	Approved by Council	Remaining on Contract	Remaining on Budget
Wild Dunes Golf Course - Tidal Flood Mitigation- Phase I									
General					83,232		83,232	83,232	83,232
Truluck Construction	10/10/2025	Invoice 10038				55,432		(55,432)	(55,432)
		Retainage 10%				(5,543)		5,543	5,543
Truluck Construction	12/3/2025	Pay App 2				27,800		(27,800)	(27,800)
		Retainage 10%				(2,780)		2,780	2,780
Truluck Construction	7/3/2026	Pay App 3				8,323		(8,323)	(8,323)
					83,232	83,232	83,232	-	-
Earthwork					329,318		329,318	329,318	329,318
Truluck Construction	10/10/2025	Invoice 10038				221,571		(221,571)	(221,571)
		Retainage 10%				(22,157)		22,157	22,157
Truluck Construction	12/3/2025	Pay App 2				144,575		(144,575)	(144,575)
		Retainage 10%				(14,457)		14,457	14,457
Truluck Construction	7/3/2026	Pay App 3				36,615		(36,615)	(36,615)
					329,318	366,146	329,318	(36,828)	(36,828)
Drainage					280,952		280,952	280,952	280,952
Truluck Construction	10/10/2025	Invoice 10038				280,952		(280,952)	(280,952)
		Retainage 10%				(28,095)		28,095	28,095
Truluck Construction	7/3/2026	Pay App 3				28,095		(28,095)	(28,095)
					280,952	280,952	280,952	-	-
Cart Path					152,547		152,547	152,547	152,547
Truluck Construction	10/10/2025	Invoice 10038				42,849		(42,849)	(42,849)
		Retainage 10%				(4,285)		4,285	4,285
Truluck Construction	12/3/2025	Pay App 2				103,322		(103,322)	(103,322)
		Retainage 10%				(10,332)		10,332	10,332
Truluck Construction	7/3/2026	Pay App 3				14,617		(14,617)	(14,617)
					152,547	146,171	152,547	6,377	6,377
Grassing					130,145		130,145	130,145	130,145
Truluck Construction	10/10/2025	Invoice 10038				39,044		(39,044)	(39,044)
		Retainage 10%				(3,904)		3,904	3,904
Truluck Construction	12/3/2025	Pay App 2				102,815		(102,815)	(102,815)
		Retainage 10%				(10,282)		10,282	10,282
Truluck Construction	7/3/2026	Pay App 3				14,186		(14,186)	(14,186)
					130,145	141,859	130,145	(11,713)	(11,713)

City of Isle of Palms

Waterway Boulevard Multi-Use Path Elevation Project

Project 27670.0010 **PO-19-1436**

10/31/2026

	Date	Invoice Number	Phase 1 Golf Course	Phase 2 Pathway	Contract Projections	Actuals	Approved by Council	Remaining on Contract	Remaining on Budget
Miscellaneous					243,670		243,670	243,670	243,670
Truluck Construction	10/10/2025	Invoice 10038				243,670		(243,670)	(243,670)
		Retainage 10%				(24,367)		24,367	24,367
Truluck Construction	7/3/2026	Pay App 3				24,367		(24,367)	(24,367)
					243,670	243,670	243,670	-	-
Owner Controlled Allowance					50,000		50,000	50,000	50,000
					50,000	-	50,000	50,000	50,000
Change Order 1 & 3- Rear of yards on Waterway Addl & Spartina Paytens					85,322		85,322	85,322	85,322
Truluck Construction	10/10/2025	Invoice 10038				39,785		(39,785)	(39,785)
		Retainage 10%				(3,978)		3,978	3,978
Truluck Construction	12/3/2025	Pay App 2				45,535		(45,535)	(45,535)
		Retainage 10%				(4,553)		4,553	4,553
Truluck Construction	7/3/2026	Pay App 3				8,532		(8,532)	(8,532)
					85,322	85,320	85,322	2	2
Wild Dunes Golf Course - Tidal Flood MitigationCheck Valves- Phase I									-
Tidal Valve					59,348		81,348	59,348	81,348
Wapro	8/29/2025	INV-001585				59,348		(59,348)	(59,348)
					59,348	59,348	81,348	-	22,000
Waterway Blvd -Pathway, Tidal Flood Mitigation & Drainage Improvement -The Bastion Group-Phase 2									
General					228,500		228,500	228,500	228,500
The Bastion Group	3/24/2026	Pay App 1				134,000		(134,000)	(134,000)
The Bastion Group	3/24/2026	Retainage				(13,400)		13,400	13,400
The Bastion Group	5/22/2026	Pay App 2				30,000		(30,000)	(30,000)
The Bastion Group	5/22/2026	Retainage				(3,000)		3,000	3,000
The Bastion Group	7/14/2026	Pay App 3				16,000		(16,000)	(16,000)
The Bastion Group	7/14/2026	Retainage				(1,600)		1,600	1,600
The Bastion Group	7/23/2026	Pay App 4				14,700		(14,700)	(14,700)
The Bastion Group	7/23/2026	Retainage				(1,470)		1,470	1,470
The Bastion Group	9/17/2026	Pay App 5				21,800		(21,800)	(21,800)
The Bastion Group	9/17/2026	Retainage				(2,180)		2,180	2,180

City of Isle of Palms

Waterway Boulevard Multi-Use Path Elevation Project

Project 27670.0010 **PO-19-1436**

10/31/2026

	Date	Invoice Number	Phase 1 Golf Course	Phase 2 Pathway	Contract Projections	Actuals	Approved by Council	Remaining on Contract	Remaining on Budget
					228,500	194,850	228,500	33,650	33,650
Earthwork					222,950		222,950	222,950	222,950
The Bastion Group	3/24/2026	Pay App 1				5,491		(5,491)	(5,491)
The Bastion Group	3/24/2026	Retainage				(549)		549	549
The Bastion Group	5/22/2026	Pay App 2				50,187		(50,187)	(50,187)
The Bastion Group	5/22/2026	Retainage				(5,019)		5,019	5,019
The Bastion Group	7/14/2026	Pay App 3				51,638		(51,638)	(51,638)
The Bastion Group	7/14/2026	Retainage				(5,164)		5,164	5,164
The Bastion Group	7/23/2026	Pay App 4				54,473		(54,473)	(54,473)
The Bastion Group	7/23/2026	Retainage				(5,447)		5,447	5,447
The Bastion Group	9/17/2026	Pay App 5				25,176		(25,176)	(25,176)
The Bastion Group	9/17/2026	Retainage				(2,518)		2,518	2,518
The Bastion Group	9/25/2026	Pay App 6				35,986		(35,986)	(35,986)
The Bastion Group	9/25/2026	Retainage				(3,599)		3,599	3,599
					222,950	200,655	222,950	22,296	22,296
Roadway and Pathway					655,037		655,037	655,037	655,037
The Bastion Group	5/22/2026	Pay App 2				67,779		(67,779)	(67,779)
The Bastion Group	5/22/2026	Retainage				(6,778)		6,778	6,778
The Bastion Group	7/14/2026	Pay App 3				150,875		(150,875)	(150,875)
The Bastion Group	7/14/2026	Retainage				(15,088)		15,088	15,088
The Bastion Group	7/23/2026	Pay App 4				50,800		(50,800)	(50,800)
The Bastion Group	7/23/2026	Retainage				(5,080)		5,080	5,080
The Bastion Group	9/17/2026	Pay App 5				51,410		(51,410)	(51,410)

City of Isle of Palms

Waterway Boulevard Multi-Use Path Elevation Project

Project 27670.0010 **PO-19-1436**

10/31/2026

	Date	Invoice Number	Phase 1 Golf Course	Phase 2 Pathway	Contract Projections	Actuals	Approved by Council	Remaining on Contract	Remaining on Budget
The Bastion Group	9/17/2026	Retainage				(5,141)		5,141	5,141
The Bastion Group	9/25/2026	Pay App 6				266,945		(266,945)	(266,945)
The Bastion Group	9/25/2026	Retainage				(26,695)		26,695	26,695
					655,037	529,028	655,037	126,009	126,009
Striping					17,700		17,700	17,700	17,700
The Bastion Group								-	-
The Bastion Group								-	-
					17,700	-	17,700	17,700	17,700
Drainage					444,306		444,306	444,306	444,306
The Bastion Group	3/24/2026	Pay App 1				117,982		(117,982)	(117,982)
The Bastion Group	3/24/2026	Retainage				(11,798)		11,798	11,798
The Bastion Group	5/22/2026	Pay App 2				49,984		(49,984)	(49,984)
The Bastion Group	5/22/2026	Retainage				(4,998)		4,998	4,998
The Bastion Group	7/14/2026	Pay App 3				65,598		(65,598)	(65,598)
The Bastion Group	7/14/2026	Retainage				(6,560)		6,560	6,560
The Bastion Group	7/23/2026	Pay App 4				47,400		(47,400)	(47,400)
The Bastion Group	7/23/2026	Retainage				(4,740)		4,740	4,740
The Bastion Group	9/17/2026	Pay App 5				127,026		(127,026)	(127,026)
The Bastion Group	9/17/2026	Retainage				(12,703)		12,703	12,703
								-	-
					444,306	367,191	444,306	77,115	77,115
Water and Sewer Relocations					644,718		644,718	644,718	644,718
The Bastion Group	5/22/2026	Pay App 2				258,350		(258,350)	(258,350)
The Bastion Group	5/22/2026	Retainage				(25,835)		25,835	25,835
The Bastion Group	7/14/2026	Pay App 3				98,950		(98,950)	(98,950)
The Bastion Group	7/14/2026	Retainage				(9,895)		9,895	9,895
The Bastion Group	7/23/2026	Pay App 4				70,912		(70,912)	(70,912)
The Bastion Group	7/23/2026	Retainage				(7,091)		7,091	7,091
The Bastion Group	9/17/2026	Pay App 5				131,826		(131,826)	(131,826)
The Bastion Group	9/17/2026	Retainage				(13,183)		13,183	13,183
The Bastion Group	9/25/2026	Pay App 6				54,930		(54,930)	(54,930)
The Bastion Group	9/25/2026	Retainage				(5,493)		5,493	5,493
					644,718	553,471	644,718	91,247	91,247

City of Isle of Palms

Waterway Boulevard Multi-Use Path Elevation Project

Project 27670.0010 **PO-19-1436**

10/31/2026

	Date	Invoice Number	Phase 1 Golf Course	Phase 2 Pathway	Contract Projections	Actuals	Approved by Council	Remaining on Contract	Remaining on Budget
Miscellaneous					41,174		41,174	41,174	41,174
The Bastion Group	9/25/2026	Pay App 6				41,174		(41,174)	(41,174)
The Bastion Group	9/25/2026	Retainage				(4,117)		4,117	4,117
								-	-
					41,174	37,057	41,174	4,117	4,117
Change Order #1 -Survey, testing, watermain, etc.									
The Bastion Group					77,996		77,996	77,996	77,996
The Bastion Group	5/22/2026	Pay App 2				54,500		(54,500)	(54,500)
The Bastion Group	5/22/2026	Retainage				(5,450)		5,450	5,450
The Bastion Group	9/17/2026	Pay App 5				12,000		(12,000)	(12,000)
The Bastion Group	9/17/2026	Retainage				(1,200)		1,200	1,200
The Bastion Group	9/25/2026	Pay App 6				6,496		(6,496)	(6,496)
The Bastion Group	9/25/2026	Retainage				(650)		650	650
					77,996	65,696	77,996	12,300	12,300
Change Order #2 - 3102 Waterway, 32nd Ave near waterway, etc									
The Bastion Group					476,250		476,250	476,250	476,250
The Bastion Group	7/14/2026	Pay App 3				476,250		(476,250)	(476,250)
The Bastion Group	5/22/2026	Retainage				(47,625)		47,625	47,625
					476,250	428,625	476,250	47,625	47,625
Change Order #3 - Structure Adjustment, Field Coordination Delays, Etc									
The Bastion Group					28,000		28,000	28,000	28,000
The Bastion Group	9/17/2026	Pay App 5				28,000		(28,000)	(28,000)
The Bastion Group	9/17/2026	Retainage				(2,800)		2,800	2,800
					28,000	25,200	28,000	2,800	2,800

Misc Cost

Gerald J Bnoit, ISA

City of Isle of Palms

Waterway Boulevard Multi-Use Path Elevation Project

Project 27670.0010 **PO-19-1436**

10/31/2026

	Date	Invoice Number	Phase 1 Golf Course	Phase 2 Pathway	Contract Projections	Actuals	Approved by Council	Remaining on Contract	Remaining on Budget
	6/15/2026	Invoice 2436	Tree Removal		2,100	2,100		-	(2,100)
J.Stick	6/30/2026	85493	Damaged water line		1,237	1,237		(0)	(1,237)
					3,337	3,337	-	(0)	(3,337)
Total Project					4,691,202	4,245,915	4,709,866	445,288	463,951

Note:

$1.1M ($157K Design & Permitting- Capital Project Fund. City awarded $980K Grant from FEMA Hazard Mitigation Grant for construction)

$1.250M - SC State Budget grant for stormwater awarded in FY25

Phase 1	Wild Dunes Golf Course - Tidal Flood Mitigation			1,269,865	
Change Order 1	Truluck Construction - Rear of yards on Waterway addl		12/12/2025	79,570	
Change Order 2	Truluck Construction - Borrow, shaping, sod disturbed and removed timber wall		12/11/2025	-	
Change Order 2	Truluck Construction - Spartina paytens and pine needles		12/11/2025	5,750	
Phase 1	Wild Dunes Golf Course - Tidal Flood Mitigation Check Valves			59,348	
Phase 1A	3107, 3109, and 3111 Waterway Blvd - Tidal Flood Mitigation Check Valves			22,000	
Phase 2	Waterway Blvd -Pathway, Tidal Flood Mitigation & Drainage Impvmt -The Bastion Group			2,890,156	
Change Order 1	The Bastion Group		5/6/2026	(49,237)	
Change Order 2	The Bastion Group		7/1/2026	151,338	
Change Order 3	The Bastion Group		9/15/2026	(183,626)	
Change Order 3	The Bastion Group		9/15/2026	28,000	
Phase 3	3607, 3609, 3611, 3613 and 3615 Waterway Blvd - Tidal Flood Mitigation			1,515,000	**FY27**
				5,788,163	
Thomas & Hutton Consulting/Engineering					
Original Budget	10/1/2023	Phase 1		156,700	
Change Order 1 - Feasibility Services	4/5/2024	Phase 1		14,500	
Change Order 2 - Design Services	9/26/2024	Phase 1		67,000	
Change Order 3 - Design Services	2/21/2025	Phase 1		5,000	
Change Order 4 - Design, Survey, Bid, CE&I	7/10/2025	Phase 2		83,500	
Change Order 5 - Permit, Bid, Construction Ser	12/5/2025	Phase 2		75,000	
Change Order 6 - CE&I Services	9/22/2026	Phase 2		35,000	
Potential Future Cost Phase 3		Phase 3		110,000	**FY27**
Total				546,700	

Total Project	6,334,863

Total Approved for FY25 - FY26	4,709,863
Future expense FY27-budget approval	1,625,000
Total Project	6,334,863

City of Isle of Palms

Palm Blvd Between 38th and 41st Avenue Drainage

Project 27670.0012

10/31/2026

	Date	Invoice Number	Contract Projections	Actuals	Approved by Council	Remaining on Contract	Remaining on Budget
Thomas & Hutton - Design & Permitting			231,000		**2,250,000**	**231,000**	**2,250,000**
Thomas & Hutton	6/10/2024	Invoice 259480		7,934		(7,934)	(7,934)
Thomas & Hutton	7/10/2024	Invoice 260519		4,735		(4,735.00)	(4,735)
Thomas & Hutton	8/14/2024	Invoice 262267		10,276		(10,276.00)	(10,276)
Thomas & Hutton	9/17/2024	Invoice 264392		17,825		(17,825.00)	(17,825)
Thomas & Hutton	10/4/2024	Invoice 265138		10,495		(10,495.00)	(10,495)
Thomas & Hutton	11/7/2024	Invoice 267202		10,085		(10,085.00)	(10,085)
Thomas & Hutton	12/17/2024	Invoice 269307		9,275		(9,275.00)	(9,275)
Thomas & Hutton	12/31/2024	Invoice 270515		4,698		(4,698.13)	(4,698.13)
Thomas & Hutton	2/10/2025	Invoice 272077		16,240		(16,240.00)	(16,240.00)
Thomas & Hutton	3/6/2025	Invoice 273266		1,620		(1,620.00)	(1,620.00)
Thomas & Hutton	4/7/2025	Invoice 274375		10,316		(10,316.44)	(10,316.44)
Thomas & Hutton	5/12/2025	Invoice 276926		12,460		(12,460.00)	(12,460.00)
Thomas & Hutton	6/17/2025	Invoice 278429		3,330		(3,330.00)	(3,330.00)
Thomas & Hutton	7/3/2025	Invoice 279295		1,250		(1,250.10)	(1,250.10)
Thomas & Hutton	8/11/2025	Invoice 282030		1,080		(1,080.04)	(1,080.04)
Thomas & Hutton	10/13/2025	Invoice 285241		2,322		(2,321.55)	(2,321.55)
Thomas & Hutton	12/11/2025	Invoice 288537		3,445		(3,445.00)	(3,445.00)
Thomas & Hutton	12/31/2025	Invoice 290536		3,490		(3,490.00)	(3,490.00)
Thomas & Hutton	2/11/2026	Invoice 291417		5,060		(5,060.00)	(5,060.00)
Thomas & Hutton	3/16/2026	Invoice 293723		1,022		(1,022.26)	(1,022.26)
Thomas & Hutton	9/10/2026	Invoice 303527		2,865		(2,865.00)	(2,865.00)
			231,000	139,824	2,250,000	91,176.48	2,110,176
Total Project			231,000	139,824	2,250,000	91,176	2,110,176

Note:

$250K budgeted in FY25.

$1.850M budgeted in FY26 deferred to FY27 and increased to $2M.

8/27/2025 Thomas & Hutton change order $108,600

~~$2M budgeted in FY27. Project cost is approx. $6M and will be done in 3 phases.~~

9/22/2026 Council approved undertaking full project at estimated $5.3M

Funding source	**Proposed amount**
SC General Assembly appropriation	$ 1,000,000
City NPDES Fund held in trust by Chas County	1,500,000
SC ATAX Fund	1,000,000
Municipal ATAX Fund	1,000,000
Capital Fund	800,000
Total proposed funding	$ 5,300,000

City of Isle of Palms
Marina Dredging
10/31/2026

	Date	Invoice Number	Contract Projections	Actuals	Approved by Council FY24 - FY27	Remaining on Contract	Remaining on Budget
ATM - Design & Permitting					**824,000**	**124,000**	**824,000**
ATM-Local Engagement and Coordination	7/13/2023		3,500				
	9/7/2023	1984		3,500		(3,500)	(3,500)
ATM-Dredge Disposal Alternative Analysis	7/13/2023		13,500			-	
	10/27/2023	1943		1,350		(1,350)	(1,350)
	9/7/2023	1984		1,350		(1,350)	(1,350)
	10/10/2023	1927		10,800		(10,800)	(10,800)
ATM-Preliminary Design & Sediment Testing	7/13/2023		27,500			-	
	9/26/2024	2970		2,000		(2,000)	(2,000)
	11/15/2024	3138		1,500		(1,500)	(1,500)
	3/28/2025	3555		1,500		(1,500)	(1,500)
	4/29/2025	3661		17,000		(17,000)	(17,000)
ATM-Regulatory Permit Application Developmer	7/13/2023		9,500			-	-
	9/26/2024	2970		1,298		(1,298)	(1,298)
	11/15/2024	3138		8,202		(8,202)	(8,202)
ATM-Regulatory Permit Application Coordinatio	7/13/2023		5,000			-	-
	5/3/2026		**10,000**				
	1/6/2025	3300		1,487		(1,487)	(1,487)
	2/24/2025	3486		2,033		(2,033)	(2,033)
	3/28/2025	3555		1,355		(1,355)	(1,355)
	4/29/2025	3661		102		(102)	(102)
	5/3/2026	IC4719		6,779		(6,779)	(6,779)
	7/2/2026	IC10572		291		(291)	(291)
	9/30/2026	IC20603		2,508		(2,508)	(2,508)
ATM-Bid Package Development	7/13/2023		18,000			-	-
	9/30/2025	3978		2000		(2,000)	(2,000)
	9/30/2025	4103		2000		(2,000)	(2,000)
	11/30/2025	4247		630		(630)	(630)
	2/3/2026	4373		2260		(2,260)	(2,260)
	5/3/2026	IC4719		1903		(1,903)	(1,903)
	7/2/2026	IC10572		4700		(4,700)	(4,700)

City of Isle of Palms
Marina Dredging
10/31/2026

	Date	Invoice Number	Contract Projections	Actuals	Approved by Council FY24 - FY27	Remaining on Contract	Remaining on Budget
	9/30/2026	IC20603		500		(500)	(500)
ATM-Bidding Support	7/13/2023		12,500			-	-
ATM-Construction Adminstration	7/13/2023		15,000			-	-
ATM-Updated Marina Bathymetric Survey	**5/3/2026**		**9,500**				
	7/2/2026	IC10572		9500		(9,500)	(9,500)
			124,000	86,547	824,000	37,453	737,453
Total Project			124,000	86,547	824,000	37,453	737,453
ATM-Permit and Publication Fees	1/6/2025	3300	291	255		(255)	(255)
	2/24/2025	3486		36		(36)	(36)

Note:
FY24 budget includes a rebudget of $50K for permitting of future dredging project.
Permits can take up to 2 years to secure.
Applied Technology and Management
Change Order 5/4/2026

Task 5: Regulatory Permit Application Coordination -Additional Scope	**$10,000**
Task 9: Updated Marina Bathymetric Survey (New)	**$9,500**
	$19,500

City of Isle of Palms
Marina Parking Lot & Green Space
10/31/2026

	Date	Invoice Number	Contract Projections	Actuals	Approved by Council FY27	Remaining on Contract	Remaining on Budget
					500,000	**59,102**	**500,000**
Cline Engineering	3/14/2025	2278	2,380	2,380		(2,380)	(2,380)
Cline Engineering	10/13/2025	2352	500	500		(500)	(500)
Cline Engineering	7/13/2026	2486	8,400	8,400		(8,400)	(8,400)
Cline Engineering	10/6/2026	2518	28,350	28,350		(28,350)	(28,350)
Kaitlyn Hackathorn-Interpretive Signage	1/1/2026	202606062	9,180	9,180		(9,180)	(9,180)
Envirosigns- Interpretive Signage	3/4/2026	INV-3438	10,292	10,292		(10,292)	(10,292)
			59,102	59,102	500,000	-	440,898
Total Project			59,102	59,102	500,000	-	440,898

City of Isle of Palms

City Hall Renovation

PO-24-2521

No Activity Since 12/31/2024

	Date	Invoice Number	Contract Projections	Actuals	Approved by Council	Remaining on Contract	Remaining on Budget
Architecture-Conceptual Design Phase 1			24,840		**250,000**	**24,840.00**	**250,000**
McMillan Pazdan Smith Architecture	4/13/2024	2400175		2,484		(2,484.00)	(2,484)
McMillan Pazdan Smith Architecture	4/13/2024	2401541		16,146		(16,146.00)	(16,146)
McMillan Pazdan Smith Architecture	5/31/2024	2401902		6,210		(6,210.00)	(6,210)
Architecture-Conceptual Design Phase 2 Project 023410.00			9,250			9,250.00	
McMillan Pazdan Smith Architecture	6/30/2024	2402415		2,313		(2,312.50)	(2,313)
McMillan Pazdan Smith Architecture	8/31/2024	2403451		6,972		(6,972.19)	(6,972)
McMillan Pazdan Smith Architecture	12/30/2024	Refunded		(6,972)		6,972.12	6,972
			34,090	27,153	250,000	6,937	222,847
Contract Planning Phase 1			68,267			68,267	
Change Order 1/Reno Option			17,010			17,010	
Trident Construction Co.	2/2/2024	23045-1		11,233		(11,233.00)	(11,233)
Trident Construction Co.	2/29/2024	23045-2		18,906		(18,906.00)	(18,906)
Trident Construction Co.	8/19/2024	23045-3		38,128		(38,128.00)	(38,128)
Trident Construction Co.	7/10/2024	23045-4		17,010		(17,010.00)	(17,010)
			85,277	85,277	-	-	(85,277)
Total Project			119,367	112,430	250,000	6,937	137,570

Finalist Comparison and Interview Brief

Public Services and Facilities Committee | Interviews 29 October 2026

Purpose and method. This brief compares the four offers alphabetically, without ranking them. First, it adds each vendor's core fee, separately priced services, licenses and disclosed taxes to show the quoted package cost. Second, it applies the same City-issued assumptions for extra work, growth and purchases to each vendor's rates. This additional-work scenario shows how charges could accumulate; it is not a forecast or spending commitment. Fixed costs and scenario costs are shown separately before they are combined.

First year monthly price components

Why core price alone is not enough. Vendors bundle services differently. Email support, security and Microsoft licenses support daily operations but may be priced outside core. Backup coverage also differs. Annual planning and the recovery exercise are part of the requested scope and remain in the comparison. Figures below are monthly equivalents. Existing VC3 hosted backup is paid under a separate agreement, so its charges are omitted from all four comparison totals. Zero means no separate charge, not necessarily included coverage.

Monthly component	Cantey	Corsica	InterDev	VC3
Core managed IT	$3,825.00	$9,500.00	$9,500.00	$8,000.00
Email-only support	$738.00	$0	$0	$3,280.00
Cybersecurity	$2,259.30	$0	$0	$0
Additional backup / archiving[1]	$982.50	$0	$0	$0
Annual planning	$0	$0	$0	$500.00
Annual recovery exercise	$0	$0	$0	$315.00
Managed service subtotal	$7,804.80	$9,500.00	$9,500.00	$12,095.00
Microsoft subscriptions	$3,248.00	$3,124.05	$3,120.00	$3,013.85
Taxes / fees[3]	$292.32	$0	$0	$208.33
Retained VC3 backup[2]	Outside comparison	Outside comparison	Outside comparison	Outside comparison
First-year fixed monthly equivalent[3]	$11,345.12	$12,624.05	$12,620.00	$15,317.18

Calculations: annual entries divided by 12. [1] Cantey separately prices Microsoft 365 backup/archiving; Corsica includes backup, InterDev excludes both, and VC3 describes cloud backup. [2] Existing VC3 hosted backup remains a separate City expense. Cantey, Corsica and InterDev omit that payment. VC3 included it; removing it avoids unfairly adding an existing City expense to only VC3's offer. This is distinct from Microsoft 365 backup. See the annual cost table's footnote for the subtraction. [3] VC3 includes a $2,500 annual equipment-purchase tax estimate ($208.33/month equivalent), not a confirmed fixed monthly service tax.

What the Committee will see in the presentations

Cantey — Its seven-slide deck contains no prices. The $3,825 core line comes from its workbook, not its presentation. Adding the separately priced services, Microsoft licenses and disclosed tax produces $11,345.12 monthly.

Corsica — Slides 3 and 14 show $9,500 per month for its bundled services. The workbook separately adds $3,124.05 monthly for Microsoft subscriptions: $9,500 + $3,124.05 = $12,624.05. The slide's Microsoft optimization service does not mean the subscriptions are free.

InterDev — Slide 12 shows $9,500 per month for core services. Adding $3,120 in Microsoft subscriptions gives $12,620. Slide 11 already shows the corresponding $151,440 first-year fixed cost and $500,643.20 three-year evaluated total. Those figures agree with the workbook.

VC3 — Slide 8 shows $15,823.10, including retained backup but excluding the recovery exercise and tax estimate. For this comparison: $15,823.10 − $1,029.25 retained backup + $315 recovery exercise + $208.33 estimated tax = $15,317.18. Its $12,095 managed-service subtotal excludes Microsoft licenses, retained backup and estimated tax.

Pricing note: VC3's presentation uses $761 annual estimated tax, while its workbook uses $2,500—a $5,217 difference over three years. This comparison retains the higher workbook tax estimate and removes retained backup as explained above. Microsoft licensing and service coverage remain subject to the stated conditions.

Sources: All four Vendor BAFO tabs, rows 11–22; Cantey IOP V2 deck; Corsica deck pp. 3 and 14; InterDev slides 11–12; VC3 slides 7–9 and notes.

Annual and three year cost comparison

This table brings together the two parts of the comparison: the quoted package and an additional-work scenario. The scenario applies the same assumed workload and growth to each vendor's prices, revealing charges that the monthly package alone would not show. VC3's existing hosted-backup payment is removed for a consistent comparison; footnote [2] explains why. All firms quote no separate startup fee.

Fixed costs and evaluated scenarios

Color key: pale blue = quoted fixed costs; pale amber = additional-work scenario; bold gray = total evaluated scenario. Labels preserve these distinctions when printed in black and white. VC3's fixed-section figures retain its equipment-tax estimate; see footnote [3].

Cost measure	Cantey	Corsica	InterDev	VC3
First-year fixed monthly equivalent[2] [3]	$11,345.12	$12,624.05	$12,620.00	$15,317.18
Startup fee separately charged	$0	$0	$0	$0
Quoted fixed cost — Year 1[2] [3]	$136,141.44	$151,488.60	$151,440.00	$183,806.20
Total evaluated scenario — Year 1[2]	**$140,257.24**	**$162,888.60**	**$159,840.00**	**$196,146.20**
Quoted fixed cost — Three years[2] [3]	$416,937.80	$454,465.80	$473,892.00	$551,418.60
Additional-work scenario — Three years[1]	$17,162.22	$34,900.00	$26,751.20	$44,780.00
Total evaluated scenario — Three years[2]	**$434,100.02**	**$489,365.80**	**$500,643.20**	**$596,198.60**
Annual service increase	3%	0%	4%	0%

[1] Scenario costs use the same City-specified workload, growth and purchase assumptions for all vendors. Results differ because rates and included services differ. Total evaluated scenario cost combines quoted fixed costs with assumed additional costs; it is not a guaranteed bill or spending commitment. Actual costs depend on work required, purchases authorized and applicable pricing terms.

[2] VC3 comparison adjustment: Cantey, Corsica and InterDev do not include the City's separate VC3 hosted-backup payment. Leaving that payment in VC3's comparison would unfairly make its offer appear more expensive on a different basis. The figures therefore remove $1,029.25/month, $12,351/year and $37,053 over three years from VC3's submission. Its monthly equivalent falls from $16,346.43 to $15,317.18, and its three-year evaluated scenario total from $633,251.60 to $596,198.60. The City still pays its existing backup obligations. This adjustment does not assume an extension of that agreement; the $44,780 additional-work scenario is unchanged.

How to read the prices

Fixed costs are the scheduled service and licensing entries, subject to pricing conditions. The *scenario* adds assumed extra work and growth for comparison. For example, the City assumes 20 project-engineering hours each year; each vendor's rate and annual increases determine that scenario charge. Hardware/software purchase prices are not included; only the applicable procurement markup enters the scenario. Existing VC3 website and hosted-backup payments remain separate City expenses.

Microsoft licenses are separately priced. Publisher prices can change at renewal, so final products, quantities and renewal terms must be confirmed before contracting. InterDev assumes 5% annual publisher increases; the other firms hold licensing prices flat in their worksheets. These are different budgeting assumptions, not identical price guarantees.

[3] VC3's $2,500/year equipment-purchase tax estimate remains in these figures, although it depends on future purchases and is not a fixed service charge. Separately, Managed Security remains a City expense if another firm wins; VC3 includes those services in its new agreement without a separate security charge if selected. This benefit is not quantified as an additional credit here.

Objective qualifications and response commitments

Qualifications below reflect submitted evidence, not an independent certification. “Needs clarification” means the reviewed materials do not settle the point. Vendor location is not an evaluation preference.

Factor	Cantey	Corsica	InterDev	VC3
Municipal experience	Vendor states municipal specialization.	Proposal states municipal and public-sector clients.	Vendor states 30+ municipal clients.	Vendor states 800+ municipal clients.
Client examples and references	Municipal focus described in interview deck; validate comparable assignments.	Deck describes Edgefield County, SC. Three separately supplied references are commercial clients.	Names Beaufort, Canton, Hiram, Stonecrest and Cordele as references.	IOP incumbent; names Florence, Newberry County and other public-sector references.
CJIS capability stated	Yes: CJIS assurance program and claimed SLED collaboration.	Yes: proposal commits to meeting applicable CJIS requirements.	Yes: proposal identifies CJIS-trained personnel and access prerequisites.	Yes: deck reports 300+ technical staff with Level 4 CJIS training.

CJIS is the Criminal Justice Information Services security framework. General experience or training is different from verifying the screening, training and authorization of personnel who will access the City’s relevant systems. No claim of blanket “CJIS certification” is made here.

Service commitment	Cantey	Corsica	InterDev	VC3
Critical response time	24/7 support stated.	24/7 critical response stated.	30-minute critical response target.	Network outage: 30-minute response. Priority 1: one-hour response, 24/7.
Onsite service and arrival commitments	Unlimited onsite support stated; deck promises quick response but gives no arrival deadline.	Onsite support and hurricane/EOC support described; deck gives no arrival deadline.	Eight scheduled hours weekly. Emergency deployment when safe; deck gives no arrival deadline.	Slide 11: onsite within two hours for network outages; routine visits when needed or requested.
Noncritical after-hours support	Included	Included	Separately priced	Separately priced

Response time means beginning to address an incident, not necessarily resolving it. An onsite arrival commitment states when a technician will reach the City. Scheduled weekly visits are a routine service feature; emergency onsite response is a separate consideration.

Sources: Cantey interview slide 3 and BAFO rows 11–12, 31, 34; Corsica deck pp. 9 and 14, original proposal sections 2 and 4, October 2 references and BAFO rows 11, 31, 34; InterDev slides 3, 5, 7 and original proposal pp. 8–10, 13; VC3 slide 11 and original proposal section 6. Counts, experience and targets are vendor statements, not independently verified results.

What each offer includes

This table explains what each offer covers and how it is priced. The annual charges shown are already counted in the monthly and fixed-cost tables. Do not add them again. “Included” means bundled into the package; “Separately priced” means added to core and already counted. “Excluded” means not offered; “Needs clarification” means coverage is unclear. These are baseline charges, not additional-work scenario costs.

Restore testing means recovering a sample of backed-up data or a system and checking that it works. A tabletop exercise is a discussion of how the team would respond; it does not by itself demonstrate successful recovery.

Service	Cantey	Corsica	InterDev	VC3
Email-only support	Separately priced $8,856/year	Included	Included	Separately priced $39,360/year
Required cybersecurity	Separately priced $27,111.60/year	Included	Included	Included
Microsoft 365 backup	Separately priced with archiving $11,790/year	Included	Excluded	Included cloud backup described; confirm workloads.
Microsoft 365 archiving	Included in the $11,790 backup/archive line	Excluded	Excluded	Needs clarification
Annual planning and vCIO	Included	Included	Included	Separately priced $6,000/year
Annual disaster-recovery exercise	Included; note describes tabletop only. Confirm restore testing.	Included, with restore testing	Included, with restore testing	Separately priced $3,780/year; described as optional.
Vendor onboarding	Included	Included	Included	Included

Sources: Vendor BAFO rows 12–16 and 20 and their notes. Backup and archiving are different functions. The City’s clarification did not make every queried security service a new requirement; exclusions must be assessed against the issued scope.

Company summaries

Cantey

Offer: Separately prices managed support, email support, cybersecurity, and Microsoft 365 backup/archiving. States unlimited 24/7 support, no onboarding charge, and annual planning included.

Documented strengths: Lists Security Information and Event Management (SIEM) monitoring, managed detection and response, email identity protection and monthly internal vulnerability scanning. Includes routine setup, extra onsite support, travel and after-hours support. Offers procurement assistance without Cantey markup.

Limits and exclusions: Email and backup account counts need reconciliation. A tabletop exercise does not alone establish actual restore testing. Numeric response and onsite-arrival targets, project boundaries, and alternative storage pricing need clarification.

Sources: BAFO rows 11–17, 26–43; interview slides 3–6. Review the complete original workbook with this brief.

Corsica

Offer: Bundles managed IT, email-only support, security, annual planning, recovery testing and Microsoft 365 backup into $9,500 monthly core pricing, fixed for 36 months. Microsoft licenses are separate.

Documented strengths: No separate onboarding charge or support charge for the stated growth. Microsoft 365 backup explicitly covers Exchange, OneDrive, SharePoint and Teams. Annual planning includes a written roadmap and right-sizing assessment within 120 days.

Limits and exclusions: Archiving is excluded. Extended emergency onsite work, projects and extra recovery can be billable. The scope of “SIEM style” monitoring and the Secure Guarantee needs confirmation. The deck describes Edgefield County; the three separately supplied references are commercial organizations. Confirm comparable public-sector results and assigned personnel readiness.

Sources: BAFO rows 11–17, 20, 31–43 and 52; original proposal; October 2 references; interview deck and licensing attachment.

Company summaries continued

InterDev

Offer: Bundles email support, security responsibilities, annual planning, the annual recovery exercise and onboarding into a $9,500 first-year monthly core fee. Core and service rates increase 4% annually. Provides one scheduled eight-hour onsite day each week plus required support.

Documented strengths: Names municipal references and describes a phased transition targeting January 1 service. Explicitly includes periodic restore tests and the annual exercise. Includes the City's stated workload and growth allowances, with written authorization for work outside core.

Limits and exclusions: Microsoft 365 backup and archiving are excluded; Entra ID backup is not equivalent. Updated Microsoft itemization is missing. Security tools retained in the revised package, growth beyond allowances, future storage rates and final service levels need clarification.

Sources: BAFO rows 11–17, 20, 26–43 and 52; interview slides 5–12; original proposal and prior TCO. The 5% Microsoft increase is a budget assumption, not a guaranteed publisher increase.

VC3

Offer: Offers continued incumbent service with managed IT and Managed Security consolidated from the intended January 1, 2027 start. Email support, planning, the recovery exercise and Microsoft licenses are separately priced. Service escalation is zero.

Documented strengths: Existing City environment knowledge and documented municipal references. Expressly states no separate Managed Security charge after consolidation. Includes PC deployment, reimaging and support travel, with stated critical-response targets.

Limits and exclusions: The workbook includes retained backup payments outside the instructed comparison, and the slide total differs. The annual recovery exercise is described as optional. Microsoft license substitution, archive coverage, capacity limits and workbook certification need resolution.

Sources: BAFO rows 11–17, 22, 31–43 and 52–55; interview slides 6–11, 15–16; October 1–2 consolidation emails. No additional assumed security credit is deducted.

Sample Questions

The Committee may use these same questions with each vendor to explore service delivery, resilience, transition, cost control and modernization.

1. How will you deliver dependable day-to-day service to City employees, including onsite support, and how will you measure and report performance?

2. How will you keep essential City operations running during a hurricane, major outage or cyberattack, particularly Police and Fire services?

3. What will your first 90 days look like, and how will you avoid service gaps while coordinating with providers whose contracts remain in place?

4. How will you help the City control its total technology costs over three years, and what circumstances could create charges beyond your quoted package?

5. How would you review the City's technology with fresh eyes and help us build a modern IT roadmap—including systems, processes and ways of working? What would you keep, change or retire, and how would you prioritize improvements based on cost, risk and operational value?

Additional work and potential charges

These are year-one rates copied from the BAFO sheets. They apply only outside included requirements and subject to the vendor's stated conditions. "Included" is a pricing entry, not a conclusion that all possible work is free.

Item	Cantey	Corsica	InterDev	VC3
PC deployment and employee setup	Included	Included	Included within stated allowances[1]	Included
Extra onsite work	Included	$200/hour[2]	20 extra hours included; beyond allowance subject to scope/approval	Included except project work
Extra travel	Included	$0	Included for stated scenario	$0 for support; project travel in project fee
Project engineering	$140/hour	$200/hour	$175/hour	$148/hour
Noncritical after-hours	Included	Included	$175/hour	$198/hour
Extra recovery/remediation	Included	$200/hour[2]	$175/hour	$148/hour for disaster standby and extended response beyond base support
Hardware / other software markup	0% / 0%	7% / 7%	7% / 7%	20% / 20%[3]
Added user per month	$97.95	$0	$0 for stated growth	$160
Added PC / server per month	$11.70 / $11.70	$0 / $0	$0 / $0 for stated growth	$0 / $0
Added mobile per month	$0	$0	$0 for stated growth	$0
Additional storage/backup	Marked Included at $0; notes say per-server basis, with no backup/storage rate stated.	No per-TB management fee; purchased storage additional	Future rates need clarification	Marked Included at $0; 2 TB/server stated. Overage charges need clarification.

[1] InterDev: 30 PC deployments, 10 reimages, 15 employee onboardings, 15 offboardings, 10 mobile setups annually; required core work remains included independently. [2] Corsica limits these rates to approved work outside included coverage; emergency/guarantee boundaries need confirmation. [3] VC3 says "20% or less"; the submitted calculation uses 20%.

Service-rate increases are 3% for Cantey, 0% for Corsica, 4% for InterDev and 0% for VC3. Markup percentages remain fixed. The scenario uses 20 project hours, 10 noncritical after-hours hours and 10 extra recovery hours annually, plus the other issued assumptions. It adds only markup on assumed purchases, not the purchase price itself.

Questions for the Committee's deliberation

-Which company offers the best blend of service, cost savings, industry experience, and overall value?

-Does each offer cover the required services with responsibilities clearly assigned?

-Can the firm meet its response and transition commitments?

-Are exclusions and additional charges acceptable?

Source guide: Price table—BAFO H23/H44/H46 and E11:E22. Service table—BAFO rows 12–16 and 20. Additional charges—BAFO rows 26–43. Profiles also use each vendor's submitted slides, original proposal and prior TCO where identified. City direction: issued BAFO Instructions and October 20 retained-service clarification. Current materials reviewed through October 26, 2026; later clarifications should be incorporated before final comparison or agreement.



Chucktown Trailers LLC sent you an estimate

Thank you for considering Chucktown Trailers for your trailer needs. This is an estimate for the trailer described in this document. If you decide you would like to move forward, this can be converted into an invoice with notification to Chucktown Trailers.

Trailer onsite:
Southern Utility 7×16 14k Dump Trailer
2ft sides
5 year manufacturer warranty
7 gauge floor
D-ring tie downs
Ramps with pocket storage
2-in-1 Barn doors and swing tailgate so you can tailgate gravel
7000lb Dexter axles with brakes
Spare tire mount (spare +$280)
Lockable battery box
Battery charges from truck
Tarp roll
Stabilizer jacks
9,210 pound cargo capacity

Tax is not included as this invoice as tax can be remitted directly to the DMV. Please reach out to Chucktown Trailers if accounting determines full sales tax needs to be paid.

If the accounting department would like to pay with a check, Chucktown Trailers can discount this invoice by $150 for a $10,200 out the door price.

Feel free to reach out via text or call at (843)789-9751 with any questions. Have a great day!
Customer
Lenton Sharpe
City of Isle of Palms Public Services
lsharpe@isleofpalms.gov
+1 (843) 304-7761
Estimate #173
October 28, 2026
Show full details

7×16 14k Dump Trailer Estimate- Chucktown Trailers

7×16 14k dump with 2ft sides
$10,350.00
Subtotal
$10,350.00
Total
$10,350.00
Accept
Chucktown Trailers LLC
4509 Savannah Hwy
Ravenel, SC 29470-5608
chucktowntrailers@gmail.com
+1 (843) 789-9751
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Recreational Center Audio and Video Upfit

City of Isle of Palms – Isle of Palms, SC

SHARP CONTACT:

Ty Olsen

Visual Solutions & Pro-AV Specialist
864-675-2000
ty.olsen@sharpusa.com

SHARP BUSINESS SYSTEMS

October 23 2026

City of Isle of Palms
1207 Palm Blvd, Isle of Palms, SC 29451

Mr. Josh Uys,

Firstly, we appreciate the opportunity to provide AV solutions for your company. We value our relationships and understand you have plenty of vendor options.

This proposal is for an audio, video and streaming upfit at the Isle of Palms Recreational Center. The room can be divided into two smaller rooms. The solution includes the following. Please keep in mind that Sharp Business Systems is on State Contract and purchases can be done through this contract vehicle. South Carolina State A/V Contract Website

Contract # 4400038871

Vendor # 7000122456

- **Displays on Rolling Carts for presentation in each room. These will be used for presentation via Wireless Casting device.**
  - MultiSync PN-ME752 - 75" LED LCD Public Display Monitor, 3840 x 2160 (UHD), 18/7, 450 cd/m2
  - SmartMount® Flat Panel Cart for 55" to 110"+ Displays
  - Airserver Connect 3 Wireless Mirroring Device for presentation. Unit installed on back of display for easy-to-use wireless casting from multiple platforms including Windows, IOS, Android, and Chrome
- **Multiple Microphone system for council members during council meetings. These will be brought out for Council meetings.**
  - Ten MX418D/S Supercardioid-18" Desktop Gooseneck Condenser Microphones with mute buttons. These will be brought out and placed in front of council members during meetings.
  - 16 channels in x 8 out Dante audio expander with dLive 96kHz mic preamps, 48kHz / 96kHz4K stage box. This will be used to connect Gooseneck Microphones and send to audio processor.
  - TesiraFORTE DAN CI Fixed I/O DSP with 12 analog inputs, 8 analog outputs, 8 channels configurable USB audio, 32 x 32 channels of Dante, and AEC technology. Automated audio processor. This will be mounted in the existing equipment rack in closet.
  - Two Wireless System with Beta®58A Handheld Transmitter G57 units for use by audience. One system will be dedicated to each room. Customer will provide existing microphone stand. Battery and Battery Charger included.
  - System will utilize owner furnished OFE amplifiers and loudspeakers already installed in the room. Loudspeakers and amplifiers must be in working condition.
  - USB extender for customer OBS connectivity with the audio processor
- **Bluetooth Audio connectivity – Each room will have a Bluetooth Receiver for pairing audio devices/sources.**
  - DS-BT1A Wall-Mounted Bluetooth® Audio Format-A Interface. Easy to pair Bluetooth Receiver will be installed at existing wall plate location in each room.
  - Active Single-Pair Receiver - Twisted Pair Format-A - Balanced line output. Receiver will be located in the rack room and connected to inputs on the DSP.

MANUF	PRODUCT	DESCRIPTION	QTY
Allen & Heath	AH-DT168	16in x 8out Dante audio expander with dLive 96kHz mic preamps, 48kHz / 96kHz	1
BIAMP	911.0447.900	TesiraFORTE DAN CI Fixed I/O DSP with 12 analog inputs, 8 analog outputs, 8 channels configurable USB audio, 32 x 32 channels of Dante, and AEC technology (all 12 inputs)	1
BZBGEAR	BG-USB3-LR100	4-Port USB 3.0 HDBaseT Extender Over Cat6/7 Cable with PoC/RS-232/FSYNC GPIO up to 330ft	1
PEERLESS	SR898	SmartMount® Flat Panel Cart for 55" to 110"+ Displays	2
RDL	DSBT1A	Wall-Mounted Bluetooth® Audio Format-A Interface	2
RDL	TXTPR1A	Active Single-Pair Receiver - Twisted Pair Format-A - Balanced line output	2
RDL	PS24AS	PS-24AS 24 Vdc Switching Power Supply	2
SHARP	ASC300	Airserver Connect 3 Wireless Mirroring Device for use with all SHARP AQUOS Board Interactive Display Systems	2
SHARP	PN-ME752	MultiSync PN-ME752 - 75" LED LCD Public Display Monitor, 3840 x 2160 (UHD), 66.4 x 37.9 x 2.7 in 18/7, 450 cd/m2, Landscape/Portrait, System-on-Chip with Android™ 13 Operating System, Integrated Schedulable Media Player, High Haze Anti-Reflective Panel, HDMI In x3, USB-C In (5V/3A with DP Alt Mode), Full bidirectional control through RS232C and LAN (Sharp and NEC protocol support), USB Hub (USB-A 3.0 Downstream, USB-C for Upstream), USB-A 3.0 x1, USB-A 2.0 x1, 14-Day E-Share Trial License, Audio Mini-Jack Out (Fixed or Variable), Optical Audio Out, IR In, Center IR Receiver, Integrated 10W x 2 Speakers, Full Input Detect Functionality, Quick Start Setting, Key and IR Lock, Even Bezel Design, Metal Back Cover, 3 Year Commercial Warranty, Stand not included (ST-801) / 75.6lbs	2
SHURE	MX418D/S	MX418D/S Supercardioid-18" Desktop Gooseneck Condenser Microphone	10
SHURE	SB903	Lithium-ion battery for SLX-D Wireless Transmitters - BATTERY	2
SHURE	SBC10-903-US	LITHIUM ION BATTERY FOR SLX-D TRANSMITTERS - CHARGER	2
SHURE	SLXD24+/B58G57	Wireless System with Beta®58A Handheld Transmitter G57	2
SHURE	UA874US	Active Directional Antenna	4
Z-SHARP	WIRE/CABLE	SYSTEM WIRING, CABLES, CONNECTORS XLR Cables 25ft, LMR COAX, Antenna mounts	2
		TOTAL PARTS (APPLICABLE SALES TAX WILL APPLY)	**$ 25,434.00**
		TOTAL LABOR (NON-TAX)	**$ 9,566.00**
		GRAND TOTAL	**$ 35,000.00**
		3 YEAR ON SITE SERVICE (APPLICABLE SALES TAX WILL APPLY)	**$ 7,350.00**

We look forward to working with you to complete this AV project.

Please keep in mind the following:

1. Manufacturers are currently experiencing a lot of delivery/availability problems. We will do our best to meet your installation/training deadlines, but product availability may make this difficult. We are an Authorized Dealer for all our proposed products, so we have direct communication with our factory partners. We will communicate effectively with all parties involved.

Warranty Information

- Sharp/NEC Professional Displays come with a 3 yr. limited warranty; For Sharp brand, call 1-888-GO-SHARP for assistance; For NEC brand, call 1-800-632-4662
- All Pro-AV parts, including displays, and labor are warrantied for 90 days from the completion of the Scope of Work
- Sharp Business Systems offers an extended Service Agreement for all Sharp/NEC branded displays (see Service Agreement details for pricing)
- Sharp Business Systems offers a Pro-AV Extended Parts/Labor/Service Agreement. Please review your Scope of Work for terms and pricing. Should you decline the Extended Service Agreement, you will be invoiced $175/hr., including travel, for all service calls, plus any costs related to repairs or shipments.
- Extended service plans include: software updates, firmware updates, additional training, on-site service, loaner units (subject to availability), repairs, replacements, and reinstallations (as required). Re-programming as a result of a repair or replacement is also included. *It does not cover re-programming for a customer requested "change" once the system has been commissioned and turned over to the Owner at completion of the initial installation.*
- Unless specified, displays are warranted to run 16/7. Any run time beyond this may void the warranty.

Terms & Conditions

This quote is for the products and labor as specified herein. Any additional items or labor outside of the scope provided will be subject to additional costs. AC power, network communications, Owner furnished software and other equipment is not the responsibility of Sharp Business Systems, Greenville, or their Contractors. Failure to provide the required power, data, wire pathways, conduit, network information, Owner furnished equipment, and/or all other items required for completion of the installation that lie outside of SBS's scope of work and equipment list may impact the ability to complete the project in a timely manner and may be subject to additional fees or change orders. AV equipment should have dedicated power circuits, when possible, and power cannot share the same conduit with audio signal cable. Category X data and video paths cannot exceed 300'. The workspace must be available for the duration of the installation; interruptions may delay completion and be subject to additional charges or change orders. Installation/programming will not be scheduled until all equipment is in stock; product availability may cause delays. Some equipment is custom ordered and may not be cancelled. All work will be coordinated through a single Owner Representative. 50% deposit required before processing orders and work begins. 50% progress billing once installation is completed, and final 10% payment due following punch list completion/project sign-off. Cancellation within 3 business days of scheduled install will be subject to a cancellation/postponement fee of up to 65% of the total bill. A delay in schedule not due to Sharp may result in a change order for additional labor. Owner is responsible for providing a trash and cardboard receptacle. Owner is responsible for providing a restroom facility for Sharp Business Systems' employees and their Contractors. Installation includes 1 training session for all parties expected to utilize the product(s). Training will be scheduled during Sharp's normal business hours: M-F 8am-5pm, less holidays. Additional training requests may be subject to additional costs. Applicable state and local sales tax will be added to final bill. Additional fees related to, but not limited to, Business Licensing, additional insurance requirements, bonding, etc., will be added to final bill. Photos may not represent exact product proposed. Extended Service Agreement paperwork will be provided upon Owner Acceptance. Prices subject to unforeseen tariff changes.

Thank you for the opportunity to provide you a proposal to meet your interactive technology needs. If you have any questions, please do not hesitate to contact us at 864-675-2000. We look forward to hearing from you soon!

Sincerely,

Ty Olsen
Visual Solutions Specialist
SHARP Business Systems
109 Ben Hamby Drive
Greenville, SC 29615
Main: (864) 675-2000

I have read and agree with the Scope of Work and Terms & Conditions as outlined above. I have made any necessary changes to this document and initialed therein.

_____ _____

Owner Representative Date

Upon Project Completion:

All products have been delivered and installation is complete. The Scope of Work above has been satisfied based on the selection of services for which we contracted with Sharp Business Systems, Greenville.

_____ _____

Owner Representative *Date*

COASTAL SCIENCE & ENGINEERING
160 Gills Creek Parkway • Columbia SC 29209 • TEL 803-799-8949 • FAX 803-799-9481 • www.coastalscience.com

November 4, 2026

Douglas Kerr
City Administrator, Isle of Palms
1207 Palm Blvd
Isle of Palms, SC 29451

RE: Isle of Palms Beach Renourishment Project – Change Order Request

Mr Kerr,

At the time of this writing, Marinex Construction continues to complete nourishment activities at the north end of the island. They need 2 to 3 days of calm conditions to complete the north end before moving to the south end and filling Reach 1.

Work has slowed due to recent weather patterns. With this in mind, and given the circumstances outlined below, CSE is requesting a modification to Task 7 in our professional services agreement.

The details of this request are outlined below.

1) CSE has performed several services outside of our identified scope in an effort to move the project forward. These services were not included in our proposal or any other agreement between CSE and the City. They include:

    a. Preparation of easement documents — At the City's request, CSE prepared individual maps for each oceanfront parcel in the project area. This required substantial professional time and multiple revisions as the City considered various dune locations in response to public feedback on jurisdictional boundaries. CSE prepared ~140 individual maps to include with easement documents.

    b. At the City's request, CSE revised the dune alignment multiple times in response to public concerns over legal boundaries. While fill template revisions occur throughout construction, these pre-project revisions required additional time and significant liaison with permitting agencies. The state required revised drawings and a permit modification to document the revision. This includes recent coordination of another modification to the fill design around 118 and 120 Ocean Blvd. This redesign required state coordination and revised permit drawings.

c. CSE provided assistance for sand fencing and vegetation plans, including opinions of probable cost, conceptual drawings, and construction drawings. We also corresponded with committees and stakeholders on the sand fence plans, helped the City revise plans to meet the available budget, and corresponded with the selected contractor regarding scheduling, staging, and construction.

CSE included a $68,000 contingency line item in our agreement for construction management to account for unexpected costs; however, these additional services have exhausted that budget.

2) Unusually rough offshore conditions lasting for the duration of October have pushed back the anticipated date of completion for construction.

   a. CSE's proposal for services assumed the project would be completed within 4 months. This is based on a production rate of ~21,000 cy per day for a maximum permitted project size of 2.5 million cy. These production rates are well within industry standards, and Marinex has exceeded them when operating in typical weather conditions. However, due to unusually rough conditions for much of October, Marinex has been effectively shut down for several weeks out of the last month.

   b. Marinex began pre-project mobilization in June 2026, which initiated CSE's construction administration services, including weekly meetings, pre-project surveys, and site visits to observe and coordinate mobilization of equipment. Approximately 5 months have elapsed since initial mobilization, and CSE anticipates that another 2 months may be required to complete the work. This additional time was not anticipated in the original engineering budget, and the original construction administration budget will be exhausted in November. CSE has minimized expense by limiting work during downtime; however, certain activities are required to administer the project, including weekly meetings, reconfiguration of fill templates due to changes to the beach (associated with storms), site assessments, permit compliance, and general project management tasks.

   c. This represents a significant financial burden for CSE, outlined here:

      i. The monthly rate in the current budget for construction administration is $86,188, which includes all fees and direct expenses. CSE proposes reducing that rate to $55,000 per month, including all direct expenses (Note: direct expenses include mileage, lodging, survey equipment rental, per diem, etc.). The total for two additional months of construction administration will not exceed $110,000.

Over our 20-year history with the City, CSE has consistently provided high-quality services on time and under budget. Modifications to agreements have occurred due to new work (such as storm response), not delays or budget overruns.

We were optimistic that we could remain within the approved budget based on the production rates observed in August and September; however, in consideration of the extended construction schedule, it has become apparent that additional funds will be required. CSE respectfully requests that the City approve up to two additional months of construction administration costs.

The remaining budget outside the construction administration task still includes amounts for final surveys and a project report. These task balances will remain untouched until construction is complete. At that point, CSE will resurvey the entire island to document the post-project condition and incorporate these data into a comprehensive project report.

We appreciate the consideration of this request. We understand the City's responsibility to be good stewards of public funds, and have strived to offer services at a reasonable cost over the past 20 years. We will continue to look for opportunities to minimize project and engineering costs. Please let me know if you have any questions or need additional information.

Sincerely,

Steven B Traynum
President
Coastal Science & Engineering

501 Riverside Avenue, Suite 801
Jacksonville, FL 32202
(904) 387-6114
foth.com

November 5, 2026

Douglas Kerr
City Administrator
City of Isle of Palms
P.O. Drawer 508
Isle of Palms, SC 29451

Re: City of Isle of Palms Terminal Groin
Proposal for Feasibility and Permitting Services

Dear Douglas Kerr:

Foth Infrastructure & Environment, LLC (Foth) is pleased to provide the following proposal for engineering services related to the evaluation, design, and permitting for a terminal groin along the south end of City of Isle of Palms (City). The proposed project will evaluate the feasibility and effectiveness of a terminal groin to address ongoing shoreline erosion and support long term shoreline stability.

Foth will provide the City with alternatives and design for a proposed terminal groin, supported by permit-level engineering and environmental documentation suitable for submittal to the South Carolina Department of Environmental Services (SCDES) and the U.S. Army Corps of Engineers (USACE), Charleston District.

Foth will advance the project through a phased process consisting of existing conditions assessment, hydrographic and topographic surveying, environmental resource investigations, sediment characterization, conceptual alternatives development, feasibility evaluation, agency coordination and permitting, and advancement of one preferred terminal groin alternative through approximately 60 percent design.

The feasibility phase will consider potential groin configurations and identify a preferred concept based on engineering feasibility, anticipated shoreline benefits, constructability, environmental resource considerations, regulatory requirements, and relative cost. Following selection of the preferred alternative in coordination with the Client, Foth will advance one design concept to approximately 60 percent design for use in permitting and subsequent design development.

1. Scope of Work

Foth will provide overall project management and coordination throughout the feasibility, investigation, design, and permitting phases. Activities will include:

- Project Kickoff Meeting with the City
- Coordination of Foth staff and specialty subconsultants
- Development and maintenance of the project schedule

- Up to twelve (12) periodic progress meetings
- Coordination of survey and environmental field activities
- Coordination with regulatory agencies
- Quality assurance and quality control reviews
- Management of project deliverables and permitting documentation

1.1 Existing Conditions Assessment

Foth and its subconsultants will complete the field investigations and supporting studies necessary to characterize existing site conditions and provide the technical basis for feasibility evaluation, design, and permitting. The site assessment will include hydrographic and topographic surveying, environmental resource investigations, and subsurface and sediment investigations.

Hydrographic and Topographic Survey

Foth will retain and coordinate McKim & Creed, Inc. (M&C) to complete an integrated upland, swash zone, nearshore, inlet, and shoal survey within the Breach Inlet and south end Isle of Palms project area. The authorized survey program will include beach profiles at approximately 500-foot intervals, GNSS wading through the shoreline transition, and single beam echosounder hydrographic coverage extending approximately 2,500 feet offshore, with supplemental lines at approximately 200-foot spacing to define the inlet and shoal complex. Survey is to be conducted within the limits shown below in Figure 1.



Figure 1: Proposed Survey Limits

Upland data may be collected using conventional land-based GNSS topographic surveying or full-resolution Unmanned Aircraft System (UAS) aerial mapping of the approved upland area while retaining the same GNSS wading and hydrographic components. If UAS id utilized, the work will provide georeferenced orthomosaic imagery, a bare-earth digital terrain model, a classified LiDAR point cloud, and supporting control and accuracy documentation. Use of the UAS is dependent on applicable airspace authorization, property access, launch and landing permission, and public safety coordination.

Foth will establish the survey limits, coordinate the subconsultant's work, review the data for completeness, and incorporate the results into subsequent engineering analyses. The survey will provide the existing-condition bathymetry needed to evaluate potential groin configurations and potential excavation limits.

Site Visit

Foth will conduct one (1) site visit during the course of design development to observe and document existing site conditions and features relevant to the proposed terminal groin improvements. The site visit will include a visual assessment of the project area and surrounding shoreline conditions to support development and refinement of the design.

As part of the site visit, Foth will perform a drone-based photogrammetry survey of the project area to collect current aerial imagery and site data. The resulting imagery and photogrammetric information will be used to support preparation of design plans, evaluation of existing conditions, and ongoing design development. Drone operations will be subject to applicable airspace authorization, property access, launch and landing permissions, weather conditions, and public safety requirements.

Deliverables:

- *Existing conditions incorporated into permitting and design documents including:*
  - *Hydrographic and topographic survey*
  - *Existing conditions base mapping*
  - *Site visit observations incorporated into design development*

1.2 Design

Feasibility Study and Alternatives Evaluation

Using information developed during the site assessment, along with existing information available for the project area, Foth will evaluate the feasibility of constructing a terminal groin and develop conceptual alternatives. The alternatives may consider variations in terminal groin alignment, length, geometry, crest elevation, structural configuration, and materials. Foth will develop the concepts to a level sufficient to evaluate their relative performance, constraints, constructability, environmental considerations, permitting implications, and anticipated costs. It is anticipated that up to three (3) alternatives will be considered as part of this task.

The evaluation will consider existing shoreline and nearshore conditions, historical shoreline behavior, anticipated sediment retention and shoreline stabilization benefits, potential effects on adjacent shoreline areas, subsurface conditions, environmental constraints, constructability, regulatory considerations, preliminary quantities, and planning level construction costs. Foth will document the advantages, disadvantages, and key considerations associated with the alternatives and provide a recommendation for a preferred terminal groin concept. Foth will

review the alternatives with the City, and one preferred alternative will be selected for advancement to 60 percent design.

This work will not include a numerical modeling study of the existing beach or proposed alternatives. The evaluation will instead use available site information, historical data, field investigation results, engineering analyses, established coastal engineering principles, and professional judgment. If numerical modeling is required by a regulatory agency, it will be performed as an additional service following City authorization.

Deliverables:

- *Conceptual terminal groin alternatives*
- *Feasibility study documenting the evaluation and recommended alternative*
- *Planning level opinion of probable construction cost*

60 Percent Design Drawings

Following selection of the preferred alternative, Foth will advance one terminal groin alternative to approximately 60 percent (%) design adequate for use as permit materials. The design will incorporate the results of the hydrographic and topographic survey, subsurface investigation, environmental studies, and feasibility assessment.

Foth will refine the preferred terminal groin alignment, footprint, length, elevations, cross sections, structural configuration, and material requirements. The design will also address the connection of the structure to the existing shoreline and other site-specific features necessary to establish the overall project configuration.

The 60% design will establish the proposed project footprint and major design elements at a level sufficient to support permitting and provide a basis for subsequent final design. Foth will also develop preliminary construction quantities and an opinion of probable construction cost based on the 60% design.

Numerical modeling of hydrodynamic, wave, sediment transport, shoreline evolution, or morphological response is included in this scope. If numerical modeling is specifically required by a regulatory agency as part of the permitting process, Foth will develop a separate scope and fee for the required modeling. Modeling will only proceed following written authorization from the City.

Deliverables:

- *60% design drawings*
- *Updated opinion of probable construction cost*

1.3 Environmental Permitting

Foth will lead the permitting effort, with support from Davey, for the preferred terminal groin alternative and coordinate with applicable federal, state, and local regulatory agencies. Permit applications will be based on the 60% design and will incorporate the engineering, environmental, and site investigation information developed under the previous tasks.

Environmental Documentation

Foth will retain and coordinate Davey Resource Group, Inc. (Davey) to prepare the environmental documentation and provide permitting support. Davey's work includes a project specific Essential

Fish Habitat Assessment, Environmental Assessment, Biological Assessment, if required, and environmental technical support during development and initial review of the federal and state permit applications. These documents will evaluate the proposed action and reasonable alternatives, including the no action alternative, and identify applicable avoidance, minimization, conservation, and mitigation measures. A Biological Assessment will be prepared if determined necessary through agency consultation.

The assessments will evaluate the potential effects of the proposed dredging, sediment transport, and beach placement activities on federally listed threatened and endangered species and designated critical habitat, as applicable, and on federally managed species and EFH within the project area. The results of these investigations will collectively establish the physical, environmental, and regulatory baseline for the feasibility study and subsequent design.

Application Preparation Submittal

Foth anticipates that the primary federal authorization will include a U.S. Army Corps of Engineers (USACE) Charleston District Department of the Army Individual Permit (IP) under Section 10 of the Rivers and Harbors Act and Section 404 of the Clean Water Act. At the state level, Foth will coordinate with the South Carolina Department of Environmental Services, Bureau of Coastal Management (SCDES-BCM). It is anticipated that this will consist of a Major Beachfront Critical Area Permit; Section 401 Water Quality Certification; and applicable South Carolina Coastal Zone Management Act (CZM) consistency review.

Foth will prepare the engineering components of the permit application packages, including the project description, purpose and need, alternatives evaluation, permit drawings, impact quantities, and supporting technical information appropriate to the 60 percent level of design. Davey will prepare the Essential Fish Habitat Assessment, Environmental Assessment, and Biological Assessment, if necessary, and will address reasonable Foth review comments and revisions necessary to complete the initial permit submittal package. Davey will also support responses to reasonable agency questions and comments during initial permit processing, subject to the assumptions and limits stated below.

Permit Support and Processing

Permit support and processing will be performed on a time and materials basis, as the level of effort will depend on regulatory agency review and comments. The budget assumes up to one (1) round of responses to requests for additional information and one (1) virtual regulatory agency meeting. Additional or extensive rounds of agency comments, additional meetings, prolonged consultation, material project revisions, or additional resource evaluations may require additional effort beyond the estimated budget and will be performed upon authorization by the Client.

Cultural resource investigations are not included in this scope. If a cultural resource survey, archaeological investigation, or related consultation is required by a regulatory agency, these services will be provided under a separate proposal and authorization.

The final list of permits, consultations, and supporting technical studies will be confirmed through preapplication coordination with the regulatory agencies. Foth will coordinate the overall development and submittal of the permit application packages and will serve as the primary point of contact during regulatory review. Foth will coordinate responses to reasonable agency comments and up to one (1) requests for additional information (RAIs) based on the work completed under this scope. If regulatory review identifies a need for additional investigations,

analyses, significant design modifications, or numerical modeling beyond the services described herein, those efforts will be addressed as additional services.

Deliverables:

- *Permit application packages for USACE and SCDES-BCM*
- *Environmental Assessment and supporting environmental documentation*
- *Up to one (1) agency Requests for Additional Information (RAIs)*

1.4 Liaison/Public Presentation

Foth will provide ongoing liaison and presentation support to assist the City in communicating project progress, technical findings, alternatives, design development, and permitting activities. Foth will participate in a maximum of two (2) virtual presentations to City Council, anticipated to coincide with key project milestones such as completion of the feasibility study, selection of the preferred alternative, or advancement of the design. Foth will prepare presentation materials and participate in the meetings to present technical findings and respond to project related questions.

Foth will also participate in a maximum of twelve (12) monthly virtual meetings with the Beach Preservation Committee. These meetings will provide regular updates on site investigations, feasibility and alternatives development, design, environmental resource coordination, agency coordination, and permitting. Foth will prepare appropriate presentation materials and coordinate with specialty subconsultants as needed to support these updates. Additional meetings, workshops, hearings, or in-person presentations are not included and may be provided as additional services.

2. Cost Proposal

Table 1

Cost Proposal

Tasks	Description	Fee / Budget	Fee Type
1	Hydrographic and Topographic Survey		Lump Sum
	Foth	$5,810	
	McKim & Creed	$53,580	
	Site Visit	$11,100	
	Existing Conditions Assessment Total	**$70,490**	
2	Feasibility	$48,590	Lump Sum
	60% Design	$49,660	
	Design Total	**$98,250**	
3	Environmental Documentation		Lump Sum
	Foth	$7,595	
	Davey Resource Group, Inc.	$92,015	
	Application Preparation Submittal		
	Foth	$42,080	
	Davey Resource Group, Inc.	$23,320	
	Permit Support and Processing		Time and Materials
	Foth	$11,850	
	Davey Resource Group, Inc.	$16,500	
	Environmental Permitting Total	**$193,360**	
4	**Liaison/Public Presentation Total**	**$31,790**	Lump Sum
	Total Lump Sum	**$365,540**	
	Total Time and Materials	**$28,350**	
	Total Cost Proposal	**$393,890**	

3. Assumptions and Exclusions

Foth shall perform all work on this contract in accordance with the following terms:

- Quotations are offered on Lump Sum Fee basis based on the conditions stated herein. Foth reserves to right to request modifications to the scope of work and task durations, if deemed necessary by the Owner. All additional work shall be approved in writing by the client and billed on actual hours worked based on our standard 2027 rate schedule.
- Scope of work shall be limited to the areas mentioned in this proposal. Additional charges shall apply if the number and/or locations are modified. Any and all work beyond the scope of this proposal shall be deemed extra work and contracted for prior to the commencement of such work.
- Fieldwork is subject to safe access and suitable tide, weather, visibility, wind, wave, current, sea state, aviation, and marine safety conditions. Shallow water, exposed shoals,

breaking waves, inlet currents, and practical vessel access may require adjustments to line placement or acquisition timing and may affect the schedule.
    - The survey assumes one coordinated mobilization and authorized access to the beach, dunes, shoreline, project area, and suitable vessel launch and staging locations. Additional mobilization caused by a material scope change, access restriction, or conditions outside the surveyor's control will be an additional service.
    - All Unmanned Aircraft System (UAS) work is subject to applicable airspace authorization, property access, launch and landing permission, and public safety coordination.
    - Boundary surveying, construction staking, environmental monitoring, permitting, sediment sampling, and certification of conditions beyond the scope of this proposal are excluded unless separately authorized.
- The scope does not include site specific biological sampling, species surveys, cultural surveys, environmental monitoring, or additional onsite resource evaluations.
- It is assumed that one (1) round of revisions will be required as part of agency coordination. Foth has not accounted for additional revisions within this scope.
- Opinions and recommendations will be based on information available at the time the services are performed.
- Opinions of probable construction cost will reflect the level of design and market information available at the time of preparation. Actual construction costs may vary.
- Final permit requirements, agency determinations, approval conditions, and review schedules are established by the applicable regulatory agencies.
- Additional studies, analyses, modeling, or design revisions requested by regulatory agencies beyond this scope may be provided as additional services.

Foth would like to sincerely thank the City for their time and consideration of our proposal. If you have any questions or concerns, please feel free to reach out at Chris.Creed@foth.com or (904) 612-7983.

Sincerely,
Foth Infrastructure & Environment, LLC

Christopher G. Creed, P.E., BC.CE
Senior Coastal Engineer & Client Team Leader
Licensed in FL, GA, SC, NC

Kaitlyn Cross
Project Manager

cc: Zachary Bedell, P.E. (Foth)

501 Riverside Avenue, Suite 801
Jacksonville, FL 32202
(904) 387-6114
foth.com

November 5, 2026

Douglas Kerr
City Administrator
City of Isle of Palms
P.O. Drawer 508
Isle of Palms, SC 29451

Re: City of Isle of Palms Dewees Inlet Shoal Management
Proposal for Feasibility and Permitting Services

Dear Douglas Kerr:

Foth Infrastructure & Environment, LLC (Foth) is pleased to provide the following proposal for engineering services related to the evaluation, design, and permitting for a proactive shoal management program at the northern end of the City of Isle of Palms (City) shoreline. The proposed project will evaluate the feasibility of a shoal management program at Dewees Inlet to address chronic shoreline erosion and support long term shoreline stability.

The purpose of this assignment is to provide the City with an implementable shoal management plan, supported by permit-level engineering and environmental documentation suitable for submittal to the South Carolina Department of Environmental Services (SCDES) and the U.S. Army Corps of Engineers (USACE), Charleston District. The goal is to secure authorizations that will allow the City to strategically excavate beach-compatible sediment from portions of the Dewees Inlet shoal system and place that material along vulnerable portions of the northern Isle of Palms beach before shoreward-migrating shoals induce additional erosion along the adjacent shorelines.

Foth will advance the project through a phased process consisting of existing conditions assessment, hydrographic and topographic surveying, environmental resource investigations, sediment characterization, conceptual alternatives development, feasibility evaluation, agency coordination and permitting, and advancement of one preferred shoal management alternative through approximately 60 percent design.

The feasibility phase will consider potential shoal excavation and beach fill placement configurations and identify a preferred concept based on engineering feasibility, anticipated shoreline benefits, constructability, environmental resource considerations, regulatory requirements, and relative cost. Following selection of the preferred alternative in coordination with the City, Foth will advance one design concept to approximately 60 percent design for use in permitting and subsequent design development.

1. Scope of Work

Foth will provide overall project management and coordination throughout the feasibility, investigation, design, and permitting phases. Activities will include:

- Project Kickoff Meeting with the City
- Coordination of Foth staff and specialty subconsultants
- Development and maintenance of the project schedule
- Up to twelve (12) periodic progress meetings
- Coordination of survey and environmental field activities
- Coordination with regulatory agencies
- Quality assurance and quality control reviews
- Management of project deliverables and permitting documentation

1.1 Existing Conditions Assessment

Foth and its subconsultants will complete the field investigations and supporting studies necessary to characterize existing site conditions and provide the technical basis for feasibility evaluation, design, and permitting. The site assessment will include hydrographic and topographic surveying, environmental resource analyses, and subsurface and sediment investigations.

Hydrographic and Topographic Survey

Foth will retain and coordinate with McKim & Creed, Inc. (M&C) to complete a coordinated topographic and hydrographic survey of the Dewees Inlet project area as shown in Figure 1 below. The survey will include approximately thirty-five (35) beach profiles at nominal 500-foot spacing. Each profile will extend from the approved project baseline across the accessible beach and dune, through the swash and shallow-water transition, and approximately 2,500 feet offshore. Survey-grade single-beam echosounder lines will also be collected at approximately 200-foot spacing to improve definition of the inlet and shoal complex. Near Dewees Inlet, supplemental lines will generally be oriented perpendicular to the inlet alignment; outside the immediate inlet area, lines will generally be oriented parallel to the shoreline or as otherwise directed by Foth.

Upland data may be collected using conventional land-based GNSS topographic surveying or full-resolution Unmanned Aircraft System (UAS) aerial mapping of the approved upland area while retaining the same GNSS wading and hydrographic components. If UAS is utilized, the work will provide georeferenced orthomosaic imagery, a bare-earth digital terrain model, a classified LiDAR point cloud, and supporting control and accuracy documentation. Use of the UAS is dependent on applicable airspace authorization, property access, launch and landing permission, and public safety coordination.

Foth will establish the survey limits, coordinate the subconsultant's work, review the data for completeness, and incorporate the results into subsequent engineering analyses. The survey will provide the existing-condition bathymetry needed to evaluate shoal morphology, sand volumes, dredging access, and potential excavation limits. Survey is to be conducted within the limits shown below in Figure 1.



Figure 1: Proposed Survey Limits

Reconnaissance Vibracore Collection

Foth will retain and coordinate with Athena Technologies, Inc. (Athena) to conduct a reconnaissance-level geotechnical investigation of the Dewees Inlet ebb-shoal complex to characterize sediment conditions within areas being considered for future shoal management and beneficial use of excavated material along the northern Isle of Palms shoreline. The investigation will consist of the collection and analysis of up to fifteen (15) vibracores distributed throughout the potential shoal-management area. It is assumed that a target penetration of up to 12 feet below sediment surface or refusal will be utilized. Water depths within the investigation area are anticipated to range from approximately 0 to -8 feet MLLW. Athena will use its research vessel as the primary sampling platform and may use a Jon boat and terrestrial sampling equipment at shallow or exposed locations where vessel-based coring is not practicable.

Foth will develop proposed core locations based on available hydrographic and historical information, anticipated excavation limits, shoal morphology, and the objectives of the subsequent engineering evaluation, and will retain and coordinate with a qualified marine geotechnical subconsultant to perform the field investigation. Foth will provide engineering oversight and coordination of the field program and may adjust individual core locations based on observed sediment conditions, accessibility, water depths, and other site conditions.

At each station, Athena will position and stabilize the sampling platform, document the sample location and sediment-surface elevation, and advance a three-inch-diameter vibracore barrel to the target depth or refusal. Refusal is defined as a penetration rate of less than 0.2 foot over a 30-

second period. A target recovery of 75 percent is proposed. Completed cores will be sectioned, opened longitudinally, photographed, and logged in general accordance with ASTM D2488. The scope assumes up to four (4) grain-size subsamples per core, for up to sixty (60) grain-size analyses, plus one (1) composite carbonate-content analysis per core. Laboratory characterization will include grain-size distribution in accordance with ASTM D6913, visual shell-content estimation, Munsell color observations, classification in accordance with ASTM D2487, and carbonate-content analysis.

The resulting data will be reviewed by Foth to assess the general distribution, thickness, and characteristics of potentially beach-compatible sediment within the investigated portion of the Dewees Inlet shoal system and to support development of preliminary shoal excavation limits.

It is assumed that work will occur during warmer months, generally May through September when water temperatures are at or above 70 degrees Fahrenheit.

Site Visit

Foth will conduct one (1) site visit during the course of the shoal management evaluation to observe and document existing shoreline, shoal, and other site conditions relevant to the project. As part of the site visit, Foth will perform a drone based photogrammetry survey to collect current aerial imagery and site data. The information collected will be used to support evaluation of existing conditions, development of shoal management alternatives, and preparation of associated concept plans.

Deliverables:

- *Existing conditions incorporated into permitting and design documents including:*
  - *Hydrographic and topographic survey*
  - *Existing conditions base mapping*
  - *Subsurface sediment characterization*
  - *Site observations incorporated into the shoal management evaluation*

1.2 Design

Feasibility Study and Alternatives Evaluation

Using information developed during the site assessment, along with existing information available for the project area, Foth will evaluate the feasibility of implementing a proactive shoal management program within the Dewees Inlet ebb-shoal complex and develop schematic-level alternatives for shoal excavation and beach fill placement. The alternatives will consider variations in the location and limits of potential excavation areas, excavation depths and volumes, dredging access, beach fill placement areas, construction methods, and the anticipated frequency of future shoal-management events. Foth will develop alternatives to a level sufficient to evaluate their relative feasibility, constructability, environmental and regulatory considerations, potential effects on coastal processes and adjacent shorelines, and planning-level construction costs to identify a recommended schematic-level project configuration. It is anticipated that up to three (3) alternative will be considered as part of this task. Foth will review the alternatives and recommendations with the City, and the preferred configuration will be advanced to permit-level design.

This work will not include a numerical modeling study of the existing beach or proposed alternatives. The evaluation will instead use available site information, historical data, field

investigation results, engineering analyses, established coastal engineering principles, and professional judgment. If numerical modeling is required by a regulatory agency, it will be performed as an additional service following City authorization.

Deliverables:

- *Conceptual shoal management alternatives*
- *Feasibility study documenting the evaluation and recommended alternative*
- *Planning level opinion of probable construction cost*

60 Percent Design Drawings

Following selection of the preferred shoal management alternative, Foth will advance that alternative to approximately 60 percent (%) design adequate for use as permit materials. The design will incorporate the results of the hydrographic and topographic survey, subsurface investigation, environmental studies, and feasibility assessment. The 60 percent design will refine the shoal management area, excavation depths and cross sections, and identify the beach fill placement limits along the Isle of Palms shoreline.

The 60% design will establish the proposed project footprint and major design elements at a level sufficient to support permitting and provide a basis for subsequent final design. Foth will also develop preliminary construction quantities and an opinion of probable construction cost based on the 60% design.

Numerical modeling of hydrodynamic, wave, sediment transport, shoreline evolution, or morphological response is included in this scope. If numerical modeling is specifically required by a regulatory agency as part of the permitting process, Foth will develop a separate scope and fee for the required modeling. Modeling will only proceed following written authorization from the City.

Deliverables:

- *60% design drawings*
- *Updated opinion of probable construction cost*

1.3 Environmental Permitting

Foth will lead the permitting effort, with support from Davey, for the preferred shoal management alternative and coordinate with applicable federal, state, and local regulatory agencies. Permit applications will be based on the 60% design and will incorporate the engineering, environmental, and site investigation information developed under the previous tasks.

Environmental Documentation Preparation

Foth will retain and coordinate Davey Resource Group, Inc. (Davey) to prepare the environmental documentation and provide permitting support. Davey's work includes a project specific Essential Fish Habitat Assessment, Environmental Assessment, Biological Assessment, if required, and environmental technical support during development and initial review of the federal and state permit applications. These documents will evaluate the proposed action and reasonable alternatives, including the no action alternative, and identify applicable avoidance, minimization, conservation, and mitigation measures. A Biological Assessment will be prepared if determined necessary through agency consultation.

The assessments will evaluate the potential effects of the proposed dredging, sediment transport, and beach placement activities on federally listed threatened and endangered species and designated critical habitat, as applicable, and on federally managed species and EFH within the project area. The results of these investigations will collectively establish the physical, environmental, and regulatory baseline for the feasibility study and subsequent design.

Application Preparation Submittal

Foth anticipates that the primary federal authorization will include a U.S. Army Corps of Engineers (USACE) Charleston District Department of the Army Individual Permit (IP) under Section 10 of the Rivers and Harbors Act and Section 404 of the Clean Water Act. At the state level, Foth will coordinate with the South Carolina Department of Environmental Services, Bureau of Coastal Management (SCDES-BCM). It is anticipated that this will consist of a Major Beachfront Critical Area Permit; Section 401 Water Quality Certification; and applicable South Carolina Coastal Zone Management Act (CZM) consistency review.

Foth will prepare the engineering components of the permit application package, including the project description, purpose and need, alternatives evaluation, permit drawings, impact quantities, and supporting technical information appropriate to the 60% level of design. Foth will work closely with Davey to integrate the environmental review and resource consultation requirements into the federal and state permitting process. Davey will support the environmental review and consultation process, including preparation of the Environmental Assessment (EA) and Essential Fish Habitat (EFH) documentation. Environmental findings will be incorporated into the project design and permitting documentation to support avoidance and minimization of potential impacts where practicable.

Permit Support and Processing

Permit support and processing will be performed on a time and materials basis, as the level of effort will depend on regulatory agency review and comments. The budget assumes up to one (1) round of responses to requests for additional information and one (1) virtual regulatory agency meeting. Additional or extensive rounds of agency comments, additional meetings, prolonged consultation, material project revisions, or additional resource evaluations may require additional effort beyond the estimated budget and will be performed upon authorization by the Client.

Cultural resource investigations are not included in this scope. If a cultural resource survey, archaeological investigation, or related consultation is required by a regulatory agency, these services will be provided under a separate proposal and authorization.

The final list of permits, consultations, and supporting technical studies will be confirmed through preapplication coordination with the regulatory agencies. Foth will coordinate the overall development and submittal of the permit application packages and will serve as the primary point of contact during regulatory review. Foth will coordinate responses to reasonable agency comments and up to one (1) requests for additional information (RAIs) based on the work completed under this scope. If regulatory review identifies a need for additional investigations, analyses, significant design modifications, or numerical modeling beyond the services described herein, those efforts will be addressed as additional services.

Deliverables:

- *Permit application packages for USACE and SCDES-BCM*
- *Agency coordination and response as necessary*
- *Up to one (1) agency Requests for Additional Information (RAIs)*

1.4 Liaison/Public Presentation

Foth will provide ongoing liaison and presentation support to assist the City in communicating project progress, technical findings, alternatives, design development, and permitting activities. Foth will participate in a maximum of two (2) virtual presentations to City Council, anticipated to coincide with key project milestones such as completion of the feasibility study, selection of the preferred alternative, or advancement of the design. Foth will prepare presentation materials and participate in the meetings to present technical findings and respond to project related questions.

Foth will also participate in up to twelve (12) monthly virtual meetings with the Beach Preservation Committee. These meetings will provide regular updates on site investigations, feasibility and alternatives development, design, environmental resource coordination, agency coordination, and permitting. Foth will prepare appropriate presentation materials and coordinate with specialty subconsultants as needed to support these updates. Additional meetings, workshops, hearings, or in person presentations are not included and may be provided as an additional service.

2. Cost Proposal

Table 1

Cost Proposal

Tasks	Description	Fee / Budget	Fee Type
1	Hydrographic and Topographic Survey		Lump Sum
	Foth	$8,985	
	McKim & Creed	$69,960	
	Reconnaissance Vibracore Collection		Lump Sum
	Foth	$26,215	
	Athena Technologies, Inc.	$96,910	
	Site Visit	$11,100	
	Existing Conditions Assessment Total	**$213,170**	
2	Feasibility	$52,655	Lump Sum
	60% Design	$46,475	
	Design Total	**$99,130**	
3	Environmental Documentation		Lump Sum
	Foth	$7,595	
	Davey Resource Group, Inc.	$92,015	
	Application Preparation Submittal		
	Foth	$42,080	
	Davey Resource Group, Inc.	$23,320	
	Permit Support and Processing		Time and Materials
	Foth	$11,850	
	Davey Resource Group, Inc.	$16,500	
	Environmental Permitting Total	**$193,360**	
4	**Liaison/Public Presentation Total**	**$31,790**	Lump Sum
	Total Lump Sum	**$509,100**	
	Total Time and Materials	**$28,350**	
	Total Cost Proposal	**$537,450**	

3. Assumptions and Exclusions

Foth shall perform all work on this contract in accordance with the following terms:

- Quotations are offered on Lump Sum Fee basis based on the conditions stated herein. Foth reserves to right to request modifications to the scope of work and task durations, if deemed necessary by the Owner. All additional work shall be approved in writing by the client and billed on actual hours worked based on our standard 2027 rate schedule.
- Scope of work shall be limited to the areas mentioned in this proposal. Additional charges shall apply if the number and/or locations are modified. Any and all work beyond the scope of this proposal shall be deemed extra work and contracted for prior to the commencement of such work.
- Fieldwork is subject to safe access and suitable tide, weather, visibility, wind, wave, current, sea state, aviation, and marine safety conditions. Shallow water, exposed shoals, breaking waves, inlet currents, and practical vessel access may require adjustments to line placement or acquisition timing and may affect the schedule.
  - The survey assumes one coordinated mobilization and authorized access to the beach, dunes, shoreline, project area, and suitable vessel launch and staging locations. Additional mobilization caused by a material scope change, access restriction, or conditions outside the surveyor's control will be an additional service.
  - All Unmanned Aircraft System (UAS) work is subject to applicable airspace authorization, property access, launch and landing permission, and public safety coordination.
  - Boundary surveying, construction staking, environmental monitoring, permitting, sediment sampling, and certification of conditions beyond the scope of this proposal are excluded unless separately authorized.
  - Vibracore fieldwork may require up to six (6) days and multiple mobilizations to obtain acceptable weather, tide, daylight, and sea-state windows. Core recovery, penetration, and completion of every proposed station are not guaranteed because of subsurface refusal, shallow-water access, breaking waves, inlet currents, or other site conditions.
  - Terrestrial vibracore collection is assumed to occur during warmer months, generally May through September. Athena will not attempt terrestrial coring when water temperatures are below 70 degrees Fahrenheit.
- The scope does not include site specific biological sampling, species surveys, environmental monitoring, or additional onsite resource evaluations.
- It is assumed that one (1) round of revisions will be required as part of agency coordination. Foth has not accounted for additional revisions within this scope.
- Opinions and recommendations will be based on information available at the time the services are performed.
- Opinions of probable construction cost will reflect the level of design and market information available at the time of preparation. Actual construction costs may vary.
- Final permit requirements, agency determinations, approval conditions, and review schedules are established by the applicable regulatory agencies.
- Additional studies, analyses, modeling, or design revisions requested by regulatory agencies beyond this scope may be provided as additional services.

Foth would like to sincerely thank the City for their time and consideration of our proposal. If you have any questions or concerns, please feel free to reach out at Chris.Creed@foth.com or (904) 612-7983.

Sincerely,
Foth Infrastructure & Environment, LLC

Christopher G. Creed, P.E., BC.CE
Senior Coastal Engineer & Client Team Leader
Licensed in FL, GA, SC, NC

N. Zachary Bedell, P.E.
Project Coastal Engineer
Licensed in FL, SC, NC

cc: Kaitlyn Cross (Foth)

October 29, 2026

Mr. Douglas Kerr
City Administrator
City of Isle of Palms
1207 Palm Boulevard
Isle of Palms, SC 29451

Re: Waterway Blvd
Tidal Inundation Mitigation Project
Phase 3 Initiation
City of Isle of Palms, South Carolina
Letter Agreement for Services

Dear Mr. Kerr:

Thank you for requesting our engineering services for the initiation of the third and final phase of the Waterway Boulevard Tidal Inundation Mitigation Project. As you are aware, T&H and the City have worked together to complete the previous two phases of this project. The City has requested T&H to assist in initiating Phase 3 of the flood mitigation project. This initiation of Phase 3 addresses only the initial steps for implementation in the area of 3607–3615 Waterway Blvd. but does not address the area along 41st Avenue.

Our services will consist of the Survey Phase, General Consulting Phase, and Study Phase as set forth in the General Provisions and supplemental exhibits attached hereto, and such additional services as you may request during the course of the Project. We understand that you will furnish Thomas & Hutton with full information as to your requirements, including any special or extraordinary considerations for the Project and will make all pertinent existing data available to us.

Payment for our services will be as described in the attached General Provisions. You will be billed monthly for our services rendered and for Reimbursable Expenses.

We propose that payment for our services will be as follows:

Phase	Fee Structure	Fee or Time & Expense Budget
General Consulting:	Time & Expense – Budget	$ 4,600.00
Survey Phase:	Lump Sum	$ 31,800.00
Study Phase:	Lump Sum	$ 6,600.00
Reimbursable Expenses:	Time & Expense – Budget	$ 100.00
Additional Services:	Time & Expense – See "Consulting Services Rate Sheet"	

The above fee arrangements are based on prompt payment of our invoices and the orderly and continuous progress of the Project through completion.

_____ **Client's Initials**

_____ **Consultant's Initials**

It is necessary that you advise us in writing at an early date if you have budgetary limitations for the overall Project cost or Construction Cost. We will endeavor to work within those limitations. At appropriate times during the Design Phase, we can submit to you our opinions as to the probable Construction Cost of the Project. We do not guarantee that our opinions will not differ materially from bids or negotiated prices.

This proposal between The City of Isle of Palms Client"), and Thomas & Hutton Engineering Co. ("Consultant" or "Thomas & Hutton"), consisting of the Scope of Services, General Provisions, Consulting Services Rate Sheet, and this Letter Agreement with authorizing signatures, represents the entire understanding between Client and Thomas & Hutton with respect to the Project. This Letter Agreement may only be modified if completed in writing and signed by both parties.

If the arrangements set forth in this Letter Agreement are acceptable to you, ***please sign and initial the enclosed documents in the spaces provided below and return to Thomas & Hutton***. This proposal will be open for acceptance until December 31, 2026, unless changed by Thomas & Hutton in writing. We appreciate the opportunity to prepare this proposal and look forward to working with you on the Project.

The parties agree and acknowledge that this Agreement may be executed by electronic signature, and the parties may rely upon such electronic signatures as an original record of signature.

Respectfully,

THOMAS & HUTTON ENGINEERING CO.

By _____
Richard Karkowski, PE, PH, D.WRE
Principal / Water Resources Dept. Manager

RPK/mcv

Enclosures: Scope of Services
General Provisions
Consulting Services Rate Sheet

ACCEPTED: _____, 2026

By_____

_____
TITLE

_____ **CLIENT'S INITIALS**

_____ **CONSULTANT'S INITIALS**

SCOPE OF SERVICES

1. SCOPE OF SERVICES

A. General Consulting Phases

1. General Consulting Phase

Consultant shall assist Client during the project when a defined scope cannot be determined. Assistance may include assembling documents, responding to questions, and feasibility analyses. Services will be provided on a Time and Expense basis.

2. Project Administrative/Clerical Phase

Consultant shall provide general clerical/administration duties to support the Project including typing, preparation of packages for submittal, and mailing. Services will be provided on a Time and Expense basis.

3. Project Team Meetings

Consultant shall attend project meetings and conference calls at the request of Client to discuss the survey and determine the final flood barrier alignment. Services will be provided on a Time and Expense basis.

B. Survey Phase

The Consultant will perform a survey of the proposed project area within 3607, 3609, 3611, 3613, and 3615 Waterway Blvd. The survey will consist of approximately 515 linear feet of the proposed flood barrier alignment. For 3607, 3609, 3611, 3613, and 3615 Waterway Blvd, the surveyed area will extend from the existing walls and fences to 10 feet beyond the critical line. At 3507 Waterway Blvd, the survey will include the west lot line, starting at the west side and corner of the house and extending 10 feet beyond the critical area. Survey should extend to the right-of-way to the end of the existing wall, which is part of the flood barrier.

The survey of the project area shall include information necessary for the design, including topography, trees, vegetation, cart paths, fences, walls, pathways, house footprints, other above-ground features (power poles, hydrants, mailboxes, etc.), underground utilities, and drainage pipes (inverts, size, and type).

The Consultant will conduct a survey of property and/or right-of-way lines within the project limits. The property survey shall be performed in conformance with the minimum standard requirements for the appropriate location. Property surveys shall consist of locating the lines and/or corners of tracts of land as per deed descriptions and other evidence found on the ground. Work will include review of record deeds and plats, calculations and analysis of evidence found, establishment of lines, and preparation of survey drawings.

A delineation of all wetlands and critical areas within the project area will be completed. This task will include the identification, field demarcation, and coordination with survey crews to complete a field survey of the delineated wetland and critical areas.

After the final flood barrier alignment has been determined, the Consultant shall provide five (5) easement plats for 3607, 3609, 3611, 3613, and 3615 Waterway Blvd. The easement plats will show a dual easement with Wild Dunes (cart path) and the City of Isle of Palms (flood barrier /drainage).

A plat of the critical line for approval by SCDES BCM will be prepared and submitted. Terracon will coordinate with SCDES BCM as necessary for the approval of the critical line plat.

C. Study Phase

Based on the completed topographic and critical area survey, the Consultant will lay out the flood barrier alignment. The Consultant will provide exhibits of the alignment that may be provided to the homeowners for discussion. Based on Client and homeowner feedback, the alignment will be finalized.

D. Exclusions

Unless a specific scope is included in this Agreement, these items are **not** included in the Scope of Services:

- Accessibility construction compliance verification
- Archaeological survey and report
- Wetland permits
- Geotechnical investigation or report
- Phase One or Phase Two Environmental Assessments
- Endangered species survey and report
- Off–site work
- Approvals or permits
- Act as an expert witness for legal activities
- South Carolina Department of Transportation permits or approvals

These items can be coordinated or provided, if requested by Client in writing.

2. PERIODS OF SERVICE

A. General Consulting Phases

The Consultant shall provide General Consulting Phase services on an as needed basis as requested by the Client. The services will be provided on a mutually agreed schedule.

B. Survey Phase

Consultant will commence work within thirty (30) calendar days after receipt and complete work described in this phase within forty-five (45) calendar days. The BCM certification will begin after the required Survey Phase has been completed. The Consultant does not control the review and approval periods of BCM; therefore, the time frame of BCM certification is unknown.

C. Study Phase

After the survey is completed, the Consultant will commence work within fifteen (15) calendar days and complete work described in this phase within forty-five (45) calendar days.

D. Survey – Easement Plats Phase

After the flood barrier alignment is determined, Consultant will commence work within fifteen (15) calendar days and complete work described in this phase within forty-five (45) calendar days.

PAYMENT FOR SERVICES

For services rendered, CLIENT shall pay CONSULTANT as outlined in the Letter Agreement for Services.

Payment for services on the basis of "Time & Expense" shall be paid according to the Consulting Services Rate Sheet attached hereto.

Project related costs for printing, reproductions, materials, and travel will be billed as reimbursable expenses.

Projects will be billed monthly or at the completion of the work, whichever comes sooner, with payment due upon receipt. Payment will be considered overdue after forty–five (45) days from date of invoice, with interest charged at a monthly rate of 1.5 percent (18 percent annual rate).

CONSULTANT reserves the right to suspend work hereunder or any other work to be performed by CONSULTANT for CLIENT or any of its affiliates under a separate agreement or agreements with CONSULTANT in the event of delinquent payment by CLIENT to CONSULTANT hereunder or in the event of delinquent payment by CLIENT or its affiliates to CONSULTANT under a separate agreement or agreements. For all purposes hereof, affiliate means (i) in the case of an individual, any relative of any person listed among the following, (ii) any officer, director, trustee, partner, manager, employee or holder of 5 percent or more of any class of the voting securities of or equity interest in CLIENT; (iii) any corporation, partnership, limited liability company, trust, or other entity controlling, controlled by, or under common control with CLIENT; or (iv) any officer, director, trustee, partner, manager, employee, or holder of 5 percent or more of the outstanding voting securities of any corporation, partnership, limited liability company, trust, or other entity controlling, controlled by, or under common control with CLIENT.

In the event legal action is necessary to enforce the payment terms of this Agreement, CONSULTANT will be entitled to collect from CLIENT any judgment or settlement sums due, plus reasonable attorneys' fees, court costs, and other expenses incurred by CONSULTANT for such collection action, and, in addition, the reasonable value of CONSULTANT's time and expenses spent for such collection action, computed according to CONSULTANT's prevailing fee schedule and expense policies.

ASSIGNMENT

Neither party to this Agreement may transfer, sublet, or assign any rights or duties under or interest in this Agreement, including but not limited to monies that are due or monies that may be due, without the prior written consent of the other party. Subcontracting to subconsultants, normally contemplated by CONSULTANT as a generally accepted business practice, is not considered an assignment for purposes of this Agreement.

CLIENT'S RESPONSIBILITIES

A. Access

CLIENT shall make provisions for CONSULTANT to enter upon public and private lands as required to perform such work as surveys and inspections in development of the Project.

B. CLIENT's Representative

CLIENT shall designate in writing one person to act as CLIENT's Representative with respect to the work to be performed under this Agreement. This Representative will have complete authority to transmit instructions, receive information, and interpret and define CLIENT's policy and decisions, with respect to the product, materials, equipment, elements, and systems pertinent to the work covered by this Agreement.

C. Fees

CLIENT is responsible for payment of fees associated with the project. Such fees include permit review and application fees, impact fees, and capacity fees. CONSULTANT will notify CLIENT regarding the amount of fees and timing of payment.

CONSULTANT'S RESPONSIBILITIES

In providing services under this Agreement, CONSULTANT will perform in a manner consistent with that degree of care and skill ordinarily exercised by members of the same profession currently practicing under similar circumstances at the same time and in the same or similar locality. No other representation expressed or implied, and no warranty or guarantee is included or intended in the Agreement, or in any report, opinion, document, or otherwise.

OWNERSHIP OF INSTRUMENTS OF SERVICE

All reports, drawings, specifications, computer files, electronic files, BIM models, field data, notes and other documents and instruments prepared by CONSULTANT as instruments of service remain the property of CONSULTANT. CONSULTANT retains all common law, statutory, and other reserved rights, including, without limitation, the copyrights thereto. CONSULTANT will retain these records for a period of two (2) years following their completion during which period paper copies will be made available to CLIENT at reasonable times.

ELECTRONIC FILES

In accepting and utilizing any drawings, reports, and data on any form of electronic media generated and furnished by CONSULTANT, CLIENT agrees that all such electronic files are instruments of service of CONSULTANT, who will be deemed the author, and will retain all common law, statutory law, and other rights, without limitation, including copyrights.

CLIENT agrees not to reuse these electronic files, in whole or in part, for any purpose other than for the Project. CLIENT agrees not to transfer these electronic files to others without the prior written consent of CONSULTANT. CLIENT further agrees to waive all claims against CONSULTANT resulting in any way from any unauthorized changes to or reuse of the electronic files for any other project by anyone other than CONSULTANT.

CLIENT is aware that differences may exist between the electronic files delivered and the printed hard–copy construction documents. In the event of a conflict between the signed construction documents prepared by CONSULTANT and electronic files, the signed or sealed hard–copy construction documents will govern.

In addition, CLIENT agrees, to the fullest extent permitted by law, to indemnify and hold harmless CONSULTANT, its officers, directors, employees, and subconsultants (collectively, CONSULTANT) against all damages, liabilities, or costs, including reasonable attorneys' fees and defense costs, arising from any changes made by anyone other than CONSULTANT or from any reuse of the electronic files without the prior written consent of CONSULTANT.

Under no circumstances will delivery of electronic files for use by CLIENT be deemed a sale by CONSULTANT, and CONSULTANT makes no warranties, either express or implied, of merchantability and fitness for any particular purpose. In no event will CONSULTANT be liable for indirect or consequential damages as a result of CLIENT's use or reuse of the electronic files.

CERTIFICATIONS, GUARANTEES, AND WARRANTIES

CONSULTANT will not be required to sign any documents, no matter by whom requested, that would result in CONSULTANT having to certify, guarantee, or warrant the existence of conditions whose existence CONSULTANT cannot ascertain, or any way might, in the sole judgment of CONSULTANT, increase CONSULTANT's contractual or legal obligations or risks, or adversely affect the availability or cost of its professional or general liability insurance. CLIENT also agrees not to make resolution of any dispute with CONSULTANT or payment of any amount due to CONSULTANT in any way contingent upon CONSULTANT signing any such certification.

CLIENT acknowledges that the requirements of the Americans with Disabilities Act (ADA), Fair Housing Act (FHA) and other federal, state, and local accessibility laws, rules, codes, ordinances, and regulations will be subject to various and possibly contradictory interpretations. CONSULTANT, therefore, will use reasonable professional efforts and judgment to interpret applicable accessibility requirements in effect as of the date of the execution of this Agreement and as they apply to the Project. CONSULTANT, however, cannot and does not warrant or guarantee that CLIENT's Project will comply with all interpretations of the accessibility requirements and/or the requirements of other federal, state, and local laws, rules, codes, ordinances, and regulations as they apply to the Project. Any changes in the applicable law or contrary interpretations of existing law subsequent to the issuance of permits that requires CONSULTANT to perform redesign will be considered an additional service.

SUBSTITUTIONS

Upon the written request or direction of CLIENT, CONSULTANT will evaluate and advise CLIENT with respect to proposed or requested changes in materials, products, or equipment. CONSULTANT will be entitled to rely on the accuracy and completeness of the information provided in conjunction with the requested substitution. CONSULTANT will not be responsible for errors, omissions, or inconsistencies in information by others or in any way resulting from incorporating such substitution into the Project. CLIENT will be invoiced for this service on a Time & Expense basis unless both parties mutually agree on a lump sum fee.

OPINIONS OF PROBABLE COSTS

Since CONSULTANT has no control over the cost of labor, materials, or equipment, or over the contractor's methods of determining prices, or over competitive bidding or market conditions, opinions of probable construction costs provided for herein are to be made on the basis of experience and qualifications. These opinions represent CONSULTANT's best judgment as a design professional familiar with the construction industry.

However, CONSULTANT cannot and does not guarantee that proposals, bids, or the construction cost will not vary from opinions of probable construction costs prepared by CONSULTANT.

BETTERMENT

If, due to CONSULTANT's negligence, a required item or component of the Project is omitted from CONSULTANT's construction documents, CONSULTANT will not be responsible for paying the cost required to add such item or component to the extent that such item or component would have been required and included in the original construction documents. In no event will CONSULTANT be responsible for any cost or expense that provides betterment, upgrades, or enhances the value of the Project.

CHANGED CONDITIONS

If, during the term of this Agreement, circumstances or conditions that were not originally contemplated by or known to CONSULTANT are revealed, to the extent that they affect the scope of services, compensation, schedule, allocation of risks, or other material terms of this Agreement, CONSULTANT may call for renegotiation of appropriate portions of this Agreement. CONSULTANT shall notify CLIENT of the changed conditions necessitating renegotiation, and CONSULTANT and CLIENT shall promptly and in good faith enter into renegotiation of this Agreement to address the changed conditions. If terms cannot be agreed to, the parties agree that either party has the absolute right to terminate this Agreement in accordance with the Termination provision hereof.

CODE COMPLIANCE

CONSULTANT shall exercise usual and customary professional care in its efforts to comply with applicable laws, codes, and regulations in effect as of the date this agreement was written. Design changes made necessary by newly enacted laws, codes, and regulations after this date will entitle CONSULTANT to a reasonable adjustment in the schedule and additional compensation in accordance with the Additional Services provisions of this Agreement.

In the event of a conflict between laws, codes, and regulations of various governmental entities having jurisdiction over the Project, CONSULTANT shall notify CLIENT of the nature and impact of such conflict. CLIENT agrees to cooperate and work with CONSULTANT in an effort to resolve this conflict.

VALUE ENGINEERING

(If) CLIENT has elected to engage in value engineering of the Project, CLIENT has established cost as a primary project objective over other programming, performance, and aesthetic objectives and recognizes that in doing so, it has limited the available design and product options. These limitations may impact the overall project cost, schedule, and performance. CLIENT has accepted these risks and impacts in recognition of the importance it has placed on project cost.

DELEGATED DESIGN

Where any design services are provided by persons or entities not under CONSULTANT's direct control, CONSULTANT's role will be limited to its evaluation of the general conformance with the design intent and the interface with CONSULTANT's design and portion of the Project. Except to the extent, it is actually aware of a deficiency, error, or omission in such design by others, CONSULTANT will have no responsibility for such design and may rely upon its adequacy, accuracy, and completeness in all respects.

LIMITS OF LIABILITY

Nothing contained in this Agreement will create a contractual relationship with or a cause of action in favor of a third party against either CLIENT or CONSULTANT. CONSULTANT's services under this Agreement are being performed solely for CLIENT's benefit, and no other party or entity will have any claim against CONSULTANT because of this Agreement or the performance or nonperformance of services hereunder. CLIENT and CONSULTANT agree to require a similar provision in all contracts with contractors, subcontractors, subconsultants, vendors, and other entities involved in this Project to carry out the intent of this provision.

To the fullest extent permitted by law, and not withstanding any other provision of this Agreement, the total liability, in the aggregate, of CONSULTANT and CONSULTANT's officers, directors, partners, employees, and sub-consultants, and any of them, to CLIENT and anyone claiming by or through CLIENT (including, but not limited to construction contractors and subcontractors), for any and all claims, losses, costs, or damages, including attorneys' fees and costs and expert-witness fees and costs of any nature whatsoever or claims expenses resulting from or in any way related to the Project or the Agreement from any cause or causes shall not exceed $**50,000 or the total compensation received by CONSULTANT for services rendered, under this Agreement, whichever is greater. It is intended that this limitation apply to any and all liability or cause of action however alleged or arising, unless otherwise prohibited by law. This liability cap may be increased by mutual consent of both parties and in exchange for additional compensation.**

It is our understanding CLIENT has elected to exclude Construction Observation and Monitoring from this contract. Based on this understanding, CLIENT assumes all responsibility for interpretation of the documents and for construction observation and supervision activities and waives any claims against CONSULTANT that may in any way connected thereto. In addition, CLIENT agrees, to the fullest extent permitted by law, to indemnify and hold harmless CONSULTANT from any loss, claim, or cost including reasonable attorneys' fees resulting from the performance of such services by other persons or entities and all claims arising from clarifications, interpretations, or changes made to the contract documents or work specified therein to reflect field or other changes made except for sole negligence or willful misconduct of CONSULTANT. Any requests for specific construction observation

services and agreed to by CONSULTANT will be paid as Additional Services by CLIENT.

TIME BAR TO LEGAL ACTION

All legal actions by either party against the other arising out of or in any way connected with this Agreement or the services to be performed hereunder will be barred and under no circumstances will any such legal action be initiated by either party after five (5) years from the date of Substantial Completion, unless this Agreement is terminated earlier, in which case the date of termination of this Agreement will be the date on which such period commences. Nothing in this Agreement is construed to waive any protections granted under existing laws of the state in which the work is performed.

ACTS OF OTHERS

CONSULTANT will not be responsible for the means, methods, techniques, sequences, or procedures of construction selected by contractor(s) or the safety precautions and programs incident to the work of contractor(s). CONSULTANT will not be responsible for the failure of contractor(s) to perform the work in accordance with the Contract Documents.

CONSULTANT will not be responsible for the acts or omissions of any contractor, or sub–contractor, or any of the contractor(s)', or sub–contractor(s)' agents, or employees or any other persons (except CONSULTANT's own employees and agents) at the site or otherwise performing any of the contractor(s)' work. However, nothing contained herein will be construed to release CONSULTANT from liability for failure to perform properly the duties undertaken by CONSULTANT in the Contract Documents.

CONSULTANT will not be responsible for the acts, omissions, means, methods, or specifications of other design professionals not directly retained by CONSULTANT. **Unless specifically stated otherwise, CONSULTANT's work and responsibility *under this Agreement terminates* at the building pad or within five (5) feet of the building, whichever is greater, for any proposed building shown on the plans. CLIENT/Architect/Contractor is responsible for compliance with codes, regulations, manufacturer specifications, and construction methods related to the building structure. In no circumstance is CONSULTANT responsible for any portion of the building, especially as it relates to moisture or mold**.

INDEMNIFICATION

CONSULTANT agrees, to the fullest extent permitted by law, to indemnify and hold harmless CLIENT, its officers, directors, and employees (collectively, CLIENT) against all damages, liabilities, or costs, including reasonable attorneys' fees and defense costs, to the extent caused by CONSULTANT's negligent performance of professional services under this Agreement and that of its subconsultants or anyone for whom CONSULTANT is legally liable.

CLIENT agrees, to the fullest extent permitted by law, to indemnify and hold harmless CONSULTANT, its officers, directors, employees, and subconsultants (collectively, CONSULTANT) against all damages, liabilities, or costs, including reasonable attorneys' fees and defense costs, to the extent caused by CLIENT's negligent acts in connection with the Project and the acts of its contractors, subcontractors, or consultants or anyone for whom CLIENT is legally liable.

Neither CLIENT nor CONSULTANT will be obligated to indemnify the other party in any manner whatsoever for the other party's own negligence or for the negligence of others.

CONSEQUENTIAL DAMAGES

Notwithstanding any other provision of this Agreement, and to the fullest extent permitted by law, neither CLIENT nor CONSULTANT, their respective officers, directors, partners, employees, contractors, or subconsultants will be liable to the other or will make any claim for any incidental, indirect, or consequential damages arising out of or connected in any way to the Project or to this Agreement. This mutual waiver of consequential damages includes, but is not limited to, loss of use, loss of profit, loss of business, loss of income, loss of reputation, and any other consequential damages that either party may have incurred from any cause of action including negligence, strict liability, breach of contract, and breach of strict or implied warranty. Both CLIENT and CONSULTANT shall require similar waivers of consequential damages protecting all the entities or persons named herein in all contracts and subcontracts with others involved in this project.

INSURANCE

Consultant will provide and maintain, until the services are completed and accepted by Client, the following insurance coverage:

(1) **Workers' Compensation – As per Statutory requirements.**

(2) **Employer's Liability – $1,000,000 per occurrence and $2,000,000 in aggregate.**

(3) **Commercial General Liability – $1,000,000 per occurrence and $2,000,000 in aggregate.**

(4) **Automobile Liability – $1,000,000 per occurrence and $2,000,000 in aggregate.**

(5) **Professional Liability – $1,000,000 per claim and $2,000,000 in aggregate.**

Any insurance on a "claims made" basis will be maintained for three (3) years after completion of the Services or any period required by this Agreement, whichever is longer. Consultant will include these insurance requirements in its subcontracts.

DISPUTE RESOLUTION

Any dispute or claim arising out of or relating to this Agreement will be determined as follows: CONSULTANT and CLIENT will negotiate in good faith to reach agreement. If negotiations are unsuccessful, CONSULTANT and CLIENT agree the dispute will be settled by mediation. In the event the dispute or any issues remain unresolved after the above steps, the disagreement will be decided by such remedies of law as they are available to the parties. The appointment of a mediator and location will be subject to agreement between CONSULTANT and CLIENT with each party being responsible for their portion of those costs.

JOBSITE SAFETY

Neither the professional activities of CONSULTANT, nor the presence of CONSULTANT or its employees and subconsultants at a project site, imposes any duty on CONSULTANT, nor relieve a general contractor of its obligations, duties, and responsibilities including, but not limited to, construction means, methods, sequence, techniques, or procedures necessary for performing, superintending, and coordinating the work in accordance with the Contract Documents and any health or safety precautions required by any regulatory agencies. CONSULTANT and its personnel have no authority to exercise any control over any contractor or its employees in connection with their work or any health or safety programs or procedures. CLIENT agrees that the general contractor will be solely responsible for jobsite and worker safety and warrants that this intent will be carried out in CLIENT's contract with the general contractor. CLIENT also agrees that the general contractor will indemnify and hold harmless CLIENT, CONSULTANT, and CONSULTANT's subconsultants. CLIENT also agrees that CLIENT, CONSULTANT, and CONSULTANT's subconsultants will be made additional insureds under the general contractor's policies of general liability insurance.

DELAYS

CLIENT agrees that CONSULTANT is not responsible for damages arising directly or indirectly from any delays for causes beyond CONSULTANTS's control. For purposes of this Agreement, such causes include, but are not limited to, strikes or other labor disputes; severe weather disruptions or other natural disasters or acts of God; fires, riots, war, or other

emergencies; failure of any government agency to act in timely manner; failure of performance by CLIENT or CLIENT'S contractors or consultants; or discovery of any hazardous substances or differing site conditions.

In addition, if the delays resulting from any such causes increase the cost or time required by CONSULTANT to perform its services in an orderly and efficient manner, CONSULTANT will be entitled to a reasonable adjustment in schedule and compensation.

HAZARDOUS MATERIAL

Both parties acknowledge that CONSULTANT's Scope of Services does not include any services related to the presence of any hazardous or toxic materials and/or mold. In the event CONSULTANT or any other person or entity involved in the project, encounters any hazardous or toxic materials and/or mold, or should it become known to CONSULTANT that such materials may be present on or about the jobsite or any adjacent areas that may affect the performance of CONSULTANT's services, CONSULTANT may, at its sole option and without liability for consequential or any other damages, suspend performance of its services under this Agreement until CLIENT retains appropriate qualified consultants and/or contractors to identify and abate or remove the hazardous or toxic materials and warrants that the jobsite is in full compliance with all applicable laws and regulations.

CLIMATE CHANGE

In no event will CONSULTANT be responsible or liable for any failure or delay in the performance of its obligations or impact to the project in any way hereunder arising out of or caused by, directly or indirectly, climate change, including but not limited to sea level rise.

APPLICATIONS FOR PERMITS AND CERTIFICATES REQUESTED ON BEHALF OF CLIENT

CLIENT shall indemnify and hold harmless CONSULTANT from and against any and all judgments, losses, damages, and expenses (including attorney's fees and defense costs) arising from or related to claims by third parties to challenge the issuance of permits or certificates for the Project by agencies with jurisdiction over the project. Defense costs include the time and expenses of CONSULTANT's personnel to assist in the defense of the issuance of the permit or certificate.

TERMINATION

In the event of termination of this Agreement by either party, within fifteen (15) calendar days of termination CLIENT shall pay CONSULTANT for all services rendered and all reimbursable costs incurred by CONSULTANT up to the date of termination, in accordance with the payment provisions of this Agreement.

Either party may terminate this Agreement for the convenience and without cause upon giving the other party not less than fifteen (15) calendar days' written notice.

Either party may terminate this Agreement for cause upon giving the other party not less than seven (7) calendar days' written notice for any of the following reasons:

- Substantial failure by the other party to perform in accordance with the terms of this Agreement and through no fault of the terminating party;
- Assignment of this Agreement or transfer of the Project by either party to any other entity without the prior written consent of the other party;
- Suspension of the Project or CONSULTANT's services by CLIENT for more than ninety (90) calendar days, consecutive or in the aggregate;
- Material changes in the conditions under which this Agreement was entered into, the Scope of Services or the nature of the Project, and the failure of the parties to reach agreement on the compensation and schedule adjustments necessitated by such changes.

In the event of any termination that is not the fault of CONSULTANT, CLIENT shall pay CONSULTANT, in addition to payment for services rendered and reimbursable costs incurred, for all expenses reasonably incurred by CONSULTANT in connection with the orderly termination of this Agreement, including but not limited to demobilization, reassignment of personnel, associated overhead costs and all other expenses directly resulting from the termination.

SIGNAGE

CLIENT agrees to allow CONSULTANT to place a sign on the project site during construction. The sign will include general information relative to CONSULTANT. CONSULTANT will be responsible for the sign installation and removal.

AMENDMENT

This Agreement can be amended by addenda if agreed to in writing and signed by both parties.

CLIENT'S INITIALS

CONSULTANT'S INITIALS

THOMAS & HUTTON

2026 CONSULTING SERVICES RATE SHEET

Thomas & Hutton provides services on a time and expense basis as follows:

1. This basis includes allowance for direct salary expenses and for direct non-salary expenses. It also provides for services we may subcontract to others.
2. Direct salary expenses are generally based upon our payroll costs. The payroll costs include the cost of salaries and wages (including sick leave, vacation, and holiday pay) for time directly chargeable to the project; plus, unemployment, excise, payroll taxes, and contributions for social security, employment compensation insurance, retirement benefits, and medical and insurance benefits.

   The current hourly rate charges for each skill position for 2026 are as follows:

Hourly Rate	Engineer	Survey	Landscape	GIS	Quality Control	Business/ Administrative
$ 325.00	Consultant	Consultant	Consultant	Consultant	Consultant	
$ 305.00	Senior Manager	Senior Manager Survey Party (3-Men)	Senior Manager	Senior Manager	Senior Manager	Senior Manager
$ 285.00	Project Manager V Project Engineer V	Survey Manager V Project Surveyor V	Landscape Architect V LA Project Manager V	GIS Manager V		
$ 265.00	Project Manager IV Project Engineer IV	Survey Manager IV Project Surveyor IV	Landscape Architect IV LA Project Manager IV	GIS Manager IV		Senior Application Developer IV, Software/Computer Consultant IV
$ 245.00	Project Manager III Project Engineer III	Survey Manager III Project Surveyor III	Landscape Architect III LA Project Manager III	GIS Manager III		Senior Application Developer III, Software/Computer Consultant III
$ 230.00	Project Manager II Project Engineer II Designer VI	Survey Manager II Project Surveyor II Survey Party (2-Men)	Landscape Architect II LA Project Manager II Landscape Designer VI	GIS Manager II	Construction Administrator II	Senior Application Developer II, Software/Computer Consultant II
$ 215.00	Project Manager I Project Engineer I Designer V Engineering Technician V	Survey Manager I Project Surveyor I	Landscape Architect I LA Project Manager I Landscape Designer V	GIS Manager I	Construction Administrator I Field Representative V	Grant Administrator, Senior Application Developer I, Software/Computer Consultant I
$ 195.00	Designer IV Engineering Technician IV	Staff Surveyor V Survey Field Supervisor	Landscape Designer IV	GIS Analyst IV	Field Representative IV	Application Developer IV
$ 180.00	Designer III Engineering Technician III	Staff Surveyor IV	Landscape Designer III	GIS Analyst III	Field Representative III	Application Developer III Permit Coordinator III Project Coordinator III
$ 165.00	Designer II Engineering Technician II	Staff Surveyor III Survey Party (1-Man)	Landscape Designer II	GIS Analyst II	Field Representative II	Application Developer II Permit Coordinator II, Project Coordinator II, Admin IV
$ 150.00	Designer I Engineering Technician I	Staff Surveyor II	Landscape Designer I	GIS Analyst I		Application Developer I Permit Coordinator I Project Coordinator I
$ 135.00	CADD Technician III	Staff Surveyor I Survey Technician III	Landscape Technician III	GIS Technician III		
$ 125.00	CADD Technician II	Survey Technician II	Landscape Technician II	GIS Technician II	Field Representative I	Admin III
$ 115.00	CADD Technician I	Survey Technician I	Landscape Technician I	GIS Technician I		
$ 110.00						Admin II
$ 100.00						Admin I
$ 485.00	Expert Witness					

3. When warranted, overtime will be charged for any non-salary employees. Overtime hours will be billed at 1.5 times the individual's charge rate.
4. Direct non-salary (reimbursable) expenses, including printing, reproduction, air travel, lodging, and meals are billed at cost. Travel in company or private vehicles will be billed at the IRS Standard Mileage Rate and may be revised based on fuel pricing. Outside consultant fees will be billed at 1.15 times the cost.
5. All rates and charges are effective through December 31st, 2026, including printing, reproductions, materials, and travel and are subject to change at that time. New rates and costs will become immediately effective to contracts in effect at the time of rate changes.

Revised December 2, 2025

Oct 2026 10k - 25k

PO/REQ NUMBER	DESCRIPTION	AMOUNT	AMOUNT RELIEVED
DEPT PUB WKS			
VENDOR CODE: 901346 FORTIS ENVIRONMENTAL, LLC			
26-3558	CLEAN DITCHES - 34TH-41ST, FOREST TRAIL-34TH,41ST, 32ND,21ST	13,800.00	0.00
VENDOR CODE: 00029 HUGHES MOTORS INC			
26-3517	PW 22 REPAIRS-OIL LEAK, FILTERS,NEW CATALYTIC CONVERTER	14,621.89	14,621.89

From: Craig Oliverius
To: Sean Harshaw; Douglas Kerr
Cc: Debra Hamilton; Sean Kuester
Subject: RE: Buy Now Offer of $350 k for Tower 1002
Date: Wednesday, October 21, 2026 2:09:47 PM
Attachments: image003.png

Douglas and Debra,

I recommend we accept this conditional offer as our auction reserve is $330,000.00 and our buy now option, is $350,000.00. These numbers all fall within our designated parameters that we shared with Council.

Thank you,
Craig O

Craig K. Oliverius
Fire Chief
City of Isle of Palms Fire & Rescue
Office: 843-886-4410 Mobile: 843-345-9921
30 J.C. Long Boulevard
Isle of Palms, South Carolina 29451
www.isleofpalms.gov
coliverius@isleofpalms.gov

From: Sean Harshaw <Sharshaw@isleofpalms.gov>
Sent: Wednesday, October 21, 2026 6:46 AM
To: Craig Oliverius <coliverius@isleofpalms.gov>; Douglas Kerr <dkerr@isleofpalms.gov>
Cc: Debra Hamilton <dhamilton@isleofpalms.gov>; Sean Kuester <SKuester@isleofpalms.gov>
Subject: RE: Buy Now Offer of $350 k for Tower 1002

Chief,

Based on apparatus sale averages for aerial ladders of this age, this is an extremely good offer, and a solid show of definitive interest from a perspective buyer.

Thank you for the updated information!

Sean P Harshaw
Deputy Chief of Fire Operations
Isle of Palms Fire Rescue

30 J.C. Long Blvd
Isle of Palms, SC 29451
843-303-0677

From: Craig Oliverius <coliverius@isleofpalms.gov>
Sent: Tuesday, October 20, 2026 7:23 PM
To: Douglas Kerr <dkerr@isleofpalms.gov>
Cc: Debra Hamilton <dhamilton@isleofpalms.gov>; Sean Kuester <SKuester@isleofpalms.gov>; Sean Harshaw <Sharshaw@isleofpalms.gov>
Subject: Buy Now Offer of $350 k for Tower 1002

Douglas,

Good evening. We had a group from a FD in Virginia came down on Saturday and they checked out Tower 1002.

Tonight they placed a “buy now” offer of $350,000.00. 10% of this sale $35,000 if approved would go to Garage and the City would net $315,000.00.

I have a CHS Chiefs meeting in North CHS at the COG tomorrow at 0930 hours and will return to the office after that meeting. Call or text me anytime tomorrow and I will return your call.

Thank you,

Craig O

Get Outlook for iOS

CITY OF ISLE OF PALMS
Department of Building, Planning and Licensing
1207 Palm Boulevard
Isle of Palms, South Carolina 29451
Phone (843) 886-9912

BUSINESS LICENSE APPLICATION & RENEWAL CHECKLIST

Business License Year: May 1 – April 30 | Renewal Deadline: April 30

Not every requirement applies to every business. The City may request additional documentation when necessary to verify an application, gross receipts, or compliance with applicable requirements.

ACCEPTABLE INCOME VERIFICATION DOCUMENTS FOR RENEWAL LICENSE APPLICATIONS

Businesses must report gross income in accordance with S.C. Code 6-1-400. Acceptable documentation may include one of the following:

- ☐ Profit and Loss statement (if it shows all company income, provide a breakdown of what is reported to other jurisdictions)
- ☐ Federal or state income tax return (if it shows all company income, provide a breakdown of what is reported to other jurisdictions)
- ☐ 1099s showing total Isle of Palms gross receipts (if they include income earned outside Isle of Palms, provide a breakdown of what is reported to other jurisdictions)
- ☐ Reports from the company's finance software, general ledger, or sales reports showing Isle of Palms gross receipts
- ☐ South Carolina state sales tax returns for businesses whose reported sales tax revenue accurately reflect their gross business revenue
- ☐ Signed letter from the company's CPA stating the company's Isle of Palms gross receipts and acknowledging they are correct
- ☐ Notarized letter from the business owner or a corporate officer stating the company's Isle of Palms gross receipts and acknowledging they are correct

ACCEPTABLE INCOME VERIFICATION DOCUMENTS FOR NEW LICENSE APPLICATIONS

☐ Contract, job proposal, permit, or other documentation supporting the amount of business performed within Isle of Palms

☐ Signed letter from the business owner or a corporate officer stating what they will be doing on Isle of Palms and the job cost

NEW BUSINESSES — AS APPLICABLE OR REQUESTED

☐ Completed Business License Application accepted by the City of Isle of Palms

☐ Copy of IRS EIN Confirmation Letter - if applicable. If ownership type is LLC, partnership, or corporation, provide one of the following: an IRS EIN Confirmation Letter or a signed letter from the company's CPA confirming the EIN or a Federal or State tax return showing the EIN (income information may be redacted). A W-9 form is unacceptable.

☐ Copy of SC Retail License - if applicable - SC Dept. of Revenue (www.dor.sc.gov)

☐ Copy of SC professional/occupational license – if applicable – when the activity is regulated by the state

☐ Copy of SCDA Retail Food Permit – if applicable- Establishment Permit or other applicable food-service permit

☐ Copy of PBW (On Premises Beer/Wine License) and or PLB (On Premises Liquor/Beer License) – if applicable – for selling alcohol

☐ Other required State/Federal license or permit – if applicable

☐ Other city permits or approvals required for the proposed business activity, including home occupations, commercial film and photography, and surf instruction, when applicable

☐ Taxpayer identification documentation may be requested when necessary to verify the taxpayer's identity or reconcile city records:
  - ☐ Confirmation of Secretary of State registration/status – may be requested if applicable to the business entity

☐ Government-issued photo identification – may be requested when needed to verify the applicant, owner, responsible party, or license qualifier

CONTRACTORS

☐ Copy of current applicable SC LLR contractor license, registration, or qualifying Charleston County trade license, as required for the work performed

☐ Government-issued photo identification of the license qualifier, if requested

☐ Contract, project documentation, or other verification of work performed within Isle of Palms, if requested

IMPORTANT: *Submission of an application and payment does not automatically constitute approval or authorization to conduct business. A license will be issued only after all applicable requirements have been satisfied.*

City of Isle of Palms, South Carolina
Request for Qualifications (RFQ No. [TO BE ASSIGNED])
Insurance Brokerage and Risk Management Services

The City of Isle of Palms, South Carolina (City) seeks statements of qualifications from independent insurance brokerage firms to serve as the City's adviser and advocate in obtaining competitive insurance coverage and pricing. The City seeks an open-market brokerage process in which all available carrier quotations and material terms are disclosed to the City. The broker will not select an insurer or bind coverage on the City's behalf without prior written City authorization.

Statement of Qualifications and Submittal Instructions

Subject to Chapter 10, Purchasing Procedures, and applicable provisions governing procurement and multi-term contracts under the City Code, the City requests qualifications demonstrating relevant experience, professional competence, resources, and capacity to provide the services described in this RFQ. The City will determine the appropriate selection and contracting process consistent with applicable procurement requirements.

Questions must be submitted in writing by 5:00 PM on **[DATE**] to dhamilton@isleofpalms.gov. Questions received after the deadline may not be answered. Responses to material questions or clarifications will be issued by written addendum.

Statements of qualifications must be received by 2:00 PM on [DATE] and delivered by hand, courier, or mail to:

Douglas Kerr
City Administrator
City of Isle of Palms
P.O. Box 508
1207 Palm Boulevard
Isle of Palms, SC 29451

Submit one (1) hard copy in a sealed envelope clearly marked "RFQ 2026-XX – Insurance Brokerage and Risk Management Services." Submissions must arrive at the City's delivery address by the stated deadline; postmarks do not establish timely receipt. Respondents are responsible for confirming delivery, and the City is not responsible for delays, misdirection, or delivery errors. Each submission must include a current email address.

General Terms and Public Records

Proprietary and/or Confidential Information: Statements of qualifications are subject to the South Carolina Freedom of Information Act (FOIA). Respondents must clearly identify each page containing information claimed to be confidential or proprietary by marking "CONFIDENTIAL" in bold, at least 12-point type, in the upper right corner. Such marking does not guarantee exemption from disclosure; the City will determine disclosure obligations under applicable law.

Respondents bear all costs of preparing and submitting qualifications and participating in any subsequent discussions. The City is not liable for submission-related costs or anticipated profits, regardless of whether a contract is awarded.

Respondents are responsible for complete, accurate, and clear submissions. Issuance of this RFQ and evaluation of qualifications do not obligate the City to award a contract. Respondents must obtain any required City business license before commencing services.

A. Purpose and Objectives

The City intends to engage a qualified, independent insurance broker to assess existing insurance coverage, competitively market the City's risks, negotiate pricing and terms, and present transparent, side-by-side options. The broker must represent the City's interests rather than favor any carrier, affiliated entity, or commission arrangement. The City alone will select insurers and approve premiums, coverage, deductibles, and binding instructions.

B. Scope of Services

1. Insurance program assessment

Review current policies, premiums, deductibles, limits, endorsements, exclusions, loss runs, claims trends, property schedules, and exposures; identify gaps, overlaps, and opportunities to consolidate or restructure coverage.

2. Competitive marketing and placement

Develop a written marketing plan for City approval before contacting markets; identify suitable carriers and municipal insurance pools; seek at least three competitive quotations per coverage line when reasonably available; negotiate pricing and terms; and provide the City copies of all written quotations, indications, declinations, and material carrier communications relevant to coverage or pricing. Where fewer than three quotations are obtainable, document the markets approached, reasons for declination or nonresponse, and any market-access restrictions. Do not represent a quotation as competitively marketed without supporting documentation.

3. Coverage analysis

Evaluate, as applicable, property, general liability, public officials/errors and omissions, law enforcement liability, automobile, workers' compensation, cyber, crime/fidelity, umbrella/excess, equipment breakdown, flood/windstorm, and other coverages relevant to City facilities and operations. Do not assume all lines are currently purchased or available.

4. Deductible and retention alternatives

Present side-by-side comparisons of premium and total estimated cost at multiple deductible or self-insured retention levels, including $25,000 or higher where offered and appropriate; distinguish mandatory line-specific deductibles, including any law enforcement liability deductible, from elective program deductibles.

5. Municipal and coastal exposure review
Assess hurricane, wind, flood, beach and waterfront, marina, public safety, recreational facilities, vehicles, and other exposures relevant to a coastal municipality; recommend reasonable limits and risk mitigation.

6. Claims and risk management
Provide claims advocacy, loss analysis, insurer coordination, renewal support, loss control recommendations, and assistance with claims disputes and coverage questions.

7. Renewal and ongoing service
Provide a renewal calendar, annual coverage review, budget estimates sufficiently in advance of renewal, certificates and endorsements support, policy audits, coverage-change advice, and meetings with City staff or Council as requested.

8. Deliverables
Provide an initial findings report; City-approved market approach plan; complete carrier outreach and response log; copies of all received quotations and indications; side-by-side quotation matrix showing premiums, limits, deductibles, exclusions, carrier financial strength and compensation; coverage-gap analysis; deductible/retention scenarios; recommended options with rationale; and annual renewal and service reports. The City must receive the complete comparison before any placement decision.

C. Term
The anticipated initial contract term is one (1) year, with the option, solely at the City's discretion, to renew for up to three (3) additional one-year terms, subject to satisfactory performance, funding, and written agreement. Proposed commencement date: [DATE].

D. Minimum Qualifications
Respondents shall hold all licenses required to transact applicable insurance business in South Carolina, maintain professional liability/errors and omissions coverage, demonstrate experience with municipal or comparable public-entity insurance programs, and identify assigned personnel and their relevant licenses.

E. Statement of Qualifications Content
1. Cover letter signed by an authorized representative and firm contact details.

2. Firm history, ownership, licensing, staffing, and any material regulatory or litigation matters relevant to the engagement.

3. Experience with South Carolina municipalities, coastal public entities, and governmental risk exposures.

4. Assigned personnel, credentials, roles, availability, and service escalation contacts.

5. Description of service approach, anticipated first 90-day transition process, and annual renewal/marketing capabilities.

6. Sample anonymized coverage comparison, deductible analysis, or renewal recommendation demonstrating the firm's technical capabilities.

7. Identify carriers, municipal pools, wholesalers, and other markets available to the firm, distinguishing appointed, affiliated, exclusive, and inaccessible markets. Describe any insurer ownership interests, preferred-carrier programs, production commitments, market blocking, or other potential conflicts, and how the firm will protect the City's ability to compare competing quotes.

8. Explain customary fixed-fee, commission, and hybrid compensation arrangements; disclose the types of direct and indirect carrier payments received; and state whether the firm will consider a fixed-fee arrangement with carrier commissions credited or rebated where lawful and contractually permitted.

9. At least three recent public-sector references using Attachment B.

10. Any exceptions to RFQ requirements and material contractual considerations.

F. Compensation and Independence

The City requires written disclosure of all direct and indirect compensation, including fixed fees, commissions by coverage line, placement or service fees, contingent/profit-sharing payments, bonuses, overrides, and third-party remuneration. The City prefers to evaluate a fixed-fee arrangement, with any insurer-paid commissions credited or otherwise addressed in the final contract where permitted. Detailed proposed compensation may be requested during discussions using Attachment A. The broker must identify conflicts and obtain written City approval before any broker-of-record letter, exclusive submission, market reservation, or carrier approach that could limit the City's market access. No additional charges are permitted without written approval.

G. Evaluation and Selection

Statements of qualifications may be evaluated using the criteria below. The City may request clarification, interview shortlisted firms, verify references, and invite one or more qualified firms to subsequent scope and compensation discussions. This RFQ does not request binding insurance quotations or establish an award based on proposed price.

Criterion	Maximum points
Public-sector and coastal municipal experience	20
Open-market marketing plan, quote access, and comparative analysis	30
Independence, conflict controls, and compensation transparency	25
Claims advocacy, risk management, and service capacity	15
References and transition capability	10
Total	100

The City may consider market access, documented independence, conflicts, compensation transparency, and responsiveness. Selection of a broker does not select an insurer or approve any premium, policy, deductible, or placement. The City reserves the right to review original carrier quotes, request clarification directly from carriers when appropriate, and authorize each placement separately.

H. General Conditions

• The City may reject any or all qualifications submissions, waive minor irregularities, request additional information, or cancel or amend this RFQ as permitted by applicable law.

• Qualifications submissions and any resulting contract are subject to applicable South Carolina law and City procurement requirements.

• The selected broker shall avoid unauthorized binding, cancellation, or changes to coverage and shall promptly notify the City of coverage restrictions, insurer concerns, and material market changes.

• The selected broker shall provide evidence of professional liability/errors and omissions coverage and maintain required licenses throughout the contract term.

• The City retains ownership of its policies, records, loss information, and work product provided under the agreement, subject to applicable legal and third-party restrictions.

• Identify exceptions to the RFQ or anticipated agreement in the qualifications submission. Final contract terms are subject to City legal review.

Attachment A – Broker Compensation Disclosure (For Subsequent Discussions)
Detailed compensation information may be requested from shortlisted firms during subsequent discussions. Complete applicable fields when requested; attach supplemental schedules if needed.

Compensation structure	[Fixed fee / commission / hybrid]
Annual fixed fee (if any)	$_____
Estimated annual commissions	$_____
Other service / placement fees	$_____
Contingent or incentive compensation	[Describe formula and amounts, if known]
Commission credit against fee	[Describe]
Proposed annual total broker remuneration	$_____
Renewal-year pricing methodology	[Describe]

By coverage line, disclose carrier/market, estimated premium if available, commission rate, estimated commission dollars, and any applicable fees. If premiums are not yet known, state the proposed rate and assumptions.

Coverage / market	Commission rate / fee / assumptions
Property	
General liability / public officials	
Law enforcement liability	
Auto / workers' compensation	
Cyber / crime / excess / other	

Attachment B – Public-Sector References
Reference 1

Organization / municipality	
Contact name and title	
Phone and email	
Services and insurance lines	
Years served	

Reference 2

Organization / municipality	
Contact name and title	
Phone and email	
Services and insurance lines	
Years served	

Reference 3

Organization / municipality	
Contact name and title	
Phone and email	
Services and insurance lines	
Years served	

Attachment C – Qualifications Certification

The undersigned certifies that the statement of qualifications is accurate to the best of their knowledge, that material conflicts and compensation practices have been disclosed, and that the firm is authorized to provide the described services subject to applicable licensing and contracting requirements.

Firm	
Authorized representative / title	
Signature	
Date	
Address / phone / email	

STATE OF SOUTH CAROLINA)
)
COUNTY OF CHARLESTON)

AGREEMENT FOR INSURANCE BROKERAGE SERVICES

THIS AGREEMENT FOR INSURANCE BROKERAGE SERVICES ("Agreement") is made and entered into this _____ day of _____, 2026, by and between the City of Isle of Palms, South Carolina ("City") and [BROKER LEGAL NAME] ("Broker"). The City's RFQ [NUMBER], the Broker's accepted statement of qualifications, and any subsequently negotiated scope and compensation schedule, as modified by this Agreement, are incorporated by reference. In the event of conflict, this Agreement controls.

WHEREAS, the City solicited statements of qualifications for insurance brokerage and risk management services, and Broker was selected pursuant to that solicitation; and

WHEREAS, the parties wish to establish their respective rights and obligations for the services described in the RFQ and subsequently agreed scope of services.

THEREFORE, in consideration of the mutual covenants and promises contained herein, the City and Broker agree as follows:

1. SCOPE OF SERVICES.

Broker shall perform the RFQ scope and subsequently agreed written services with professional care and diligence, acting as the City's insurance adviser and advocate. Broker shall obtain the City's written approval of its marketing strategy, present all quotations and material market responses to the City, and shall not select carriers, bind, change, cancel, or renew coverage without the City's prior written authorization.

2. TERM

The initial term shall run from [START] through [END]. The City may renew for up to three additional one-year terms by written agreement, subject to satisfactory performance and available appropriations.

3. COMPENSATION

City shall pay [APPROVED FEE STRUCTURE]. Broker shall disclose, by insurer and coverage line, all direct and indirect compensation, including commissions, fees, overrides, bonuses, contingent compensation, and third-party payments, and provide an annual reconciliation. Any commissions credited against a fixed fee shall be documented in writing. No undisclosed or unapproved charges are permitted. Broker shall promptly notify the City of any change in compensation arrangements or material incentives.

4. INSURANCE AND LICENSING

Broker shall maintain all required South Carolina licenses and professional errors and omissions insurance with limits approved by the City, and provide evidence upon request.

5. CONFLICTS AND MARKET CONDUCT

Broker shall act in the City's interests and disclose in writing all carrier appointments, ownership or financial affiliations, exclusive or preferred arrangements, contingent incentives, and other material conflicts. Broker shall not steer the City toward a carrier based on compensation, suppress or withhold quotations, or impose market exclusivity without prior written City consent. Broker shall obtain City approval before contacting markets where such contact could block another broker, issuing broker-of-record letters, or taking other actions restricting market access. The City retains final authority to select insurers and authorize placements.

5A. OPEN-MARKET QUOTATION AND REPORTING REQUIREMENTS

For each material coverage line and each renewal, Broker shall seek quotations from at least three qualified insurers or pools where reasonably available, without guaranteeing that three will quote. Broker shall maintain a dated market log of every carrier or pool approached, responses, declinations, and reasons for any limitation. Broker shall provide copies of all received written quotes and indications, including material endorsements, exclusions, deductibles, limits, premiums, and insurer terms, together with a comparable quotation matrix. Broker shall identify which quotes are binding, conditional, or indicative and shall not withhold less favorable or nonrecommended quotes. Broker recommendations must be separately identified from carrier quotations. The City may request supporting correspondence, subject to applicable law and legitimate third-party confidentiality restrictions. No policy shall be bound or renewed without express written City authorization.

6. CONFIDENTIALITY AND RECORDS

Broker shall safeguard nonpublic City information and use it only to perform this Agreement, subject to applicable public-records law. Upon termination, Broker shall reasonably cooperate in transferring City insurance records and pending matters.

7. TERMINATION

The City may terminate for convenience upon thirty (30) days' written notice or for material breach following written notice and a reasonable opportunity to cure. Compensation shall be reconciled for authorized services performed through termination; unearned fees are not payable.

8. INDEMNIFICATION

To the extent permitted by law, Broker shall indemnify and hold harmless the City and its officers and employees from third-party claims, damages, and reasonable costs arising from Broker's negligent acts, omissions, or willful misconduct in performing services, subject to final legal review.

9. COMPLIANCE AND GOVERNING LAW

Broker shall comply with applicable federal, South Carolina, and local law, including applicable employment verification requirements. South Carolina law governs; venue for disputes shall be in the appropriate court in Charleston County.

10. AMENDMENTS AND NOTICES

Changes must be in writing and signed by authorized representatives. Notices shall be sent to the City Administrator, City of Isle of Palms, 1207 Palm Boulevard, Isle of Palms, SC 29451, and to Broker at [ADDRESS].

11. FUNDING

Continuation is subject to annual appropriations. The City may terminate for nonappropriation without penalty, subject to payment for properly authorized services already rendered.

12. ENTIRE AGREEMENT

This Agreement and its incorporated documents constitute the complete agreement. Assignment or subcontracting of material services requires the City’s prior written consent.

IN WITNESS WHEREOF, the City and Broker have hereunto set their hands and seals, by and through their duly authorized representatives, as of the day and year first above written.

WITNESS:

_____
(#1 as to Broker)

_____
(#2 as to Broker)

_____
(#1 as to City)

_____
(#2 as to City)

[BROKER LEGAL NAME]

By: _____

Title: _____

The City of Isle of Palms, S.C.

By: _____

Title: _____

EXHIBIT I

(Attach City of Isle of Palms Request for Qualifications [RFQ NUMBER], “Insurance Brokerage and Risk Management Services.”)

EXHIBIT II

(Attach Broker’s accepted statement of qualifications and subsequently approved scope and compensation schedule.)

Craig K. Oliverius
Fire Chief
P.O. Box 508
Isle of Palms, South Carolina

Fax: (843) 886-0097
Office: (843) 886-4410
Mobile: (843) 345-9921
coliverius@iop.net

MEMORANDUM

TO: Mayor and City Council

FROM: Craig K. Oliverius, Fire Chief

RE: Automatic Aid Agreement Revised Agreement

DATE: November 1, 2026

The current automatic aid agreement between our seven automatic aid partners was reviewed for accuracy and validity as part of our standard annual review process. The current agreement was deemed by our legal counsel to need a minor refresh and update to grammar, typos, and terminology.

I attached a redline of the current agreement that was signed January 4th 2023, along with the clean edited copy of the revised agreement to this memo. The edits were completed by the City of Isle of Palms legal counsel and the City of Charleston legal counsel as they worked together to make the necessary and recommended edits for the group. All seven-member automatic aid agencies will resign this revised agreement to keep the document current.

I~~I~~nterlocal Agreement for Automatic Aid and Response ~~between~~ among the City of Charleston, the City of Isle of Palms, the City of North Charleston, St. Andrews Public Service District, James Island Public Service District, St. John's Fire District, and the Town of Mount Pleasant (collectively, the "~~the~~ Parties").

This A~~a~~greement is made and entered into this _____ day of _____, ~~in~~ 2026 by and between the above-listed entities (collectively, the "Parties"). This agreement is entered into under the provisions of the South Carolina Code of Laws, Section 6-11-1810.

I. Recitals

WHEREAS, the South Carolina Constitution, Article VIII, Section 13, provides that any county, municipality, or other political subdivision may agree with another political subdivision for the joint administration of any function and exercise of power and sharing of costs related thereto; and

WHEREAS, the South Carolina Code of Laws, Section 25-1-450 requires such entities to cooperate in developing and maintaining a plan for mutual assistance in emergencies; and

WHEREAS, the South Carolina Code of Laws, Section 6-11-1810 provides that any municipality, county, fire district, or other fire protection agency, with approval and consent of its governing body, to ~~Party may~~ provide mutual aid assistance upon request at the time of a significant incident such as a fire or other emergency; and

WHEREAS, it is the purpose of this agreement to permit the participating entities to make the most efficient use of their resources and simultaneously improve public safety for all residents; and

WHEREAS, it is the goal of this agreement to have the closest appropriate emergency unit dispatched to each emergency; and

WHEREAS, the P~~p~~arties desire to enter into this Automatic Aid A~~a~~greement to permit, ~~under some circumstances~~as outlined herein, a request for mutual aid ~~fire Party to respond automatically~~ to an incident within the limits of another Party's jurisdiction; and

WHEREAS, the P~~p~~arties desire to have this agreement set forth their rights, duties and responsibilities, as allowed by State law.

NOW, THEREFORE, for and in consideration of the covenants contained herein the parties agree as follows:

II. Terms and Conditions

(1) The Parties shall each provide and maintain suitable general liability, ~~and~~ automobile liability, property, and casualty ~~insurance~~ coverage to protect against losses from activities contemplated by this A~~a~~greement. Nothing in this

Agreement waives or enlarges any immunity, defense, exclusion, limitation of liability, or damages cap available under the South Carolina Tort Claims Act or other applicable law.

(2) The Parties shall maintain worker's ~~suitable workmen's~~ compensation coverage ~~protection~~ for the benefit of their own employees[1] without cost to another Party~~the other parties~~ to this Aagreement. Responding personnel remain employees of their sending Party for compensation, benefits, discipline, and worker's compensation, notwithstanding operations direction through the Incident Command System.

(3) Except for hazmat supplies, as provided in this paragraph, each Party shall be responsible for all costs of its own ~~employees~~personnel, supplies, and equipment associated with aid and services rendered under this Aagreement. Regarding hazmat supplies, the Party with jurisdiction (the "Host Agency") ~~host agency~~ will, upon request, reimburse in a timely fashion the responding agencies for any hazmat supplies expended. [2] A responding Party must submit an itemized invoice within sixty (60) days after the incident, and the Host Agency shall pay an undisputed invoice within forty-five (45) days after receipt. The H~~h~~ost Aagency shall then have the right to seek recovery in the amount of any such reimbursement by billing the party responsible for creating the hazmat incident (the "Responsible Party"), to the extent authorized by applicable law. The H~~h~~ost Agency's ~~jurisdiction's~~ responsibility to reimburse responding agencies shall not be contingent on the H~~h~~ost ~~jurisdiction's~~ Agency's ability to recover from the Responsible Party.

(4) Each Party shall be responsible for all repairs, maintenance, and upkeep of all equipment used in conjunction with this Aagreement.

(5) Each Party shall endeavor to have its members become familiar with the equipment operated by other participating Parties. Responding personnel shall only operate or employ equipment with which they are qualified to operate safely.

(6) Deployment of the resources of the Parties shall be done following a pre-determined and agreed upon methodology utilizing the most current Computer Aided Dispatch (CAD) available. A responding Party may decline or discontinue assistance when resources are unavailable or deployment would create an undue risk.

(7) Service rendered pursuant to this Agreement shall be fire suppression, rescue, hazardous material response, and non-transport emergency~~)~~ medical services. Each Party providing emergency medical response shall maintain all necessary licenses, certifications, equipment, and records keeping protocols, as required by applicable laws and regulations.

[1] The term "employees" shall also be deemed to include volunteers.

[2] "Foam" is one example of such a hazmat consumable supply item.

(8) The Parties recognize that the availability of resources is dependent on many factors, and this agreement does not bind any party to provide services to another party in a manner that would cause undue risk to the safety of the citizens or employees of the Parties.

(9) This Aagreement shall be administered by way of a committee formed for such purpose. The committee shall consist of one representativemember of each Party's fire service branch with each member being designated, in writing, by his/ her respective Fire Chief (the "Committee"). Committee members shall be familiar with CAD operations.the process of Computer Aided Dispatch.

(10) The "first arriving officer" to an incident shall take commandestablish command in accordance the Incident Command System under S.C. Code Ann. § 6-11-1820. Command may be transferredpassed to a more qualified appropriate officer based on the size and scope of the incident, regardless of jurisdiction, in accordance with the South Carolina Code of Laws, Section 6-11-1820. Incident command does not alter a Party's administrative control over its personnel.

(11) Each Party shall adopt such common or complimentary Standard Operating Guidelines (SOG's) as may be necessary to ensure that all personnel at a joint response incident operate in a common manner. Each Party's fire service branch will adhere to the National Incident Management System **(NIMS).** The fire service branch of each Party) will operate on common dispatch and incident radio channels at joint incidents in order to maintain safe and effective communications among responding units.

(12) Except for as otherwise provided herein, tThis Agreement is made with the understanding that no charges will be assessed by a Party to any of the other Pparties to this Agreement.

(13) Safe and successful implementation of this Agreement is dependent on training and familiarization between the Pparties to this Agreement. Each Party shall make its fire service memberspersonnel reasonably available to engage in joint training. When providing assistance, each Party must be properly trained and equipped, in accordance with the South Carolina Code of Laws, Section 6-11-1 830, and must comply with all federal, state, and local laws.

(14) This Agreement shall become effective thirty (30) days after being signedexecution by alleach Partiesy (the "Effective Date") and shall remain in full force and effect unless terminated as provided herein below. A Party may withdraw from this Agreement by providing at least ninety (90) days written notice to all other currently participating Parties of its intent to withdraw. Such notice shall be provided in writing to the Fire Chief of every other participating Party at their current official addresses and is effective upon receipt. If all Parties except one have withdrawn, this Aagreement shall be "terminated." Withdrawal does not affect an

active incident or obligations, reimbursement rights, claims, confidentiality duties, or recordkeeping requirements arising before the effective date of the withdrawal.

(15) Severability. If any provision of this Agreement or its application is held invalid, the remainder of the Agreement or the application of the remainder of the Agreement shall not be impacted.

(16) Court Decision. This Agreement shall not alter or terminate any court decision involving any of the Pparties to this Agreement. Further, this agreement does not supersede, alter, ~~or~~ terminate, or authorize conduct inconsistent with the judgment contained in James Island Public Service District v. City of Charleston, 249 F.3d 323 (4th Cir. 2001), ~~:~~ Case No. 00-1910.

(17) This Aagreement supersedes ~~all~~ prior agreements, ~~,~~ Drafts, ~~,~~ or discussions among the Parties only to the extent they concern the same automatic aid services and conflict with this Agreement. Accordingly, this ~~signed~~ Aagreement constitutes the entire agreement between the Pparties concerning its subject matter.

(18) This Aagreement may only be amended or modified by way of written amendment approved by the governing bodies of, and executed by the authorized representatives of, ~~signed by~~ all then-participating Pparties.

(19) Independent Relationship. No Party is the agent, partner, or employer of another Party. Each sending Party retains administrative and disciplinary control over its personnel and is responsible for their compensation, benefits, qualifications, and equipment.

(20) Records and Confidentiality. Each Party shall maintain the records required by law concerning services it performs under this Agreement. The Host Party is the custodian of the incident command record, and each Party is custodian of its personnel, apparatus, and records. The Parties shall coordinate responses to records requests while protecting confidential patient information, protected health information, security information, and other material exempt from disclosure under applicable law.

(21) Claims and Cooperation. Each Party shall promptly notify the other affected Parties and its insurer or coverage provider of a claim arising from this Agreement and shall reasonably cooperate in investigation and defense. This Agreement does not require one Party to defend, indemnify, or hold harmless another Party.

(22) Governing Law and Venue. South Carolina law governs this Agreement. Venue for an action arising from this Agreement shall be in Charleston County, South Carolina.

(23) No Third-Party Beneficiaries; No Assignment. This Agreement is solely for the benefit of the Parties and creates no right or cause of action in any other person. A Party may not assign its rights or duties under this Agreement. Each signatory represents that the signatory is duly authorized to execute this Agreement for the identified Party.

~~(18)~~(24) Fiscal Authority. Each Party's obligations are subject to the South Carolina

Constitution, applicable law, its duly adopted budget, and the lawful appropriation of funds. Nothing in this Agreement creates debt or a pledge of future revenues beyond the authority lawfully granted to a Party.

~~(19)~~(25) This A~~a~~greement may be executed in counterparts, each of which may be executed by one or more of the parties separately, and each such counterpart shall be deemed original. All such counterparts, when taken together, shall constitute one and the same agreement. ~~This Agreement shall become effective upon execution and delivery by all parties.~~

Interlocal Agreement for Automatic Aid

Signature Page

This signature page identifies _____, as the Fire Chief and,
Fire Chief

_____as the administrative representative for the
Administrative Representative/Elected Official

_____, and a party of the Interlocal Agreement in
Agency/Organization

Charleston County. This document shall be updated when any representative for the

agency/organization changes position.

_____ _____
Fire Chief Signature Date

_____ -
Administrative Representative/Elected Official Date

Interlocal Agreement for Automatic Aid and Response among the City of Charleston, the City of Isle of Palms, the City of North Charleston, St. Andrews Public Service District, James Island Public Service District, St. John's Fire District, and the Town of Mount Pleasant (collectively, the "Parties").

This Agreement is made and entered into this _____ day of _____, 2026 by and between the above-listed entities (collectively, the Parties"). This agreement is entered into under the provisions of the South Carolina Code of Laws, Section 6-11-1810.

I. Recitals

WHEREAS, the South Carolina Constitution, Article VIII, Section 13, provides that any county, municipality, or other political subdivision may agree with another political subdivision for the joint administration of any function and exercise of power and sharing of costs related thereto; and

WHEREAS, the South Carolina Code of Laws, Section 25-1-450 requires such entities to cooperate in developing and maintaining a plan for mutual assistance in emergencies; and

WHEREAS, the South Carolina Code of Laws, Section 6-11-1810 provides that any municipality, county, fire district, or other fire protection agency, with approval and consent of its governing body, to provide mutual aid assistance upon request at the time of a significant incident such as a fire or other emergency; and

WHEREAS, it is the purpose of this agreement to permit the participating entities to make the most efficient use of their resources and simultaneously improve public safety for all residents; and

WHEREAS, it is the goal of this agreement to have the closest appropriate emergency unit dispatched to each emergency; and

WHEREAS, the Parties desire to enter into this Automatic Aid Agreement to permit, as outlined herein, a request for mutual aid to an incident within the limits of another Party's jurisdiction; and

WHEREAS, the Parties desire to have this agreement set forth their rights, duties and responsibilities, as allowed by State law.

NOW, THEREFORE, for and in consideration of the covenants contained herein the parties agree as follows:

II. Terms and Conditions

(1) The Parties shall each provide and maintain suitable general liability, automobile liability, property, and casualty coverage to protect against losses from activities contemplated by this Agreement. Nothing in this Agreement waives or enlarges any immunity, defense, exclusion, limitation of liability, or

damages cap available under the South Carolina Tort Claims Act or other applicable law.

(2) The Parties shall maintain worker's compensation coverage for the benefit of their own employees[1] without cost to another Party to this Agreement. Responding personnel remain employees of their sending Party for compensation, benefits, discipline, and worker's compensation, notwithstanding operations direction through the Incident Command System.

(3) Except for hazmat supplies, as provided in this paragraph, each Party shall be responsible for all costs of its own personnel, supplies, and equipment associated with aid and services rendered under this Agreement. Regarding hazmat supplies, the Party with jurisdiction (the "Host Agency") will, upon request, reimburse in a timely fashion the responding agencies for any hazmat supplies expended. [2] A responding Party must submit an itemized invoice within sixty (60) days after the incident, and the Host Agency shall pay an undisputed invoice within forty-five (45) days after receipt. The Host Agency shall then have the right to seek recovery in the amount of any such reimbursement by billing the party responsible for creating the hazmat incident (the "Responsible Party"), to the extent authorized by applicable law. The Host Agency's responsibility to reimburse responding agencies shall not be contingent on the Host Agency's ability to recover from the Responsible Party.

(4) Each Party shall be responsible for all repairs, maintenance, and upkeep of all equipment used in conjunction with this Agreement.

(5) Each Party shall endeavor to have its members become familiar with the equipment operated by other participating Parties. Responding personnel shall only operate or employ equipment with which they are qualified to operate safely.

(6) Deployment of the resources of the Parties shall be done following a pre-determined and agreed upon methodology utilizing the most current Computer Aided Dispatch (CAD) available. A responding Party may decline or discontinue assistance when resources are unavailable or deployment would create an undue risk.

(7) Service rendered pursuant to this Agreement shall be fire suppression, rescue, hazardous material response, and non-transport emergency medical services. Each Party providing emergency medical response shall maintain all necessary licenses, certifications, equipment, and records keeping protocols, as required by applicable laws and regulations.

(8) The Parties recognize that the availability of resources is dependent on many factors,

[1] The term "employees" shall also be deemed to include volunteers.

[2] "Foam" is one example of such a hazmat consumable supply item.

and this agreement does not bind any party to provide services to another party in a manner that would cause undue risk to the safety of the citizens or employees of the Parties.

(9) This Agreement shall be administered by way of a committee formed for such purpose. The committee shall consist of one representative of each Party's fire service branch with each member being designated, in writing, by his/ her respective Fire Chief (the "Committee"). Committee members shall be familiar with CAD operations..

(10) The "first arriving officer" to an incident shall establish command in accordance the Incident Command System under S.C. Code Ann. § 6-11-1820. Command may be transferred to a appropriate officer based on the size and scope of the incident, regardless of jurisdiction, in accordance with the South Carolina Code of Laws, Section 6-11-1820. Incident command does not alter a Party's administrative control over its personnel.

(11) Each Party shall adopt such common or complimentary Standard Operating Guidelines (SOGs) as may be necessary to ensure that all personnel at a joint response incident operate in a common manner. Each Party's fire service branch will adhere to the National Incident Management System **(NIMS).** The fire service branch of each Party will operate on common dispatch and incident radio channels at joint incidents in order to maintain safe and effective communications among responding units.

(12) Except for as otherwise provided herein, this Agreement is made with the understanding that no charges will be assessed by a Party to any of the other Parties to this Agreement.

(13) Safe and successful implementation of this Agreement is dependent on training and familiarization between the Parties to this Agreement. Each Party shall make its personnel reasonably available to engage in joint training. When providing assistance, each Party must be properly trained and equipped, in accordance with the South Carolina Code of Laws, Section 6-11-830, and must comply with all federal, state, and local laws.

(14) This Agreement shall become effective thirty (30) days after execution by all Parties (the "Effective Date") and shall remain in full force and effect unless terminated as provided herein. A Party may withdraw from this Agreement by providing at least ninety (90) days written notice to all other currently participating Parties of its intent to withdraw. Such notice shall be provided in writing to the Fire Chief of every other participating Party at their current official addresses and is effective upon receipt. If all Parties except one have withdrawn, this Agreement shall be terminated. Withdrawal does not affect an active incident or obligations, reimbursement rights, claims, confidentiality duties, or recordkeeping requirements arising before the effective date of the withdrawal.

(15) Severability. If any provision of this Agreement or its application is held invalid, the remainder of the Agreement or the application of the remainder of the Agreement shall not be impacted.

(16) Court Decision. This Agreement shall not alter or terminate any court decision involving any of the Parties to this Agreement. Further, this agreement does not supersede, alter, terminate, or authorize conduct inconsistent with the judgment contained in James Island Public Service District v. City of Charleston, 249 F.3d 323 (4th Cir. 2001), Case No. 00-1910.

(17) This Agreement supersedes prior agreements, drafts, or discussions among the Parties only to the extent they concern the same automatic aid services and conflict with this Agreement. Accordingly, this Agreement constitutes the entire agreement between the Parties concerning its subject matter.

(18) This Agreement may only be amended or modified by way of written amendment approved by the governing bodies of, and executed by the authorized representatives of, all then-participating Parties.

(19) Independent Relationship. No Party is the agent, partner, or employer of another Party. Each sending Party retains administrative and disciplinary control over its personnel and is responsible for their compensation, benefits, qualifications, and equipment.

(20) Records and Confidentiality. Each Party shall maintain the records required by law concerning services it performs under this Agreement. The Host Party is the custodian of the incident command record, and each Party is custodian of its personnel, apparatus, and records. The Parties shall coordinate responses to records requests while protecting confidential patient information, protected health information, security information, and other material exempt from disclosure under applicable law.

(21) Claims and Cooperation. Each Party shall promptly notify the other affected Parties and its insurer or coverage provider of a claim arising from this Agreement and shall reasonably cooperate in investigation and defense. This Agreement does not require one Party to defend, indemnify, or hold harmless another Party.

(22) Governing Law and Venue. South Carolina law governs this Agreement. Venue for an action arising from this Agreement shall be in Charleston County, South Carolina.

(23) No Third-Party Beneficiaries; No Assignment. This Agreement is solely for the benefit of the Parties and creates no right or cause of action in any other person. A Party may not assign its rights or duties under this Agreement. Each signatory represents that the signatory is duly authorized to execute this Agreement for the identified Party.

(24) Fiscal Authority. Each Party's obligations are subject to the South Carolina Constitution, applicable law, its duly adopted budget, and the lawful appropriation of funds. Nothing in this Agreement creates debt or a pledge of future revenues beyond

the authority lawfully granted to a Party.

(25) This Agreement may be executed in counterparts, each of which may be executed by one or more of the parties separately, and each such counterpart shall be deemed original. All such counterparts, when taken together, shall constitute one and the same agreement.

Interlocal Agreement for Automatic Aid

Signature Page

This signature page identifies _____, as the Fire Chief and,
Fire Chief

_____as the administrative representative for the
Administrative Representative/Elected Official

_____, and a party of the Interlocal Agreement in
Agency/Organization

Charleston County. This document shall be updated when any representative for the agency/organization changes position.

_____ _____
Fire Chief Signature Date

_____
Administrative Representative/Elected Official Date

CITY OF
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OF
PALMS South Carolina

From the Office of the City Administrator

MEMORANDUM for INFORMATION November 10, 2026

TO:	City Council
FROM:	Sean H. Kuester, Deputy City Administrator
C:	Douglas Kerr, City Administrator
RE:	Palm Boulevard Rectangular Rapid Flashing Beacon Initiative

Purpose: This memorandum summarizes the City's Palm Boulevard Rectangular Rapid Flashing Beacon (RRFB) initiative, current cost and funding, and next steps.

Background: RRFBs are pedestrian-activated warning beacons used at marked crosswalks and are recognized by the Federal Highway Administration as a proven safety countermeasure. Committee discussions about safety enhancements began in summer 2026 in response to pedestrian safety concerns along Palm Boulevard. The August 2026 Berkeley-Charleston-Dorchester Council of Governments Mobility Study confirmed strong resident interest in crosswalk and intersection improvements. Staff reviewed federal and state guidance, comparable projects, local crossing conditions, staff observations, and preliminary pricing. The current candidate locations are 21st, 25th, and 34th Avenues.

Cost and Funding: Walker Brothers estimated approximately **$21,000-$26,000** per crossing where most preliminary requirements are met and **$45,000-$60,000** per crossing where ramps, markings, or other site work is required. Three crossings at the higher range would total approximately $135,000-$180,000. Bastion Group later recommended a $325,000 planning budget for a different three-site mix using broader assumptions and a 25 percent contingency, so the estimates are not directly comparable. The City has identified a **$250,000** South Carolina Department of Parks, Recreation and Tourism allocation for beach-access improvements.

Current Status and Way Ahead: Request for Qualifications 2026-01 is posted to select a traffic engineering firm to evaluate 21st, 25th, and 34th Avenues, complete required field work, prepare signed and sealed plans, and obtain South Carolina Department of Transportation approvals and encroachment permits. Qualifications are due December 11, 2026. The engineer will confirm supportable locations and refine costs. After approval, the City can competitively procure construction. No construction award is requested now; staff is moving the project to permit-ready design and validated pricing before returning to Council but strive for project completion prior to the summer season.

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CITY OF ISLE OF PALMS

Palm Boulevard Pedestrian Safety Initiative

EXECUTIVE UPDATE TO CITY COUNCIL

November 10, 2026

Executive Summary

Where We Started

Committee discussions in summer 2026 focused on whether Rectangular Rapid Flashing Beacons (RRFBs) could improve pedestrian safety at Palm Boulevard crossings. The August 2026 Berkeley-Charleston-Dorchester Council of Governments (BCDCOG) Mobility Study reinforced the concern: crosswalk and intersection improvements received the largest number of public project nominations. Staff was directed to better understand RRFB effectiveness, likely locations, cost, and implementation requirements.

Relevant Staff and Committee Work

Staff reviewed Federal Highway Administration (FHWA) guidance, comparable Mount Pleasant projects, Palm Boulevard crossing conditions, BCDCOG priorities, parking patterns, sanitation indicators, Police observations, and planning-level construction pricing. The analysis narrowed the current candidate locations to **21st, 25th, and 34th Avenues**. Staff also identified South Carolina Department of Parks, Recreation and Tourism (PRT) beach-access funding that expressly contemplates crosswalk safety improvements and solar-powered rapid-flashing beacons. These funds total **$250K**.

Where We Are Now

The project has moved from concept evaluation into establishing contacts with engineering firms within the city's procurement process. Request for Qualifications (RFQ) 2026-01 is publicly posted and seeks a qualified traffic engineering firm to evaluate the three candidate crossings, develop the South Carolina Department of Transportation (SCDOT) justification package, complete limited survey and site verification, prepare signed and sealed design documents, and obtain SCDOT approvals and encroachment permit(s). Qualifications are due December 11, 2026.

Recommended Direction Forward

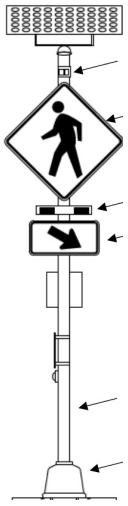
The next phase progresses the engineering process. The selected consultant will confirm whether each site is justified and feasible, resolve Americans with Disabilities Act (ADA), right-of-way, utility and site issues, develop permit-ready plans, and provide an engineer's cost estimate. After SCDOT approval, the City can competitively procure construction using a defined scope. Final site count, construction cost, and any additional funding need will be clearer only after this work is complete.

1. What an RRFB is - and Why it Matters

A Rectangular Rapid Flashing Beacon is a pedestrian-activated warning device installed with a marked crosswalk and pedestrian warning sign. When a pedestrian activates the crossing, paired high-intensity yellow light-emitting diode beacons flash in a distinctive alternating pattern to increase driver awareness and yielding. The device is normally dark when not in use.



Example RRFB crossing - Federal Highway Administration



Solar-powered RRFB assembly detail - Mount Pleasant

47% **Federal Highway Administration cites crash reduction of up to 47% for pedestrian crashes.**	**98%** **Motorist yielding can reach up to 98%, depending on site conditions.**	**SOLAR** **Solar power can eliminate the need for a new utility power source.**

FHWA also cautions agencies to reserve RRFBs for locations with significant pedestrian safety issues because over-use may diminish their effectiveness. The City is therefore evaluating specific locations rather than treating RRFBs as a blanket treatment along Palm Boulevard.

Executive takeaway
RRFBs are a proven, relatively focused pedestrian-safety treatment. The project challenge is not whether the technology works; it is selecting the right crossings, meeting SCDOT requirements, and designing each site correctly.

2. How the Effort Evolved

JUL 2026	RRFB concept introduced in committee as a potential Palm Boulevard pedestrian-safety improvement.
AUG 2026	BCDCOG Mobility Study reinforced resident interest; 21st Avenue ranked among the highest-scoring crossing projects.
SEP-OCT 2026	Staff evaluated demand, site readiness, FHWA/SCDOT considerations, comparable projects and planning costs; candidate sites narrowed.
OCT 2026	$250,000 PRT contribution request executed for beach-access improvements, including crosswalk safety upgrades and solar-powered rapid-flashing beacons.
NOV 2026	RFQ 2026-01 posted for engineering, SCDOT justification, design and permitting at 21st, 25th and 34th Avenues.

Identified Crossing Sites for Improvement



21st Avenue



25th Avenue



34th Avenue

Location	Why selected	Known consideration	Current posture
21st Ave	Strongest documented priority: heavy-use indicators; BCDCOG score 42, tied 2nd among 17 crossing projects.	S-curve geometry; preliminary site work likely; needs engineering confirmation.	Evaluate through RFQ/SCDOT.
25th Ave	Police and sanitation indicators point to heavy use; parking violations cluster in the 25th/26th area.	Only four blocks from 21st; FHWA cautions against over-use of RRFB treatments.	Evaluate through RFQ/SCDOT.
34th Ave	Above-average beach-access use indicators; Forest Trail network appears to channel beach-bound trips toward 34th/41st.	Not nominated in BCDCOG study; likely civil/site modifications.	Evaluate through RFQ/SCDOT.

The RFQ does not presume that all three locations will ultimately advance, though ideally funds and SCDOT evaluations support that outcome. The engineer and SCDOT will evaluate each crossing and document whether it is supported, feasible, and permit-ready.

3. Cost and Funding Picture

Current estimates are planning tools, not construction bids. They were developed at different levels of detail and should not be treated as directly comparable final prices.

Source	Planning estimate	What is included	Important limitation
Walker Brothers	**$21,000-$26,000 per crossing where most preliminary requirements are met; $45,000-$60,000 where ramps, markings, or other site work are needed.**	Two roadside RRFB sign/beacon assemblies plus varying levels of associated site work.	Informal planning estimate; not a bid. Less developed than the Bastion rough-order-of-magnitude estimate.
Bastion Group	$325,000 recommended budget for a three-crossing package: $260,000 construction subtotal + $65,000 (25%) contingency.	Equipment, seven foundations, installation/testing, ADA/civil work, markings/signage, traffic control, restoration, mobilization and closeout.	Based on 20th, 21st and 34th Avenues - not the exact current RFQ trio. Excludes design, survey, sealed plans and permitting studies.
PRT Contribution	$250,000 identified for beach-access improvements.	Signed distribution request expressly contemplates crosswalk safety improvements and solar-powered rapid-flashing beacons.	Funding availability/receipt should be confirmed before construction commitments; amount may not cover a full three-site build.

Walker Brothers estimate fits within identified funding
At Walker Brothers' upper planning range of about $60,000 per crossing, three crossings would total about $180,000 - below the $250,000 PRT contribution. This remains an informal planning estimate, not a bid; final engineering and SCDOT requirements could increase the total.

Cost-control strategy
Engineering first, construction second. Permit-ready plans, itemized quantities, and an engineer's estimate should materially improve bid comparability and reduce the risk of pricing an undefined project.

4. Current Status and Way Ahead

The City is now procuring the professional engineering work needed to turn candidate crossings into SCDOT-approved, construction-ready projects.

Current status - Request for Qualifications 2026-01 is posted
The RFQ seeks a qualified traffic engineering firm to evaluate 21st, 25th, and 34th Avenues; coordinate with SCDOT; prepare the crossing justification; complete limited survey and field verification; develop signed and sealed plans/specifications; prepare itemized quantities and an engineer's cost estimate; and obtain the required SCDOT approval/encroachment permit(s).

Anticipated Decision Path

1	**RFQ / Select Engineer**	Questions due Dec. 3; qualifications due Dec. 11; City evaluates qualifications and negotiates under the City's architect-engineering procurement process.
2	**Engineering + Studies + SCDOT Justification**	Confirm required counts/data, crash history, sight distance, ADA/site needs, utilities, right-of-way, power, and whether each crossing is supportable.
3	**Design + Encroachment Permit**	Prepare site-specific signed/sealed plans, resolve SCDOT comments, and obtain permit(s) and maintenance obligations.
4	**Construction Procurement**	Bid the approved work using defined plans, quantities, specifications, and location-based pricing.
5	**Build + Accept**	Construct, test, inspect, close out permits, collect warranties/as-builts, and establish ongoing maintenance.

Key RFQ Milestones

December 3, 2026	Deadline for written questions
December 11, 2026 - 10:00 a.m.	Qualifications and separately sealed fee proposal due
January 2027	Anticipated City Council consideration of engineering contract
No later than February 2027	Anticipated notice to proceed

Council takeaway
The project is not yet at the construction-award stage. The immediate objective is to obtain independent engineering, SCDOT justification, site-specific design, pricing, and permits so Council can later make an informed construction and funding decision using a defined scope and substantially better cost information.

Primary Sources

Federal Highway Administration, Proven Safety Countermeasures: Rectangular Rapid Flashing Beacons (FHWA-SA-21-053); BCDCOG 2026 Mobility Study; City RRFB Information Paper and October Update; State of South Carolina Request for Contribution Distribution (PRT); Walker Brothers planning estimate (Oct. 2, 2026); Bastion Group Palm Boulevard RRFB Budget Estimate (Oct. 5, 2026); RFQ 2026-01, Palm Boulevard Crosswalk Engineering and Permitting; relevant City staff email correspondence through Nov. 6, 2026.

CITY OF
ISLE
OF
PALMS South Carolina

MEMORANDUM

TO: Mayor and City Council

FROM: Douglas Kerr, City Administrator

RE: Ordinance 2026-12 – Building Code Updates

DATE: October 7, 2026

The South Carolina Building Codes Council requires that all municipalities begin enforcing the 2024 edition of the International Building Codes series on January 1, 2027 (see attached notice).

The existing City Code is written to adopt the latest version of most of the building codes by reference, however, permissive codes and the administration chapter of each of these building codes are optional and the City must adopt them specifically to be enforceable. The only permissive code the City has previously adopted in the Existing Building Code.

I have attached a redline and an ordinance to this memo that shows the changes being proposed to adopt the permissive codes and Chapter 1 of each code, while also cleaning up some outdated references.

This ordinance will need two reading to be in effect before January 1, 2027.

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REGULATION

NOTICE OF INTENTION TO MODIFY AND ADOPT BUILDING CODES

Notice is hereby given that the South Carolina Building Codes Council intends to modify and adopt the building codes listed below for use in the State of South Carolina.

2024 Edition of the International Building Code
2024 Edition of the International Residential Code
2024 Edition of the International Fire Code
2024 Edition of the International Plumbing Code
2024 Edition of the International Mechanical Code
2024 Edition of the International Fuel Gas Code
2023 Edition of the National Electrical Code

Interested persons may submit written comments from **February 3, 2025,** until **August 4, 2025,** to:

Contact.BCC@llr.sc.gov
South Carolina Building Codes Council
PO Box 11329
Columbia, SC 29211-1329

Additional information and the Modification Request Form can be found on the Council's website: www.llr.sc.gov/bcc.

NOTICE TO BUILDING OFFICIALS

Section 6-9-40(A)(1) of the South Carolina Code of Laws, 1976 as Amended, requires this notice to be prominently displayed in the public area of the Building Inspection Department.

Building Code Amendments

Simplified redline against the existing City Code. Red strikethrough shows deletions; blue underline shows additions. Only affected sections or passages are shown.

Sec. 5-1-2. — Administration of technical codes.

In the administration of any technical code adopted in this chapter, the following shall apply:

(1) The Code Board of Adjustments and Appeals shall exercise the powers and perform the duties of such boards as set out in all the technical codes adopted in this chapter.

(2) The Building Official is designated to administer and enforce the provisions of all technical codes unless otherwise provided by ordinance.

(3) The mandatory codes adopted in this chapter and section 2-2-11 shall include State modifications and succeeding State-adopted editions, effective on the State implementation dates. State law controls in the event of a conflict. Subject to State law, the City's express administrative provisions control over inconsistent provisions of the adopted codes.

Sec. 5-1-11. — Building Code adopted.

The International Building Code, as published by the International Code Council, Inc., and adopted by the South Carolina Building Codes Council, ~~are~~ including Chapter 1, is hereby adopted by ~~reference.~~ reference pursuant to S.C. Code 1976, § 6-9-50, as amended.

Sec. 5-1-13. — International Residential Code for One- and Two-Family Dwellings adopted.

The International Residential Code for One- and Two-Family Dwellings, as published by the International Code Council, Inc., as adopted and amended by the South Carolina Building Codes Council, ~~Inc.,~~ including Chapter 1, is hereby adopted by reference pursuant to S.C. Code 1976, § ~~6-9-60,~~ 6-9-50, as amended.

Sec. 5-1-21. — International Plumbing Code adopted.

The International Plumbing Code, as published by the International Code Council, Inc., and adopted by the South Carolina Building Codes Council, including Chapter 1, is hereby adopted by reference pursuant to S.C. Code 1976, § ~~6-9-60,~~ 6-9-50, as amended.

Sec. 5-1-31. — National Electrical Code adopted.

The National Electrical Code, as adopted by the South Carolina Building Codes Council, is hereby adopted by reference and incorporated herein pursuant to S.C. Code 1976, § ~~6-9-60,~~ 6-9-50, as amended.

~~In the event of any conflict between the provisions of the National Electrical Code and the provisions of this Code, State law, ordinances, rules or regulations, the provisions of this Code, State law, ordinances, rules or regulations, as applicable, shall prevail and be controlling.~~

Electrical work shall be administered under Chapter 1 of the International Building Code and this article.

Sec. 5-1-41. — International Fuel Gas Code adopted.

The International Fuel Gas Code, as published by the International Code Council, Inc., and adopted by the South Carolina Building Codes Council, including Chapter 1, is adopted by reference pursuant to S.C. Code 1976, § ~~6-9-60,~~ 6-9-50, as amended.

Sec. 5-1-51. — International Mechanical Code adopted.

The International Mechanical Code, as published by the International Code Council, Inc., and adopted by the South Carolina Building Codes Council, including Chapter 1, is hereby adopted by reference pursuant to S.C. Code 1976, § ~~6-9-60,~~ 6-9-50, as amended.

Sec. 5-1-61. — International Energy Conservation Code adopted.

The International Energy Conservation Code, as published by the International Code Council, Inc., ~~and adopted~~ in the edition required by ~~the South Carolina Building Codes Council,~~ State law, including Chapter 1, is hereby adopted by reference pursuant to S.C. Code 1976, ~~§ 6-9-60,~~ §§ 6-9-50 and 6-10-30, as amended.

Sec. 5-1-71. — International Existing Building Code adopted.

Amend the existing edition reference as follows; the remainder of the section is unchanged:

International Existing Building Code, ~~2006 edition~~ 2024 edition, including Chapter 1

New Article I — Swimming pools and spas

ARTICLE I. — SWIMMING POOLS AND SPAS

Sec. 5-1-81. — International Swimming Pool and Spa Code adopted.

The International Swimming Pool and Spa Code, 2027 edition, as published by the International Code Council, Inc., including Chapter 1, is hereby adopted by reference pursuant to S.C. Code 1976, § 6-9-60, as amended.

Sec. 2-2-11. — Fire code adopted.

The International Fire Code, as published by the International Code Council, Inc., and as adopted by the South Carolina Building Codes Council, including Chapter 1, is hereby adopted by ~~reference.~~ reference pursuant to S.C. Code 1976, § 6-9-50, as amended.

Proposed effective date

This ordinance shall take effect January 1, 2027, or upon final adoption, whichever occurs later, subject to applicable State code transition requirements.

Review notes not part of the ordinance

This draft follows Folly Beach's brief "including Chapter 1" approach while retaining Isle of Palms' existing section structure. No optional appendices are added.

Confirm the latest permissive-code editions before final adoption. The 2027 Swimming Pool and Spa Code is available; the 2027 Existing Building Code is listed for release in late October 2026. Update the 2024 reference if that edition becomes available before adoption. Also confirm the quoted § 5-1-71 passage against the Clerk's copy.

Reference: Folly Beach Code §§ 150.002–150.004.

https://codelibrary.amlegal.com/codes/follybeach/latest/follyb_sc/0-0-0-3175

ORDINANCE 2026-12

AN ORDINANCE TO AMEND TITLES 2 AND 5 OF THE CITY OF ISLE OF PALMS CODE OF ORDINANCES TO UPDATE BUILDING CODE REFERENCES, ADOPT CHAPTER 1 ADMINISTRATIVE PROVISIONS, UPDATE THE EXISTING BUILDING CODE, AND ADOPT THE SWIMMING POOL AND SPA CODE.

WHEREAS, South Carolina law requires municipalities to enforce mandatory State building codes and authorizes local adoption of permissive codes and administrative provisions; and

WHEREAS, City Council desires to update the City's code references and expressly adopt Chapter 1 administrative provisions and the existing building and swimming pool and spa codes;

NOW, THEREFORE, BE IT ORDAINED by the Mayor and City Council of the City of Isle of Palms, South Carolina, in duly assembled meeting, that the City Code is hereby amended as set forth herein.

SECTION 1. That Title 5, Chapter 1, Section 5-1-2 be amended by adding subsection (3) to read as follows:

(3) The mandatory codes adopted in this chapter and section 2-2-11 shall include State modifications and succeeding State-adopted editions, effective on the State implementation dates. State law controls in the event of a conflict. Subject to State law, the City's express administrative provisions control over inconsistent provisions of the adopted codes.

SECTION 2. That Title 5, Chapter 1, Section 5-1-11 be amended to read as follows:

Sec. 5-1-11. — Building Code adopted.

The International Building Code, as published by the International Code Council, Inc., and adopted by the South Carolina Building Codes Council, including Chapter 1, is hereby adopted by reference pursuant to S.C. Code 1976, § 6-9-50, as amended.

SECTION 3. That Title 5, Chapter 1, Section 5-1-13 be amended to read as follows:

Sec. 5-1-13. — International Residential Code for One- and Two-Family Dwellings adopted.

The International Residential Code for One- and Two-Family Dwellings, as published by the International Code Council, Inc., as adopted and amended by the South Carolina Building Codes Council, including Chapter 1, is hereby adopted by reference pursuant to S.C. Code 1976, § 6-9-50, as amended.

SECTION 4. That Title 5, Chapter 1, Section 5-1-21 be amended to read as follows:

Sec. 5-1-21. — International Plumbing Code adopted.

The International Plumbing Code, as published by the International Code Council, Inc., and adopted by the South Carolina Building Codes Council, including Chapter 1, is hereby adopted by reference pursuant to S.C. Code 1976, § 6-9-50, as amended.

SECTION 5. That Title 5, Chapter 1, Section 5-1-31 be amended to read as follows:

Sec. 5-1-31. — National Electrical Code adopted.

The National Electrical Code, as adopted by the South Carolina Building Codes Council, is hereby adopted by reference and incorporated herein pursuant to S.C. Code 1976, § 6-9-50, as amended.

Electrical work shall be administered under Chapter 1 of the International Building Code and this article.

SECTION 6. That Title 5, Chapter 1, Section 5-1-41 be amended to read as follows:

Sec. 5-1-41. — International Fuel Gas Code adopted.

The International Fuel Gas Code, as published by the International Code Council, Inc., and adopted by the South Carolina Building Codes Council, including Chapter 1, is adopted by reference pursuant to S.C. Code 1976, § 6-9-50, as amended.

SECTION 7. That Title 5, Chapter 1, Section 5-1-51 be amended to read as follows:

Sec. 5-1-51. — International Mechanical Code adopted.

The International Mechanical Code, as published by the International Code Council, Inc., and adopted by the South Carolina Building Codes Council, including Chapter 1, is hereby adopted by reference pursuant to S.C. Code 1976, § 6-9-50, as amended.

SECTION 8. That Title 5, Chapter 1, Section 5-1-61 be amended to read as follows:

Sec. 5-1-61. — International Energy Conservation Code adopted.

The International Energy Conservation Code, as published by the International Code Council, Inc., in the edition required by State law, including Chapter 1, is hereby adopted by reference pursuant to S.C. Code 1976, §§ 6-9-50 and 6-10-30, as amended.

SECTION 9. That Title 5, Chapter 1, Section 5-1-71 be amended by replacing the words "2006 edition" with "2024 edition, including Chapter 1."

SECTION 10. That Title 5, Chapter 1 be amended by adding Article I to read as follows:

ARTICLE I. — SWIMMING POOLS AND SPAS

Sec. 5-1-81. — International Swimming Pool and Spa Code adopted.

The International Swimming Pool and Spa Code, 2027 edition, as published by the International Code Council, Inc., including Chapter 1, is hereby adopted by reference pursuant to S.C. Code 1976, § 6-9-60, as amended.

SECTION 11. That Title 2, Chapter 2, Section 2-2-11 be amended to read as follows:

Sec. 2-2-11. — Fire code adopted.

The International Fire Code, as published by the International Code Council, Inc., and as adopted by the South Carolina Building Codes Council, including Chapter 1, is hereby adopted by reference pursuant to S.C. Code 1976, § 6-9-50, as amended.

SECTION 12. That should any part of this Ordinance be held invalid by a Court of competent jurisdiction, the remaining parts shall be severable therefrom and shall continue to be in full force and effect.

SECTION 13. That all ordinances or parts of ordinances conflicting with the provisions of this Ordinance are hereby repealed insofar as the same affect this Ordinance.

SECTION 14. That this Ordinance shall take effect January 1, 2027, or upon final adoption, whichever occurs later, subject to applicable State code transition requirements.

PASSED AND APPROVED BY THE CITY COUNCIL FOR THE CITY OF ISLE OF PALMS, ON THE _____ DAY OF _____, 2026.

_____
Phillip Pounds, Mayor (Seal)

Attest:

_____
Nicole DeNeane, City Clerk

First Reading: _____
Public Hearing: _____
Second Reading: _____
Ratification: _____

Capital Projects Update - November 6, 2026

Project	Funding Source	Status
Drainage		
Waterway Boulevard Multi-Use Path Elevation Project	$5.8M construction (Phases 1 and 1A on the golf course: $1.4M; Phase 2 on Waterway Boulevard: $2.9M; Phase 3 on private property: $1.5M) + $512K engineering. The City was awarded a $980K FEMA Hazard Mitigation Grant and a $1.25M state budget allocation for construction.	The contractor's work is substantially complete, and the path is open. Several items remain on the punch list, including the installation of two tide valves. City landscapers will finish seeding during the week of 11/9/26, followed by final inspections and closeout. The City has been directed to apply for a budget amendment for the FEMA grant, and the request was filed on 10/27/26.
Phase 4 Drainage - Palm Boulevard between 36th Avenue and Marginal Road	Estimated $5M (excluding soft costs). Capital Projects Fund and FY25+$1M State budget allocation	A positive coordination meeting with IOPWSC was held the week of 10/26/26. The final steps are applying for two SCDOT permits (one for water conflicts and one for potential future sewer conflicts) and preparing the bid package. The project is tentatively scheduled to be permitted, bid, and ready for Council consideration at the February meeting.
IOP Marina		
IOP Marina Public Dock, Greenspace, and Parking Lot Improvements	$500,000 FY27 Capital Projects	A positive coordination meeting was held with the contractor, the engineer, and both marina tenants the week of 11/2/26. The restaurant has requested that the start date be moved up to 12/15/26, and the contractor is reviewing the request to determine feasibility. A follow-up meeting is scheduled for the week of 11/9/26. Construction was previously scheduled for January and February 2027.

Project	Funding Source	Status
Marina Dredging - Design and Permitting	$1.5M FY23 State Budget Allocation	Dredging permits have been obtained. USACE authorization to use the material placement area beneath the Isle of Palms Connector remains pending. The bid solicitation was posted the week of 11/2/26, and bids are due in December for Council consideration in January. Construction cannot begin until the placement-area authorization is secured.
Marina Bulkhead Recoating		Geosyntec is developing specifications and a bid package and preparing to solicit bids. This work is scheduled for winter 2026–2027.
Beach Maintenance & Access Improvements		
Beach Maintenance & Restoration	Beach Preservation Fee Fund	Reach 1 is complete, with 900,000 cubic yards of sand placed. In Reach 2, 740,000 of the planned 800,000 cubic yards have been placed. Work in Reach 2 resumed on 11/6/26. Weather permitting, work in Reach 3 will begin near 2nd Avenue the week of 11/16/26. Planting in Reaches 1 and 2 is expected to begin the week of 11/16/26. For current information, visit the City's beach restoration webpage.

Project	Funding Source	Status
Buildings & Facilities		
Undergrounding Power Lines	$75K Muni ATAX (50/50 split with Dominion Energy)	Dominion Energy is preparing an RFP for a master plan to guide future undergrounding of power lines. The plan will prioritize projects based on feasibility, cost, and benefit. Dominion expects to provide a draft RFP within the next few weeks.
AI Traffic Signal Improvement		A request for bids was posted the week of 11/1/26 for the installation of an AI-powered adaptive traffic signal control system. The project requires the City to assume maintenance responsibility for the signal at the base of the Isle of Palms Connector through a Signal Maintenance Agreement (SMA) with SCDOT. Remaining tasks include executing the SMA (with an encroachment permit possibly serving as a stopgap solution), selecting an installation contractor, and obtaining proposals for ongoing maintenance. Installation is planned for February 2027.

City of Isle of Palms
Lobbying focus for 2027

Long term initiatives:

- Beach nourishment funding – identify ongoing state level funding for coastal communities for projects
- ATAX 30% requirement for regional marketing efforts – reduce required amount or allow greater flexibility for local municipalities to use funds for tourism related needs/infrastructure
- Revenue generation – if ongoing beach nourishment funding doesn't happen, allow municipalities flexibility in raising revenue to cover large beach projects
- Protection of municipalities' authority to regulate short-term rentals

2027 Funding Priorities:

- Stormwater/drainage management projects $2 million - Palm Blvd b/w 36th and Marginal -
- Mobility/pedestrian safety $1 million- expand sidewalk along Palm Blvd to make it a multi-use path
- Beach Management $1 million - to assist in slowing our erosion rates funding for some form of hard structures on our beach
- First Responder vehicles/equipment
- Marina $500,000 for bulkhead recoating
- First responder vehicles/equipment
- Beach access path improvements
- Traffic infrastructure projects